

Financial Regulatory Services Department - Financial Analysis & Examination Unit P&C, Title, Life, and Health Industry Snapshots For the Period Ended September 30, 2022

Below are the September 30, 2022 Industry Financial Snapshots for the Property/Casualty, Title, Life and Accident & Health, and Health Industries. The Snapshots were produced from data filed with the NAIC as of November 17, 2022. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

(In Millions)Cheg.3Q 20223Q 20213Q 20293Q 20193Q 2019Net Premiums Written8.4.%\$594,600\$548,559\$501,239\$487,103\$475,398Net Premiums Earned8.2.%\$557,971\$515,857\$481,202\$469,405\$449,319Net Losses Incurred14.7.%\$371,812\$324,183\$288,651\$280,019\$267,067Loss Expenses Incurred7.4.%\$55,115\$52,264\$51,402\$51,737\$48,188Other Underwriting Expenses6.1.%\$151,027\$142,346\$135,601\$129,864\$127,424Net Underwriting Gain/(Loss)(495.6)%(\$21,921)(\$3,680)\$5,006\$6,859\$6,013Loss Ratio3.7-pts76.7%73.0%70.7%70.7%70.2%Expense Ratio(0.5)-pts25.4%25.9%27.1%26.7%26.8%Dividend Ratio(0.16)-pts0.40%0.56%1.19%0.57%0.49%Net Investment Income Earned32.9%\$57,187\$43,030\$40,801\$45,489\$44,248Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(25.9mk5.5%8.0%7.2%10.0%10.5%Net Income(25.9mk\$5,570\$45,587\$36,691 </th <th colspan="10">Property & Casualty</th>	Property & Casualty									
Net Premiums Earned8.2%\$557,971\$515,857\$481,202\$469,405\$449,319Net Losses Incurred14.7%\$371,812\$324,183\$288,651\$280,019\$267,067Loss Expenses Incurred7.4%\$56,115\$52,264\$51,402\$51,737\$48,188Other Underwriting Expenses6.1%\$151,027\$142,346\$135,601\$129,864\$127,424Net Underwriting Gain/(Loss)(495.6)%(\$21,921)(\$3,680)\$5,006\$6,859\$6,013Loss Ratio3.7-pts76.7%73.0%70.7%70.7%70.2%Expense Ratio(0.5)-pts25.4%25.9%27.1%26.7%26.8%Dividend Ratio(0.16)-pts0.40%0.56%1.19%0.57%0.49%Combined Ratio3.0-pts102.5%99.5%98.9%97.9%97.5%Net Investment Income Earned32.9%\$50,134\$50,570\$44,316\$53,366\$53,933Investment Gain(78.2)%\$2,947\$13,540\$3,515\$7,876\$9,684Net Investment Gain0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Income(2.5)-pts5.5%8.0%7.2%10.0%10.5%Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%N	(In Millions)	<u>Chg.</u>	<u>3Q 2022</u>	<u>3Q 2021</u>	<u>3Q 2020</u>	<u>3Q 2019</u>	<u>3Q 2018</u>			
Net Losses Incurred14.7%\$371,812\$324,183\$288,651\$280,019\$267,067Loss Expenses Incurred7.4%\$56,115\$52,264\$51,402\$51,737\$48,188Other Underwriting Expenses6.1%\$151,027\$142,346\$135,601\$129,864\$127,424Net Underwriting Gain/(Loss)(495.6)%(\$21,921)(\$3,680)\$5,006\$6,859\$6,013Loss Ratio3.7-pts76.7%73.0%70.7%70.7%70.2%Expense Ratio(0.5)-pts25.4%25.9%27.1%26.7%26.8%Dividend Ratio(0.16)-pts0.40%0.56%1.19%0.57%0.49%Combined Ratio3.0-pts102.5%99.5%98.9%97.9%97.5%Net Investment Income Earned32.9%\$57,187\$43,030\$40,801\$45,489\$44,248Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710\$3,699\$66,483\$13,825	Net Premiums Written	8.4%	\$594,6 00	\$548,559	\$501,239	\$487,103	\$475,398			
Loss Expenses Incurred7.4%\$56,115\$52,264\$51,402\$51,737\$48,188Other Underwriting Expenses6.1%\$151,027\$142,346\$135,601\$129,864\$127,424Net Underwriting Gain/(Loss)(495.6)%(\$21,921)(\$3,680)\$5,006\$6,859\$6,013Loss Ratio3.7-pts76.7%73.0%70.7%70.7%70.2%Expense Ratio(0.5)-pts25.4%25.9%27.1%26.7%26.8%Dividend Ratio(0.16)-pts0.40%0.56%1.19%0.57%0.49%Combined Ratio3.0-pts102.5%99.5%98.9%97.9%97.5%Net Investment Income Earned32.9%\$57,187\$43,030\$40,801\$45,489\$44,248Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Net Premiums Earned	8.2%	\$557,971	\$515,857	\$481,202	\$469,405	\$449,319			
Other Underwriting Expenses6.1%\$151,027\$142,346\$135,601\$129,864\$127,424Net Underwriting Gain/(Loss)(495.6)%(\$21,921)(\$3,680)\$5,006\$6,859\$6,013Loss Ratio3.7-pts76.7%73.0%70.7%70.7%70.2%Expense Ratio(0.5)-pts25.4%25.9%27.1%26.7%26.8%Dividend Ratio(0.16)-pts0.40%0.56%1.19%0.57%0.49%Combined Ratio3.0-pts102.5%99.5%98.9%97.9%97.5%Net Investment Income Earned32.9%\$57,187\$43,030\$40,801\$45,489\$44,248Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,690)\$6,483\$13,825	Net Losses Incurred	14.7%	\$371,812	\$324,183	\$288,651	\$280,019	\$267,067			
Net Underwriting Gain/(Loss)(495.6)%(\$21,921)(\$3,680)\$5,006\$6,859\$6,013Loss Ratio3.7-pts76.7%73.0%70.7%70.7%70.2%Expense Ratio(0.5)-pts25.4%25.9%27.1%26.7%26.8%Dividend Ratio(0.16)-pts0.40%0.56%1.19%0.57%0.49%Combined Ratio3.0-pts102.5%99.5%98.9%97.9%97.5%Net Investment Income Earned32.9%\$57,187\$43,030\$40,801\$45,489\$44,248Net Realized Gain(78.2)%\$2,947\$13,540\$3,515\$7,876\$9,684Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Loss Expenses Incurred	7.4%	\$56,115	\$52,264	\$51,402	\$51,737	\$48,188			
Loss Ratio3.7-pts76.7%73.0%70.7%70.7%70.2%Expense Ratio(0.5)-pts25.4%25.9%27.1%26.7%26.8%Dividend Ratio(0.16)-pts0.40%0.56%1.19%0.57%0.49%Combined Ratio3.0-pts102.5%99.5%98.9%97.9%97.5%Net Investment Income Earned32.9%\$57,187\$43,030\$40,801\$45,489\$44,248Net Realized Gain(78.2)%\$2,947\$13,540\$3,515\$7,876\$9,684Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Nut Unrealized Gain/(Loss)Nut(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Other Underwriting Expenses	6.1%	\$151,027	\$142,346	\$135,601	\$129,864	\$127,424			
Expense Ratio(0.5)-pts25.4%25.9%27.1%26.7%26.8%Dividend Ratio(0.16)-pts0.40%0.56%1.19%0.57%0.49%Combined Ratio3.0-pts102.5%99.5%98.9%97.9%97.5%Net Investment Income Earned32.9%\$57,187\$43,030\$40,801\$45,489\$44,248Net Realized Gain(78.2)%\$2,947\$13,540\$3,515\$7,876\$9,684Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%\$3,560\$52,615Return on Revenue(25.5)%5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Net Underwriting Gain/(Loss)	(495.6)%	(\$21,921)	(\$3,680)	\$5,006	\$6,859	\$6,013			
Image: Construction(0.16)-pts0.40%0.56%1.19%0.57%0.49%Combined Ratio3.0-pts102.5%99.5%98.9%97.9%97.5%Net Investment Income Earned32.9%\$57,187\$43,030\$40,801\$45,489\$44,248Net Realized Gain(78.2)%\$2,947\$13,540\$3,515\$7,876\$9,684Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Loss Ratio	3.7-pts	76.7%	73.0%	70.7%	70.7%	70.2%			
Combined Ratio3.0-pts102.5%99.5%98.9%97.9%97.5%Net Investment Income Earned32.9%\$57,187\$43,030\$40,801\$45,489\$44,248Net Realized Gain(78.2)%\$2,947\$13,540\$3,515\$7,876\$9,684Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Expense Ratio	(0.5)-pts	25.4%	25.9%	27.1%	26.7%	26.8%			
Net Investment Income Earned32.9%\$57,187\$43,030\$40,801\$45,489\$44,248Net Realized Gain(78.2)%\$2,947\$13,540\$3,515\$7,876\$9,684Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Dividend Ratio	(0.16)-pts	0.40%	0.56%	1.19%	0.57%	0.49%			
Net Realized Gain(78.2)%\$2,947\$13,540\$3,515\$7,876\$9,684Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Combined Ratio	3.0-pts	102.5%	99.5%	98.9%	97.9%	97.5%			
Net Investment Gain6.3%\$60,134\$56,570\$44,316\$53,366\$53,933Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Net Investment Income Earned	32.9%	\$57,187	\$43,030	\$40,801	\$45,489	\$44,248			
Investment Yield (Annualized)0.79-pts3.64%2.85%2.95%3.55%3.54%Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Net Realized Gain	(78.2)%	\$2,947	\$13,540	\$3,515	\$7,876	\$9,684			
Net Income(25.5)%\$33,969\$45,587\$37,609\$52,305\$52,615Return on Revenue(2.5)-pts5.5%8.0%7.2%10.0%10.5%Net Unrealized Gain/(Loss)NM(\$152,652)\$61,710(\$3,699)\$66,483\$13,825	Net Investment Gain	6.3%	\$60,134	\$56,570	\$44,316	\$53,366	\$53,933			
Return on Revenue (2.5)-pts 5.5% 8.0% 7.2% 10.0% 10.5% Net Unrealized Gain/(Loss) NM (\$152,652) \$61,710 (\$3,699) \$66,483 \$13,825	Investment Yield (Annualized)	0.79-pts	3.64%	2.85%	2.95%	3.55%	3.54%			
Net Unrealized Gain/(Loss) NM (\$152,652) \$61,710 (\$3,699) \$66,483 \$13,825	Net Income	(25.5)%	\$33,969	\$45,587	\$37,609	\$52,305	\$52,615			
	Return on Revenue	(2.5)-pts	5.5%	8.0%	7.2%	10.0%	10.5%			
Net Cash from Operations (16.6)% \$84,473 \$101,279 \$78,593 \$66,417 \$70,208	Net Unrealized Gain/(Loss)	NM	(\$152,652)	\$61,710	(\$3,699)	\$66,483	\$13,825			
	Net Cash from Operations	(16.6)%	\$84,473	\$101,279	\$78,593	\$66,417	\$70,208			

0 C 14 **D**

NM = Not Meaningful

Title Industry								
(In Millions)	Chg.	<u>3Q 2022</u>	<u>3Q 2021</u>	<u>3Q 2020</u>	<u>3Q 2019</u>	<u>3Q 2018</u>		
Direct Premiums Written	(7.8)%	\$17,675	\$19,172	\$13,311	\$11,293	\$10,978		
Direct Ops.	(2.1)%	\$1,867	\$1,907	\$1,379	\$1,386	\$1,332		
Non-Aff. Agency Ops.	(6.8)%	\$11,607	\$12,458	\$8,434	\$6,961	\$6,842		
Aff. Agency Ops.	(12.6)%	\$4,202	\$4,807	\$3,498	\$2,947	\$2,804		
Premiums Earned	(6.7)%	\$17,390	\$18,636	\$13,107	\$11,187	\$10,895		
Loss & LAE Incurred	16.0%	\$485	\$418	\$403	\$435	\$464		
Operating Exp Incurred	(6.7)%	\$16,574	\$17,760	\$12,689	\$10,851	\$10,534		
Net Operating Gain/(Loss)	(18.5)%	\$1,570	\$1,926	\$1,145	\$859	\$790		
Net Inv. Income Earned	17.8%	\$286	\$243	\$279	\$297	\$239		
Net Realized Gain/(Loss)	(46.3)%	\$27	\$51	\$(42)	\$67	\$41		
Net Inv. Gain (Loss)	6.6%	\$313	\$294	\$237	\$365	\$281		
Net Income	(15.0)%	\$1,517	\$1,785	\$1,125	\$1,003	\$1,001		
Loss Ratio	0.5-pts	2.8%	2.2%	3.1%	3.9%	4.3%		
Expense Ratio	0.0-pts	95.3%	95.3%	96.8%	97.0%	96.7%		
Combined Ratio	0.6-pts	98.1%	97.6%	99.9%	100.9%	101.0%		
Net Unrealized Gain/(Loss)	NM	\$ (770)	\$117	\$(91)	\$222	\$(16)		
Net Cash from Operations	(33.1)%	\$1,460	\$2,182	\$1,233	\$904	\$903		

NM=Not Meaningful

Life and Accident & Health Entities

(\$ In Millions)	<u>Chg</u>	<u>3Q 2022</u>	<u>3Q 2021</u>	<u>3Q 2020</u>	<u>3Q 2019</u>	<u>3Q 2018</u>
Direct Written Premium and Deposits	7.3%	\$893,249	\$832,24 0	\$763,257	\$711,765	\$669,536
Life Direct Written Premium	4.0%	\$158,954	\$152,886	\$141,367	\$140,580	\$136,575
A&H Direct Written Premium	1.2%	\$163,626	\$161,606	\$158,514	\$153,146	\$147,844
Annuities	17.0%	\$286,232	\$244,55 0	\$207,491	\$213,837	\$199,226
Deposits & Other DPW	4.1%	\$284,436	\$273,198	\$255,885	\$204,201	\$185,892
Net Earned Premium	7.9%	\$546,147	\$506,392	\$482,789	\$515,779	\$446,140
Net Investment Income	2.1%	\$156,091	\$152,933	\$145,444	\$145,265	\$146,798
General Expenses	2.2%	\$53,001	\$51,868	\$49,735	\$50,702	\$50,176
Operating Income	7.8%	\$46,213	\$42,885	\$17,693	\$37,493	\$43,333
Realized Gains/(Losses)	55.4%	(\$4,884)	(\$10,944)	(\$1,959)	(\$3,440)	(\$6,395)
Net Income/(Loss)	11.0%	\$35,372	\$31,871	\$15,734	\$34,053	\$36,938
ROA (Annualized)	0.1 pts	0.6%	0.5%	0.7%	0.9%	0.5%
Unrealized Gains/(Losses)	(26.5)%	(\$18,104)	(\$14,308)	\$13,868	\$19,499	\$5,752
Net Investment Yield (Annualized)	0.0 pts	4.3%	4.3%	5.1%	5.2%	5.4%

Industry Snapshots – September 30, 2022

Health Entities							
(In Millions)	<u>Change</u>	<u>3Q 2022</u>	<u>3Q 2021</u>	<u>3Q 2020</u>	<u>3Q 2019</u>	<u>3Q 2018</u>	
Direct Written Premium	10.1%	\$749,210	\$680,571	\$622,206	\$569,657	\$536,650	
Net Earned Premium	10.1%	\$737,592	\$669,869	\$616,796	\$561,248	\$530,793	
Net Investment Income Earned	14.6%	\$5,072	\$4,426	\$4,295	\$4,856	\$4,115	
Underwriting Gain/(Loss)	34.4%	\$25,794	\$19,190	\$33,974	\$19,472	\$19,130	
Net Income/(Loss)	14.3%	\$24,024	\$21,025	\$31,919	\$22,523	\$20,798	
Total Hospital & Medical Exp.	8.9%	\$631,239	\$579,621	\$502,980	\$480,338	\$444,728	
Loss Ratio	(0.8) pts	85.2%	86.0%	81.2%	85.2%	83.3%	
Administrative Expenses	12.1%	\$84,264	\$75,161	\$82,278	\$64,474	\$69,889	
Administrative Expense Ratio	0.2 pts	11.4%	11.2%	13.3%	11.4%	13.1%	
Combined Ratio	(0.7) pts	96.5%	97.2%	94.5%	96.5%	96.4%	
Profit Margin	0.1 pts	3.2%	3.1%	5.1%	4.0%	3.9%	
Enrollment	6.4%	270	254	242	231	225	
Premium PMPM	6.8%	\$317	\$297	\$286	\$274	\$262	
Claims PMPM	5.6%	\$272	\$257	\$234	\$234	\$219	
Cash Flow From Operations	200.3%	\$64,958	\$21,630	\$41,238	\$24,268	\$18,485	

Note: Aggregate results include only health entities who file quarterly statements with the NAIC.