

## Financial Regulatory Services Department - Financial Analysis & Examination Unit P&C, Title, Life, Fraternal and Health Industry Snapshots For the Period Ended June 30, 2019

Below are the June 30, 2019 Industry Financial Snapshots for the Property/Casualty, Title, Life, Fraternal, and Health Industries. The Snapshots were produced from data filed with the NAIC as of August 16, 2019. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

Property & Casualty								
(In Millions)	Chg.	<u>2Q 2019</u>	<u>2Q 2018</u>	<u>2Q 2017</u>	<u>2Q 2016</u>	<u>2Q 2015</u>		
Net Premiums Written	(0.4)%	\$315,576	\$316,707	\$280,404	\$268,832	\$261,141		
Net Premiums Earned	3.6%	\$308,040	\$297,421	\$270,416	\$261,650	\$252,501		
Net Losses Incurred	5.4%	\$182,303	\$173,027	\$165,756	\$156,183	\$145,594		
Loss Expenses Incurred	4.5%	\$33,290	\$31,843	\$31,725	\$30,714	\$29,376		
Other Underwriting Expenses	0.1%	\$85,364	\$85,267	<b>\$75,76</b> 0	\$74,514	\$72,401		
Net Underwriting Gain/(Loss)	(6.9)%	<b>\$6,4</b> 70	\$6,952	(\$3,240)	(\$182)	\$4,729		
Net Income	(2.8)%	\$34,762	\$35,750	\$17,666	\$22,227	\$32,707		
Loss Ratio	1.1-pts	70.0%	68.9%	73.0%	71.4%	69.3%		
Expense Ratio	0.2-pts	27.1%	26.9%	27.0%	27.7%	27.7%		
Dividend Ratio	0.02-pts	0.55%	0.53%	0.54%	0.55%	0.53%		
Combined Ratio	1.3-pts	97.6%	96.3%	100.6%	99.7%	97.6%		
Net Unrealized Gain/(Loss)	NM	\$55,145	(\$3,856)	\$18,779	\$1,873	(\$4,060)		
Net Investment Income Earned	1.5%	\$29,299	\$28,872	\$25,576	\$24,190	\$24,664		
Investment Yield (Annualized)	(0.03)-pts	3.47%	3.50%	3.28%	3.24%	3.32%		
Net Realized Gain/(Loss)	(17.9)%	\$4,550	\$5,542	\$3,884	\$4,815	\$8,550		
Return on Revenue	(0.6)-pts	10.2%	10.8%	5.9%	7.6%	11.4%		
Net Cash from Operations	(9.1)%	\$37,042	\$40,745	\$15,915	\$26,572	\$22,886		

NM = Not Meaningful

## Industry Snapshots – June 30, 2019

	Title Ind	ustry Resu	lts			_
(In Millions)	Chg.	<u>2Q 2019</u>	<u>2Q 2018</u>	<u>2Q 2017</u>	<u>2Q 2016</u>	<u>2Q 2015</u>
Direct Premiums Written	(1.5)%	\$6,913	\$7,019	\$6,800	\$6,428	\$5,999
Direct Ops.	2.6%	\$854	\$832	\$823	\$694	\$683
Non-Aff. Agency Ops.	(2.2)%	\$4,257	\$4,354	\$4,286	\$4,020	\$3,575
Aff. Agency Ops.	(1.6)%	\$1,803	\$1,833	\$1,691	\$1,714	\$1,740
Premiums Earned	(1.6)%	\$6,871	\$6,982	\$6,712	\$6,357	\$5,865
Loss & LAE Incurred	(7.6)%	\$283	\$306	\$289	\$304	\$322
Operating Exp Incurred	(0.4)%	\$6,710	\$6,739	\$6,541	\$6,098	\$5,681
Net Operating Gain/(Loss)	(6.8)%	\$465	\$499	\$436	\$384	\$294
Net Inv. Income Earned	26.4%	\$202	\$160	\$182	\$119	\$110
Net Realized Gain/(Loss)	230.4%	\$44	\$13	\$14	\$159	\$8
Net Inv. Gain (Loss)	42.1%	\$247	\$174	\$196	\$277	\$118
Net Income	(13.5)%	\$585	\$676	\$459	\$496	\$287
Loss Ratio	(0.3)-pts	4.1%	4.4%	4.3%	4.8%	5.5%
Expense Ratio	1.1-pts	97.7%	96.6%	97.5%	96.0%	96.9%
Combined Ratio	0.9-pts	101.8%	100.9%	101.8%	100.7%	102.4%
Net Unrealized Gain/(Loss)	NM	\$215	\$(75)	\$35	\$46	\$58
Net Cash from Operations	(24.5)%	\$348	\$462	\$508	\$282	\$290

NM=Not Meaningful

## Life, Accident & Health, and Fraternal Entities

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(\$ In Millions)	<u>Chg</u>	<u>2Q 2019</u>	<u>2Q 2018</u>	<u>2Q 2017</u>	<u>2Q 2016</u>	<u>2Q 2015</u>	
Direct Written Premium and Deposits	4.9%	\$471,953	\$449,895	\$429,850	\$414,432	\$395,285	
Life Direct Written Premium	2.7%	\$94,228	\$91,789	\$91,726	\$88,375	\$86,725	
A&H Direct Written Premium	1.1%	\$102,961	\$101,870	\$95,836	\$88,974	\$85,053	
Annuities	9.5%	\$142,075	\$129,770	\$122,818	\$128,035	\$127,533	
Deposits & Other DPW	4.9%	\$132,689	\$126,466	<b>\$119,4</b> 70	\$109,049	\$95,974	
Net Earned Premium	21.5%	\$345,688	\$284,618	\$285,063	\$315,365	\$305,634	
Net Investment Income	(2.0)%	\$96,387	\$98,324	\$95,709	\$93,416	\$90,666	
General Expenses	2.0%	\$33,870	\$33,208	\$32,491	\$30,824	\$29,995	
Operating Income	18.3%	\$32,387	\$27,372	\$30,639	\$5,957	\$27,869	
Realized Gains/(Losses)	36.0%	(\$4,359)	(\$6,811)	(\$1,682)	(\$4,279)	\$848	
Net Income/(Loss)	36.3%	\$28,028	\$20,561	\$28,957	\$1,678	\$28,718	
Unrealized Gains/(Losses)	372.5%	\$10,709	(\$3,930)	\$4,203	\$8,542	(\$6,093)	
ROA (Annualized)	0.2 pts	0.8%	0.6%	0.9%	0.1%	0.9%	
Net Investment Yield (Annualized)	(0.3) pts	4.7%	5.0%	5.1%	5.2%	5.3%	
	<u>6-mo.</u>	00 0040	2040	2045	0047	2045	
	Chg	<u>2Q 2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	
Capital & Surplus	5.0%	\$418,954	\$399,177	\$393,169	\$380,799	\$367,045	

Note: Adjustments to exclude affiliated amounts were made where appropriate.

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## Industry Snapshots – June 30, 2019

Health Entities								
(In Millions)	<u>Chg.</u>	<u>2Q 2019</u>	<u>2Q 2018</u>	<u>2Q 2017</u>	<u>2Q 2016</u>	<u>2Q 2015</u>		
Direct Written Premium	5.8%	\$379,589	\$358,749	\$336,750	\$317,678	\$295,610		
Net Earned Premium	5.4%	\$373,723	\$354,626	\$333,589	\$314,520	\$292,849		
Net Investment Income Earned	22.2%	\$3,143	\$2,571	\$1,985	\$1,756	\$1,664		
Underwriting Gain/(Loss)	45.5%	\$15,246	\$10,476	\$12,530	\$3,534	\$3,048		
Net Income/(Loss)	47.9%	\$16,882	\$11,411	\$10,217	\$1,274	\$1,274		
Total Hospital & Medical Exp.	7.5%	\$318,168	\$295,931	\$283,501	\$268,032	\$248,722		
Loss Ratio	1.6 pts	84.7%	83.1%	84.8%	84.9%	84.4%		
Administrative Expenses	(15.1)%	\$42,364	\$49,877	\$38,166	\$44,358	\$42,746		
Administrative Expense Ratio	(2.7) pts	11.3%	14.0%	11.4%	14.0%	14.5%		
Combined Ratio	(1.2) pts	95.9%	97.1%	96.2%	98.9%	99.0%		
Profit Margin	1.3 pts	4.5%	3.2%	3.0%	0.4%	0.4%		
Enrollment	3.4%	233	225	221	218	213		
Premium PMPM	4.3%	\$273	\$262	\$250	\$242	\$231		
Claims PMPM	6.4%	\$232	\$218	\$213	\$206	\$196		
Cash Flow From Operations	(43.6)%	\$18,839	\$33,404	\$21,123	(\$880)	(\$2,238)		
	<u>6-mo.</u> <u>Chg.</u>							
Capital & Surplus	10.3%	\$156,793	\$142,093	\$127,906	\$112,547	\$114,979		

Note: Aggregate results include only health entities who file quarterly statements with the NAIC.

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