#### Capital Adequacy (E) Task Force **<u>RBC Proposal Form</u>**

[	] Capital Adequacy (E) Task Force
Γ	] Catastrophe Risk (E) Subgroup

] C3 Phase II/ AG43 (E/A) Subgroup

ſ

] Health RBC (E) Working Group

] P/C RBC (E) Working Group

] Investment RBC (E) Working Group

ſ

ſ

Γ

[X] Life RBC (E) Working Group

Γ

- ] Operational Risk (E) Subgroup Г
  - ] Longevity Risk (A/E) Subgroup

	DATE: 4/22/21	FOR NAIC USE ONLY
CONTACT PERSON:	Dave Fleming	Agenda Item # <u>2021-11-L</u>
TELEPHONE:	816-783-8121	Year <u>2021</u>
EMAIL ADDRESS:	dfleming@naic.org	DISPOSITION
ON BEHALF OF:	Life Risk-Based Capital (E) Working Group	[X] ADOPTED <u>6/30/21</u>
NAME:	Philip Barlow, Chair	[ ] REJECTED
TITLE:	Associate Commissioner of Insurance	[ ] DEFERRED TO
AFFILIATION:	District of Columbia	[ ] REFERRED TO OTHER NAIC GROUP
ADDRESS:	1050 First Street, NE Suite 801	[ ] EXPOSED
	Washington, DC 20002	[ ] OTHER (SPECIFY)

#### **IDENTIFICATION OF SOURCE AND FORM(S)/INSTRUCTIONS TO BE CHANGED**

#### [ ] Health RBC Blanks

- [ ] Property/Casualty RBC Blanks
- [x] Life and Fraternal RBC Instructions

- [ ] Health RBC Instructions

- [x]

#### [ ] Property/Casualty RBC Instructions

- Life and Fraternal RBC Blanks

[] OTHER\_

### **DESCRIPTION OF CHANGE(S)**

This proposal incorporates bond factors proposed by the American Council of Life Insurers (ACLI) which are based on the work of Moody's Analytics for the expanded presentation of bond designation categories in the annual statement and riskbased capital (RBC) schedules.

#### **REASON OR JUSTIFICATION FOR CHANGE \*\***

The expanded presentation of bonds is a result of the work of the Investment Risk-Based Capital (E) Working Group. This proposal presents alternative factors to those proposed by the American Academy of Actuaries (Academy).

#### **Additional Staff Comments:**

- 4-22-21: Proposal was exposed for comments (DBF)
- 6-11-21 Proposal was adopted with the base factors as presented in the April 2021 report, the inclusion of the adjusted tax factors for LR030 and Moody's Analytics' revised bond size factors as presented in the June 2021 report (DBF)
- 6/30/21 (jdb) Factors adopted by the Task Force. ٠

This section must be completed on all forms. \*\*

#### Confidential when Completed

#### BONDS

	SVO Bond		(1) Book / Adjusted	(2) RBC
	Designation Category	Annual Statement Source	Carrying Value Fa	ctor Requirement
	Long Term Bonds		¥ 0.00	000
(1)	Exempt Obligations	AVR Default Component Column 1 Line 1	X 0.00	
(2.1)	NAIC Designation Category 1.A	AVR Default Component Column 1 Line 2.1	X 0.00	
(2.2)	NAIC Designation Category 1.B	AVR Default Component Column 1 Line 2.2	X 0.00	
(2.3)	NAIC Designation Category 1.C	AVR Default Component Column 1 Line 2.3	X 0.00	
(2.4)	NAIC Designation Category 1.D	AVR Default Component Column 1 Line 2.4	X 0.00	
(2.5)	NAIC Designation Category 1.E	AVR Default Component Column 1 Line 2.5	X 0.00	
(2.6)	NAIC Designation Category 1.F	AVR Default Component Column 1 Line 2.6	X 0.00	
(2.7)	NAIC Designation Category 1.G	AVR Default Component Column 1 Line 2.7	X 0.01	016 =
(2.8)	Subtotal NAIC 1	Sum of Lines (2.1) through (2.7)		
(3.1)	NAIC Designation Category 2.A	AVR Default Component Column 1 Line 3.1	X 0.01	261 =
(3.2)	NAIC Designation Category 2.B	AVR Default Component Column 1 Line 3.2	X 0.01	523 =
(3.3)	NAIC Designation Category 2.C	AVR Default Component Column 1 Line 3.3	X 0.02	168 =
(3.4)	Subtotal NAIC 2	Sum of Lines (3.1) through (3.3)		
(4.1)	NAIC Designation Category 3.A	AVR Default Component Column 1 Line 4.1	X 0.03	151 =
(4.2)	NAIC Designation Category 3.B	AVR Default Component Column 1 Line 4.2	X 0.04	537 =
(4.3)	NAIC Designation Category 3.C	AVR Default Component Column 1 Line 4.3	X 0.00	017 =
(4.4)	Subtotal NAIC 3	Sum of Lines (4.1) through (4.3)		
(5.1)	NAIC Designation Category 4.A	AVR Default Component Column 1 Line 5.1	X 0.07	386 =
(5.2)	NAIC Designation Category 4.B	AVR Default Component Column 1 Line 5.2	X 0.05	535 =
(5.3)	NAIC Designation Category 4.C	AVR Default Component Column 1 Line 5.3	X 0.12	428 =
(5.4)	Subtotal NAIC 4	Sum of Lines (5.1) through (5.3)		
(6.1)	NAIC Designation Category 5.A	AVR Default Component Column 1 Line 6.1	X 0.16	942 =
(6.2)	NAIC Designation Category 5.B	AVR Default Component Column 1 Line 6.2	X 0.23	798 =
(6.3)	NAIC Designation Category 5.C	AVR Default Component Column 1 Line 6.3	X 0.30	= 000
(6.4)	Subtotal NAIC 5	Sum of Lines (6.1) through (6.3)		-
(7)	NAIC 6	AVR Default Component Column 1 Line 7	X 0.30	= 0000
(8)	Total Long-Term Bonds	Sum of Lines (1) + (2.8) + (3.4) + (4.4) + (5.4) + (6.4) + (7)		
	(Column (1) should equal Page 2 Column	3 Line 1 + Schedule DL Part 1 Column 6 Line 7099999)		

Company Name

#### Confidential when Completed

1				
(9)	Short Term Bonds Exempt Obligations	AVR Default Component Column 1 Line 18	х	0.00000 =
(10.1)		AVR Default Component Column 1 Line 19	X	0.00158 =
(10.2)		AVR Default Component Column 1 Line 19.1	X	0.00271 =
(10.2)		AVR Default Component Column 1 Line 19.2 AVR Default Component Column 1 Line 19.3	X	0.00419 =
(10.3)		AVR Default Component Column 1 Line 19.5	X	0.00523 =
(10.4)		AVR Default Component Column 1 Line 19.4	X	0.00657 =
(10.5)	e e,	AVR Default Component Column 1 Line 19.5	X	0.00816 =
(10.7)		AVR Default Component Column 1 Line 19.0	X	0.01016 =
(10.7)		Sum of Lines (10.1) through (10.7)	^	0.01010 -
(11.1)		AVR Default Component Column 1 Line 20.1	X	0.01261 =
(11.1)		AVR Default Component Column 1 Line 20.1	X	0.01201 =
(11.2)		AVR Default Component Column 1 Line 20.2 AVR Default Component Column 1 Line 20.3	X	0.01323 =
(11.3)	0 0,	Sum of Lines (11.1) through (11.3)	X	0.02108 -
			v	0.03151 =
(12.1)		AVR Default Component Column 1 Line 21.1	X	
(12.2)	e e,	AVR Default Component Column 1 Line 21.2	X X	0.04537 =
(12.3) (12.4)	0 0,	AVR Default Component Column 1 Line 21.3	^X	0.06017 =
		Sum of Lines (12.1) through (12.3)		
(13.1)		AVR Default Component Column 1 Line 22.1	X	0.07386 =
(13.2)		AVR Default Component Column 1 Line 22.2	X	0.09535 =
(13.3)	e e,	AVR Default Component Column 1 Line 22.3	X	0.12428 =
(13.4)		Sum of Lines (13.1) through (13.3)		
(14.1)	e e,	AVR Default Component Column 1 Line 23.1	X	0.16942 =
(14.2)	0 0,	AVR Default Component Column 1 Line 23.2	X	0.23798 =
(14.3)		AVR Default Component Column 1 Line 23.3	X	0.30000 =
(14.4) (15)	Subtotal NAIC 5 NAIC 6	Sum of Lines (14.1) through (14.3) AVR Default Component Column 1 Line 24		0.30000 =
(15)	NAIC 6	AVR Default Component Column 1 Line 24	^	0.50000 -
(16)	Total Short-Term Bonds	Sum of Lines (9) + (10.8) + (11.4) + (12.4) + (13.4) + (14.4) + (15)		
	(Column (1) should equal Schedule DA Part 1	Column 7 Line 8399999 +		
		LR012 Miscellaneous Assets Column (1) Line (2.2) )		
(17)	Total Long-Term and Short-Term Bonds	Line (8) + (16)		
(10)	(pre-MODCO/Funds Withheld)			
(18)	Credit for Hedging	LR014 Hedged Asset Bond Schedule Column 13 Line 0399999		·
(19)	Reduction in RBC for MODCO/Funds	LR045 Modeo or Funds Withheld Reinsurance		
( . )	Withheld Reinsurance Ceded Agreements	Ceded - Bonds C-1o Column (4) Line (9999999)		
(20)	Increase in RBC for MODCO/Funds	LR046 Modco or Funds Withheld Reinsurance		
	Withheld Reinsurance Assumed Agreements	Assumed - Bonds C-1o Column (4) Line (9999999)		
(21)	Total Long-Term and Short-Term Bonds	Lines (17) - (18) - (19) + (20)		
	(including MODCO/FundsWithheld and Credit			0.00150
(22)	Non-exempt U.S. Government Agency Bonds	Schedule D Part 1 and Schedule DA Part 1, in part†	X	0.00158 =
(23)	Bonds Subject to Size Factor	Line (21) - Line (1) - Line (9) - Line (22)		
(24)	Number of Issuers	Company Records		
(25)	Size Factor for Bonds			
(26)	Bonds Subject to Size Factor after the Size	Line (23) x Line (25)		
	Factor is Applied			
(27)	Total Bonds	Line (22) + Line (26)		
i .				
t		bonds previously reported in Lines (2.8) and (10.8), net of those included on		
1		panies' Lines (2.8) and (10.8) should be included on Line (22). No other born a Lines (1) and (9) should not be included on Line (22). Refer to the bond s		
	instructions for more clarification	· Emes (1) and (2) should not be mended on Eme (22). Refer to the bolid s	center of the fisk-based capital	

instructions for more clarification.
Denotes items that must be manually entered on the filing software.

#### Company Name

#### Confidential when Completed

ASSET CONCENTRATION FACTOR

	(1)	(2) Book / Adjusted	(3)	(4) Additional	(5) Adjustment/	(6) RBC
	Asset Type	Carrying Value	Factor	RBC	Subsidiary RBC	Requirement
	Issuer Name:					
(1.1)	Bond NAIC Designation Category 2.A	-	X 0.01261	=		
(1.2)	Bond NAIC Designation Category 2.B		X 0.01523	=		
(1.3)	Bond NAIC Designation Category 2.C		X 0.02168	=		
(2.1)	Bond NAIC Designation Category 3.A		X 0.03151	=		
(2.2)	Bond NAIC Designation Category 3.B		X 0.04537	=		
(2.3)	Bond NAIC Designation Category 3.C		X 0.06017	=		
(3.1)	Bond NAIC Designation Category 4.A		X 0.07386	=		
(3.2)	· · · ·		X 0.09535	=		
(3.3)	Bond NAIC Designation Category 4.C		X 0.12428	=		
(4.1)	Bond NAIC Designation Category 5.A		X 0.16942	=		
(4.2)	Bond NAIC Designation Category 5.B		X 0.21202	=		
(4.3)	Bond NAIC Designation Category 5.C		X 0.15000	=		
(5)	Bond NAIC 6		X 0.15000	=		
(6.1)	Bond NAIC Designation Category 1.A †		X 0.00158	=		
(6.2)	Bond NAIC Designation Category 1.B †		X 0.00271	=		
(6.3)	Bond NAIC Designation Category 1.C †		X 0.00419	=		
(6.4)	Bond NAIC Designation Category 1.D †		X 0.00523	=		
(6.5)	Bond NAIC Designation Category 1.E †		X 0.00657	=		
(6.6)	Bond NAIC Designation Category 1.F †		X 0.00816	=		
(6.7)	Bond NAIC Designation Category 1.G †		X 0.01016	=		
(7)	Unaffiliated Preferred Stock NAIC 2		X 0.01260	=		
(8)	Unaffiliated Preferred Stock NAIC 3		X 0.04460	=		
(9)	Unaffiliated Preferred Stock NAIC 4		X 0.09700	=		
(10)	Unaffiliated Preferred Stock NAIC 5		X 0.22310	=		
(11)	Unaffiliated Preferred Stock NAIC 6		X 0.15000	=		
(12)	Unaffiliated Preferred Stock NAIC 1 †		X 0.00390	=		
(13)	Collateral Loans		X 0.06800	=		
(14)	Receivable for Securities		X 0.01400			
(15)	Write-ins for Invested Assets		X 0.06800	=		
(16)	Premium Notes		X 0.06800	=		
(17)	Real Estate - Foreclosed		<b>v</b> +			
(18)	Real Estate - Foreclosed Encumbrances Real Estate - Investments		X ‡	=		
(19) (20)	Real Estate - Investments Real Estate - Investment Encumbrances		X İ	_		
(20)	Real Estate - Schedule BA		X ‡			
(21)	Real Estate - Schedule BA Encumbrances		X ‡	_		
(22)	Farm Mortgages - Category CM2		X 0.01750			
(23)	Farm Mortgages - Category CM2 Farm Mortgages - Category CM3		X 0.03000			
(24)	Farm Mortgages - Category CM3		X 0.05000 X 0.05000			
(25)	Farm Mortgages - Category CM4					
(20)	Commercial Mortgages - Category CM2		X 0.07300 X 0.01750			
(27)	Commercial Mortgages - Category CM2		X 0.03000			
(20)	Commercial Mortgages - Category CM3		X 0.05000			
(30)	Commercial Mortgages - Category CM4		X 0.07500			
(50)	commercial mongages category cins					

† After the ten largest issuer exposures are chosen, any NAIC 1 bonds or preferred stocks from any of these issuers should be included.

‡ Refer to the instructions for the Asset Concentration Factor for details of this calculation.

Denotes items that must be manually entered on the filing software.

#### Confidential when Completed

ASSET CONCENTRATION FACTOR (CONTINUED)

ASSEI	CONCENTRATION FACTOR (CONTINUED)							
	(1)	(2)		(3)		(4)	(5)	(6)
		Book / Adjusted				Additional	Adjustment/	RBC
	Asset Type	Carrying Value		Factor		RBC	Subsidiary RBC	Requirement
(31)	Farm Mortgages - 90 Days Overdue							
(32)	Farm Mortgages - 90 Days Overdue - Cumulative Writedowns		Х	‡	=			
(33)	Residential Mortgages - 90 Days Overdue							
(34)	Residential Mortgages - 90 Days Overdue - Cumulative Writedowns		Х	\$	=			
(35)	Commercial Mortgages - 90 Days Overdue							
(36)	Commercial Mortgages - 90 Days Overdue - Cumulative Writedowns		х	\$	=			
(37)	Farm Mortgages in Foreclosure							
(38)	Farm Mortgages in Foreclosure - Cumulative Writedowns		Х	‡	=			
(39)	Residential Mortgages in Foreclosure							
(40)	Residential Mortgages in Foreclosure - Cumulative Writedowns		х	‡	=			
(41)	Commercial Mortgages in Foreclosure				-			
(42)	Commercial Mortgages in Foreclosure - Cumulative Writedowns		Х	\$	=			
(43)	Unaffiliated Mortgages with Covenants		Х	\$	=			
(44)	Unaffiliated Mortgages - Defeased with Government Securities		х	0.00900				
(45)	Unaffiliated Mortgages - Primarily Senior		х	0.01750	=			
(46)	Unaffiliated Mortgages - All Other		х	0.03000	=			
(47)	Affiliated Mortgages - Category CM2		х	0.01750	=			
(48)	Affiliated Mortgages - Category CM3		х	0.03000	=			
(49)	Affiliated Mortgages - Category CM4		х	0.05000	=			
(50)	Affiliated Mortgages - Category CM5		х	0.07500	=			
(51)	Schedule BA Mortgages 90 Days Overdue				-			
(52)	Schedule BA Mortgages 90 Days Overdue - Cumulative Writedowns		х	t	=			
(53)	Schedule BA Mortgages in Process of Foreclosure			•				
(54)	Schedule BA Mortgages Foreclosed - Cumulative Writedowns		х	\$	=			
(55)	Federal Guaranteed Low Income Housing Tax Credits		х	0.00140	=			
(56)	Federal Non-Guaranteed Low Income Housing Tax Credits		х	0.02600	=			
(57)	State Guaranteed Low Income Housing Tax Credits		х	0.00140	=			
(58)	State Non-Guaranteed Low Income Housing Tax Credits		х	0.02600	=			
(59)	All Other Low Income Housing Tax Credits		х	0.15000	=			
(60)	NAIC 02 Working Capital Finance Notes		х	0.01630	=			
(61)	Other Schedule BA Assets		х	0.15000	-			
. /			•		-			
(62)	Total of Issuer = Sum of Lines (1) through (61)							

NOTE: Ten issuer sections and a grand total page will be available on the filing software. The grand total page is calculated as the sum of issuers 1-10 by asset type.

‡ Refer to the instructions for the Asset Concentration Factor for details of this calculation.

Denotes items that must be manually entered on the filing software.

#### Company Name

#### Confidential when Completed

Attachment E NAIC Company Code

#### HEDGED ASSET BOND SCHEDULE

As of:		]												
Type of Hedged	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
Asset	Hedging Instrum	ents					Hedged Asse	et - Bonds					RBC Cr	redit
Bonds	Description *	Notional Amount †	Relationship Type of the Hedging Instrument and Hedged Asset		Description +	CUSIP †	Book / Adjusted Carrying Value †	Overlap with Insurer's Bond Portfolio ‡	Maturity Date †	NAIC Designation Category +	RBC Factor §	Gross RBC Charge *	RBC Credit for Hedging Instruments £	Net RBC Charge **
(0100001)								*			3			
(0100002)			1											
(0100003)														
(0100004)														
(0100005)														
(0100006)														
(0100007)														
(0100008)														
(0100009)														
(0100010)													, <b> </b>	
(0100011)													, <b> </b>	
(0100012) (0100013)														
(0100013)													, <b> </b>	
(0100014)													, <b> </b>	
(0100015)													, <b> </b>	
(0100017)														
(0100018)													, <b> </b>	
(0100019)			1										, <b> </b>	
(0100020)													, <b> </b>	
(0100021)														
(0100022)														
(0100023)														
(0100024)														
(0100025)														
(0100026)														
(0100027)														
(0100028)													, <b>F</b>	
(0100029)													, T	
(0100030)														
(0199999)	Subtotal - NAIC 1 Through 5 Bonds		XXXXX	XXXXX	Subtotal	XXXXX			XXXXX	XXXXX	XXXXX			
(0299999)	Subtotal - NAIC 6 Bonds		XXXXX	XXXXX	Subtotal	XXXXX			XXXXX	XXXXX	XXXXX			
(0399999)	Total		XXXXX	XXXXX	Total	XXXXX			XXXXX	XXXXX	XXXXX			

Note: For the intermediate category of hedging, we recommend that the risk mitigation and resulting RBC credit be determined as if each specific security common to both the index/basket hedge and the portfolio is a basic hedge with the entire basic hedge methodology applied to each matching name. This includes the application of the maturity mismatch formula and the maximum RBC credit of 94% of the C-1 asset charge for fixed income hedges.

\* Columns are derived from Investment schedules.

The portion of Column (2) Notional Amount of the Hedging Instrument that hedges Column (7) Book / Adjusted Carrying Value. This amount cannot exceed Column (7) Book / Adjusted Carrying Value.

§ Factor based on Column (10) NAIC Designation and NAIC C-1 RBC factors table.

\* Column (7) Book Adjusted Carrying Value multiplied by Column (11) RBC Factor.

£ Column (13) is calculated according to the risk-based capital instructions.

\*\* Column (12) Gross RBC Charge minus Column (13) RBC Credit for Hedging Instruments.

Denotes manual entry items that do not come directly from the annual statement.

#### OFF-BALANCE SHEET COLLATERAL

(Including any Schedule DL, Part 1 Assets not Included in the Asset Valuation Reserve)

(inclue	ling any Schedule DL, Part 1 Assets not li		(1) Book / Adjusted	2.00000	(3) RBC
		Annual Statement Source	Carrying Value	Factor	Requirement
	Fixed Income - Bonds				
(1)	Exempt Obligations	Company Records		X 0.00000 =	=
(2.1)	NAIC Designation Category 1.A	Company Records		X 0.00158 =	
(2.2)	NAIC Designation Category 1.B	Company Records		X 0.00271 =	=
(2.3)	NAIC Designation Category 1.C	Company Records		X 0.00419 =	=
(2.4)	NAIC Designation Category 1.D	Company Records		X 0.00523 =	=
(2.5)	NAIC Designation Category 1.E	Company Records		X 0.00657 =	=
(2.6)	NAIC Designation Category 1.F	Company Records		X 0.00816 =	=
(2.7)	NAIC Designation Category 1.G	Company Records		X 0.01016 =	=
(2.8)	Subtotal NAIC 1	Sum of Lines (2.1) through (2.7)			
(3.1)	NAIC Designation Category 2.A	Company Records		X 0.01261 =	=
(3.2)	NAIC Designation Category 2.B	Company Records		X 0.01523 =	=
(3.3)	NAIC Designation Category 2.C	Company Records		X 0.02168 =	=
(3.4)	Subtotal NAIC 2	Sum of Lines (3.1) through (3.3)		_	
(4.1)	NAIC Designation Category 3.A	Company Records		X 0.03151 =	=
(4.2)	NAIC Designation Category 3.B	Company Records		X 0.04537 =	=
(4.3)	NAIC Designation Category 3.C	Company Records		X 0.06017 =	=
(4.4)	Subtotal NAIC 3	Sum of Lines (4.1) through (4.3)		_	
(5.1)	NAIC Designation Category 4.A	Company Records		X 0.07386 =	=
· · ·	NAIC Designation Category 4.B	Company Records		X 0.09535 =	=
(5.3)	NAIC Designation Category 4.C	Company Records		X 0.12428 =	=
(5.4)	Subtotal NAIC 4	Sum of Lines (5.1) through (5.3)			
· · ·	NAIC Designation Category 5.A	Company Records		X 0.16942 =	
	NAIC Designation Category 5.B	Company Records		X 0.23798 =	=
(6.3)	NAIC Designation Category 5.C	Company Records		X 0.30000 =	
(6.4)	Subtotal NAIC 5	Sum of Lines (6.1) through (6.3)			
(7)	NAIC 6	Company Records		X 0.30000 =	
()	NAIC 0	Company Records		A 0.50000	
(8)	Total Bonds	Sum of Lines (1) + (2.8) + (3.4) + (4.4) + (5.4) + (6.4) + (7)		=	
	Fixed Income - Preferred Stock				
(9)	Asset NAIC 1	Company Records		X 0.00390 =	
(10)	Asset NAIC 2	Company Records		X 0.01260 =	=
(11)	Asset NAIC 3	Company Records		X 0.04460 =	=
(12)	Asset NAIC 4	Company Records		X 0.09700 =	=
(13)	Asset NAIC 5	Company Records		X 0.22310 =	=
(14)	Asset NAIC 6	Company Records		X 0.30000 =	=
(15)	Total Preferred Stock	Sum of Lines (9) through (14)		=	
(16)	Common Stock	Company Records		X 0.45000 † =	=
(17)	Schedule BA - Other Invested Assets	Company Records		X 0.30000 =	=
(18)	Other Invested Assets	Company Records		X 0.30000 =	=
(19)	Total Off-Balance Sheet Collateral	Lines (8) + (15) + (16) + (17) + (18)		_	
				1	

† The factor for common stock can vary depending on the type of stock. The factor would be subject to a minimum of 22.5 percent and a maximum of 45 percent.

Denotes items that must be manually entered on the filing software.

#### CALCULATION OF TAX EFFECT FOR LIFE AND FRATERNAL RISK-BASED CAPITAL

		Source	(1) RBC Amount Tax Fact	(2) for RBC Tax Effec
	ASSET RISKS		<u></u>	
	Bonds			
1)	Long-term Bonds – NAIC 1	LR002 Bonds Column (2) Line (2.8) + LR018 Off-Balance Sheet Collateral	X 0.1680	=
		Column (3) Line (2.8)		
2)	Long-term Bonds - NAIC 2	LR002 Bonds Column (2) Line $(3.4)$ + LR018 Off-Balance Sheet Collateral	X 0.1680	=
-,		Column (3) Line (3.4)		
)3)	Long-term Bonds - NAIC 3	LR002 Bonds Column (2) Line (4.4) + LR018 Off-Balance Sheet Collateral	X 0.1680	=
)	Long term Bonas Trine s	Column (3) Line (4.4)		
4)	Long-term Bonds - NAIC 4	LR002 Bonds Column (2) Line (5.4) + LR018 Off-Balance Sheet Collateral	X 0.1680	=
.,		Column (3) Line (5.4)		
5)	Long-term Bonds - NAIC 5	LR002 Bonds Column (2) Line (6.4) + LR018 Off-Balance Sheet Collateral	X 0.1680	=
-,		Column (3) Line (6.4)		
)6)	Long-term Bonds - NAIC 6	LR002 Bonds Column (2) Line (7) + LR018 Off-Balance Sheet Collateral	X 0.2100	=
0)	Long term Bonas Trine o	Column (3) Line (7)		
7)	Short-term Bonds - NAIC 1	LR002 Bonds Column (2) Line (10.8)	X 0.1680	=
8)	Short-term Bonds – NAIC 2	LR002 Bonds Column (2) Line (10.0) LR002 Bonds Column (2) Line (11.4)	X 0.1680 X 0.1680	
9)	Short-term Bonds – NAIC 3	LR002 Bonds Column (2) Line (12.4)	X 0.1680	
0)	Short-term Bonds – NAIC 4	LR002 Bonds Column (2) Line (12.4) LR002 Bonds Column (2) Line (13.4)	X 0.1680	
1)	Short-term Bonds – NAIC 5	LR002 Bonds Column (2) Line (14.4)	X 0.1680	
2)	Short-term Bonds – NAIC 5 Short-term Bonds – NAIC 6	LR002 Bonds Column (2) Line (14.4) LR002 Bonds Column (2) Line (15)	X 0.2100	
2) 3)	Credit for Hedging - NAIC 1 Through 5 Bonds	LR012 Holds Column (2) Line (13) LR014 Hedged Asset Bond Schedule Column (13) Line (0199999)	X 0.2100 X 0.1680	
	Credit for Hedging - NAIC 6 Bonds	LR014 Hedged Asset Bond Schedule Column (13) Line (0199999) LR014 Hedged Asset Bond Schedule Column (13) Line (0299999)	X 0.2100	
4)				
5)	Bond Reduction - Reinsurance Bond Increase - Reinsurance	LR002 Bonds Column (2) Line (19)	X 0.2100 X 0.2100	
6)		LR002 Bonds Column (2) Line (20)		
17)	Non-Exempt NAIC 1 U.S. Government Agency	LR002 Bonds Column (2) Line (22)		
8)	Bonds Size Factor	LR002 Bonds Column (2) Line (26) - LR002 Bonds Column (2) Line (21)	X 0.1680	=
	Mortgages			
	In Good Standing			
9)	Residential Mortgages - Insured	LR004 Mortgages Column (6) Line (1)	X 0.1575	=
0)	Residential Mortgages - Other	LR004 Mortgages Column (6) Line (2)	X 0.1575	=
1)	Commercial Mortgages - Insured	LR004 Mortgages Column (6) Line (3)	X 0.1575	=
2)	Total Commercial Mortgages - All Other	LR004 Mortgages Column (6) Line (9)	X 0.1575	=
3)	Total Farm Mortgages	LR004 Mortgages Column (6) Line (15)	X 0.1575	=
	90 Days Overdue			
24)	Farm Mortgages	LR004 Mortgages Column (6) Line (16)	X 0.1575	=
25)	Residential Mortgages - Insured	LR004 Mortgages Column (6) Line (17)	X 0.1575	=
26)	Residential Mortgages - Other	LR004 Mortgages Column (6) Line (18)	X 0.1575	
27)	Commercial Mortgages - Insured	LR004 Mortgages Column (6) Line (19)	X 0.1575	
28)	Commercial Mortgages - Other	LR004 Mortgages Column (6) Line (20)	X 0.1575	
<i>,</i>	In Process of Foreclosure			
29)	Farm Mortgages	LR004 Mortgages Column (6) Line (21)	X 0.1575	=
	Denotes lines that are deducted from the total rather than add	led.		

			(1)				(2)	
		Source	RBC Amount		Tax Factor		RBC Tax Effect	
(030)	Residential Mortgages - Insured	LR004 Mortgages Column (6) Line (22)		Х	0.1575	=		
(031)	Residential Mortgages - Other	LR004 Mortgages Column (6) Line (23)		Х	0.1575	=		
(032)	Commercial Mortgages - Insured	LR004 Mortgages Column (6) Line (24)		Х	0.1575	=		
(033)	Commercial Mortgages - Other	LR004 Mortgages Column (6) Line (25)		Х	0.1575	=		
(034)	Due & Unpaid Taxes Mortgages	LR004 Mortgages Column (6) Line (26)		Х	0.1575	=		
(035)	Due & Unpaid Taxes - Foreclosures	LR004 Mortgages Column (6) Line (27)		Х	0.1575	=		
(036)	Mortgage Reduction - Reinsurance	LR004 Mortgages Column (6) Line (29)		Х	0.2100	=		ŧ
(037)	Mortgage Increase - Reinsurance	LR004 Mortgages Column (6) Line (30)		Х	0.2100	=		
	Preferred Stock							
(038)	Unaffiliated Preferred StockNAIC 1	LR005 Unaffiliated Preferred and Common Stock Column (5) Line (1)		Х	0.1575	=		
		+ LR018 Off-Balance Sheet Collateral Column (3) Line (9)		-				
(039)	Unaffiliated Preferred Stock NAIC 2	LR005 Unaffiliated Preferred and Common Stock Column (5) Line (2)		Х	0.1575	=		
		+ LR018 Off-Balance Sheet Collateral Column (3) Line (10)						
(040)	Unaffiliated Preferred StockNAIC 3	LR005 Unaffiliated Preferred and Common Stock Column (5) Line (3)		Х	0.1575	=		
				-				

		+ LR018 Off-Balance Sheet Collateral Column (3) Line (11)			
(041)	Unaffiliated Preferred Stock NAIC 4	LR005 Unaffiliated Preferred and Common Stock Column (5) Line (4)	Х	0.1575	=
(***)		+ LR018 Off-Balance Sheet Collateral Column (3) Line (12)			-
(042)	Unaffiliated Preferred Stock NAIC 5	LR005 Unaffiliated Preferred and Common Stock Column (5) Line (5)	х	0.1575	=
(0.2)		+ LR018 Off-Balance Sheet Collateral Column (3) Line (13)	^	0.1275	-
(043)	Unaffiliated Preferred Stock NAIC 6	LR005 Unaffiliated Preferred and Common Stock Column (5) Line (6)	х	0.2100	=
(015)		+ LR018 Off-Balance Sheet Collateral Column (3) Line (14)		0.2100	-
(044)	Preferred Stock Reduction-Reinsurance	LR005 Unaffiliated Preferred and Common Stock Column (5) Line (8)	х	0.2100	=
(044)	Preferred Stock Increase-Reinsurance	LR005 Unaffiliated Preferred and Common Stock Column (5) Line (6)	X	0.2100	
(045)	Separate Accounts	ER005 Charmade Frederice and Common Stock Column (5) Enic (5)	A	0.2100	
(046)	Guaranteed Index	LR006 Separate Accounts Column (3) Line (1)	х	0.1575	_
(040)	Nonindex-Book Reserve	LR006 Separate Accounts Column (3) Line (1)	X	0.1575	
(047)	Separate Accounts Nonindex-Market Reserve	LR006 Separate Accounts Column (3) Line (2)	X	0.1575	
(048)	Separate Accounts Reduction-Reinsurance	LR006 Separate Accounts Column (3) Line (5) LR006 Separate Accounts Column (3) Line (5)	X	0.1373	
(049)			^A	0.2100	
. ,	Separate Accounts Increase-Reinsurance	LR006 Separate Accounts Column (3) Line (6)	Å		_
(051)	Synthetic GICs	LR006 Separate Accounts Column (3) Line (8)	X	0.1575	=
(052)	Separate Account Surplus	LR006 Separate Accounts Column (3) Line (13)	X	0.1575	=
	Real Estate				
(053)	Company Occupied Real Estate	LR007 Real Estate Column (3) Line (3)	X	0.2100	=
(054)	Foreclosed Real Estate	LR007 Real Estate Column (3) Line (6)	X	0.2100	=
(055)	Investment Real Estate	LR007 Real Estate Column (3) Line (9)	X	0.2100	=
(056)	Real Estate Reduction - Reinsurance	LR007 Real Estate Column (3) Line (11)	X	0.2100	=
(057)	Real Estate Increase - Reinsurance	LR007 Real Estate Column (3) Line (12)	X	0.2100	=
	Schedule BA				
(058)	Sch BA Real Estate Excluding Low Income	LR007 Real Estate Column (3) Line (16)	Х	0.2100	=
	Housing Tax Credits				_
(059)	Guaranteed Low Income Housing Tax Credits	LR007 Real Estate Column (3) Line (17) + Line (19)	Х	0.0000	=
(060)	Non-Guaranteed and All Other Low Income Housing Tax Credits	LR007 Real Estate Column (3) Line (18) + Line (20) + Line (21)	X	0.0000	=
(061)	Sch BA Real Estate Reduction - Reinsurance	LR007 Real Estate Column (3) Line (23)	X	0.2100	=
(062)	Sch BA Real Estate Increase - Reinsurance	LR007 Real Estate Column (3) Line (24)	X	0.2100	=

Denotes lines that are deducted from the total rather than added. t

Denotes items that must be manually entered on the filing software. CALCULATION OF TAX EFFECT FOR LIFE AND FRATERNAL RISK-BASED CAPITAL (CONTINUED)

			(1)	(2)
		Source	RBC Amount Tax Factor	RBC Tax Effect
(063)	Sch BA Bond NAIC 1	LR008 Other Long-Term Assets Column (5) Line (2)	X 0.1575	=
(064)	Sch BA Bond NAIC 2	LR008 Other Long-Term Assets Column (5) Line (3)	X 0.1575	=
(065)	Sch BA Bond NAIC 3	LR008 Other Long-Term Assets Column (5) Line (4)	X 0.1575	=
(066)	Sch BA Bond NAIC 4	LR008 Other Long-Term Assets Column (5) Line (5)	X 0.1575	=
(067)	Sch BA Bond NAIC 5	LR008 Other Long-Term Assets Column (5) Line (6)	X 0.1575	=
(068)	Sch BA Bond NAIC 6	LR008 Other Long-Term Assets Column (5) Line (7)	X 0.2100	=
(069)	BA Bond Reduction - Reinsurance	LR008 Other Long-Term Assets Column (5) Line (9)	X 0.2100	= †
(070)	BA Bond Increase - Reinsurance	LR008 Other Long-Term Assets Column (5) Line (10)	X 0.2100	=
(071)	BA Preferred Stock NAIC 1	LR008 Other Long-Term Assets Column (5) Line (12.3)	X 0.1575	=
(072)	BA Preferred Stock NAIC 2	LR008 Other Long-Term Assets Column (5) Line (13)	X 0.1575	=
(073)	BA Preferred Stock NAIC 3	LR008 Other Long-Term Assets Column (5) Line (14)	X 0.1575	=
(074)	BA Preferred Stock NAIC 4	LR008 Other Long-Term Assets Column (5) Line (15)	X 0.1575	=
(075)	BA Preferred Stock NAIC 5	LR008 Other Long-Term Assets Column (5) Line (16)	X 0.1575	=
(076)	BA Preferred Stock NAIC 6	LR008 Other Long-Term Assets Column (5) Line (17)	X 0.2100	=
(077)	BA Preferred Stock Reduction-Reinsurance	LR008 Other Long-Term Assets Column (5) Line (19)	X 0.2100	= †
(078)	BA Preferred Stock Increase - Reinsurance	LR008 Other Long-Term Assets Column (5) Line (20)	X 0.2100	=
(079)	Rated Surplus Notes	LR008 Other Long-Term Assets Column (5) Line (31)	X 0.1575	=
(080)	Rated Capital Notes	LR008 Other Long-Term Assets Column (5) Line (41)	X 0.1575	=
(081)	BA Common Stock Affiliated	LR008 Other Long-Term Assets Column (5) Line (48.3)	X 0.2100	=
(082)	BA Collateral Loans	LR008 Other Long-Term Assets Column (5) Line (50)	X 0.1575	=
(083)	Other BA Assets	LR008 Other Long-Term Assets Column (5) Line (52.3) + LR018 Off-Balance	X 0.2100	=
		Sheet Collateral Column (3) Line (17) + Line (18)		
(084)	Other BA Assets Reduction-Reinsurance	LR008 Other Long-Term Assets Column (5) Line (54)	X 0.2100	= †
(085)	Other BA Assets Increase - Reinsurance	LR008 Other Long-Term Assets Column (5) Line (55)	X 0.2100	=
(086)	BA Mortgages - In Good Standing	LR009 Schedule BA Mortgages Column (6) Line (11)	X 0.1575	=
(087)	BA Mortgages - 90 Days Overdue	LR009 Schedule BA Mortgages Column (6) Line (15)	X 0.1575	=
(088)	BA Mortgages - In Process of Foreclosure	LR009 Schedule BA Mortgages Column (6) Line (19)	X 0.1575	=
(089)	Reduction - Reinsurance	LR009 Schedule BA Mortgages Column (6) Line (21)	X 0.2100	=
(090)	Increase - Reinsurance	LR009 Schedule BA Mortgages Column (6) Line (22)	X 0.2100	=
	Miscellaneous			
(091)	Asset Concentration Factor	LR010 Asset Concentration Factor Column (6) Line (62) Grand Total Page	X 0.1575	=
(092)	Miscellaneous Assets	LR012 Miscellaneous Assets Column (2) Line (7)	X 0.1575	=
(093)	Derivatives - Collateral and Exchange Traded	LR012 Miscellaneous Assets Column (2) Lines (8) + (9) + (10)	X 0.1575	=

(094)	Derivatives NAIC 1	LR012 Miscellaneous Assets Column (2) Line (11)	У	X	0.1575	=	
(095)	Derivatives NAIC 2	LR012 Miscellaneous Assets Column (2) Line (12)	2	X	0.1575	=	
(096)	Derivatives NAIC 3	LR012 Miscellaneous Assets Column (2) Line (13)	2	X	0.1575	=	
(097)	Derivatives NAIC 4	LR012 Miscellaneous Assets Column (2) Line (14)	2	X	0.1575	=	
(098)	Derivatives NAIC 5	LR012 Miscellaneous Assets Column (2) Line (15)	2	X	0.1575	=	
(099)	Derivatives NAIC 6	LR012 Miscellaneous Assets Column (2) Line (16)	2	X	0.2100	=	
(100)	Miscellaneous Assets Reduction-Reinsurance	LR012 Miscellaneous Assets Column (2) Line (19)	2	X	0.2100	=	t
(101)	Miscellaneous Assets Increase-Reinsurance	LR012 Miscellaneous Assets Column (2) Line (20)	2	X	0.2100	=	

t Denotes lines that are deducted from the total rather than added.

Denotes items that must be manually entered on the filing software. CALCULATION OF TAX EFFECT FOR LIFE AND FRATERNAL RISK-BASED CAPITAL (CONTINUED)

		Source	(1) RBC Amount Tax Factor	(2) RBC Tax Effect
(102)	Replications	LR013 Replication (Synthetic Asset) Transactions and Mandatory	X 0.1575	=
(102)	Repleations	Convertible Securities Column (7) Line (9999999)	A 0.1575	
(103)	Reinsurance	LR016 Reinsurance Column (4) Line (17)	X 0.2100	=
(103)	Investment Affiliates	LR042 Summary for Affiliated Investments Column (4) Line (6)	X 0.2100	
(104)	Investment in Parent	LR042 Summary for Affiliated Investments Column (4) Line (0)	X 0.2100	=
(105)	Other Affiliate: Property and Casualty Insurers	LR042 Summary for Affiliated Investments Column (4) Line (10)	X 0.2100	=
(100)	not Subject to Risk-Based Capital	EROTE Summary for Annualed investments Column (4) Ene (11)	X 0.2100	
(107)	Other Affiliate: Life Insurers not Subject to	LR042 Summary for Affiliated Investments Column (4) Line (12)	X 0.2100	=
(107)	Risk-Based Capital	EROTE Summary for Annuale investments Column (4) Ene (12)	X 0.2100	
(108)	Publicly Traded Insurance Affiliates	LR042 Summary for Affiliated Investments Column (4) Line (14)	X 0.2100	=
(100)	Subtotal for C-10 Assets	Sum of Lines (001) through (108), Recognizing the Deduction of Lines (013).	X 0.2100	
(10))	Subloar for C-10 Assets			
	C-0 Affiliated Common Stock	(014), (015), (036), (044), (049), (056), (061), (069), (077), (084), (089) and (100)		
(110)	Off-Balance Sheet and Other Items	LR017 Off-Balance Sheet and Other Items Column (5) Line (27)	X 0.1575	_
(110)	Off-Balance Sheet Items Reduction - Reinsurance	LR017 Off-Balance Sheet and Other Items Column (5) Line (27) LR017 Off-Balance Sheet and Other Items Column (5) Line (28)	X 0.1575 X 0.2100	
. ,	Off-Balance Sheet Items Increase - Reinsurance			= +
(112)		LR017 Off-Balance Sheet and Other Items Column (5) Line (29)	X 0.2100	=
(113)	Affiliated US Property - Casualty Insurers	LR042 Summary for Affiliated Investments Column (4) Line (1)	X 0.2100	=
	Directly Owned			
(114)	Affiliated US Life Insurers Directly Owned	LR042 Summary for Affiliated Investments Column (4) Line (2)	X 0.2100	=
(115)	Affiliated US Health Insurers Directly and	LR042 Summary for Affiliated Investments Column (4) Line (3)	X 0.2100	=
	Indirectly Owned			
(116)	Affiliated US Property - Casualty Insurers Indirectly Owned	LR042 Summary for Affiliated Investments Column (4) Line (4)	X 0.2100	=
(117)	Affiliated US Life Insurers Indirectly Owned	LR042 Summary for Affiliated Investments Column (4) Line (5)	X 0.2100	=
(118)	Affiliated Alien Life Insurers - Canadian	LR042 Summary for Affiliated Investments Column (4) Line (8)	X 0.2100	=
(119)	Affiliated Alien Life Insurers - All Others	LR042 Summary for Affiliated Investments Column (4) Line (9)	X 0.0000	=
(120)	Subtotal for C-0 Affiliated Common Stock	Lines $(110)-(111)+(112)+(113)+(114)+(115)+(116)+(117)+(118)+(119)$		
(121)	Common Stock Unaffiliated Common Stock	I DOOG Hardfell et al Derformed and Commune Stately Column (6) Line 17)	X 0.2100	_
(121)	Unaffinated Common Stock	LR005 Unaffiliated Preferred and Common Stock Column (5) Line (7) + LR018 Off-Balance Sheet Collateral Column (3) Line (16)	X 0.2100	=
(122)	Conditional Hadring Common Starle		X 0.2100	
(122)	Credit for Hedging - Common Stock Stock Reduction - Reinsurance	LR015 Hedged Asset Common Stock Schedule Column (10) Line (0299999)	X 0.2100 X 0.2100	= !
(123)		LR005 Unaffiliated Preferred and Common Stock Column (5) Line (19)		= Ŧ
(124)	Stock Increase - Reinsurance	LR005 Unaffiliated Preferred and Common Stock Column (5) Line (20)	X 0.2100	=
(125)	BA Common Stock Unaffiliated	LR008 Other Long-Term Assets Column (5) Line (47)	X 0.2100	=
(126)	BA Common Stock Affiliated - C-1cs	LR008 Other Long-Term Assets Column (5) Line (49.2)	X 0.2100	=
(127)	Common Stock Concentration Factor	LR011 Common Stock Concentration Factor Column (6) Line (6)	X 0.2100	=
(128)	NAIC 01 Working Capital Finance Notes	LR008 Other Long-Term Assets Column (5) Line (51.1)	X 0.1575	=
(129)	NAIC 02 Working Capital Finance Notes	LR008 Other Long-Term Assets Column (5) Line (51.2)	X 0.1575	=
(130)	Affiliated Preferred Stock and Common Stock -	LR042 Summary for Affiliated Investments Column (4) Line (7)	X 0.2100	=
	Holding Company in Excess of Indirect Subs			
(131)	Affiliated Preferred Stock and Common Stock -	LR042 Summary for Affiliated Investments Column (4) Line (13)	X 0.2100	=
	All Other			
(132)	Total for C-1cs Assets	Lines (121)-(122)-(123)+(124)+(125)+(126)+(127)+(128)+(129)+(130)+(131)		
	Insurance Risk			
(133)	Disability Income Premium	LR019 Health Premiums Column (2) Lines (21) through (27)	X 0.2100	=
Ť	Denotes lines that are deducted from the total rather than adde	sd.		

Denotes items that must be manually entered on the filing software.

CALCULATION OF TAX EFFECT FOR LIFE AND FRATERNAL RISK-BASED CAPITAL (CONTINUED)

(1) RBC Amount

(2) RBC Tax Effect Tax Factor

(134)	Long-Term Care	LR019 Health Premiums Column (2) Line (28) + LR023 Long-Term Care	X	0.2100	=
		Column (4) Line (7)			
(135)	Life Insurance C-2 Risk	LR025 Life Insurance Column (2) Line (8)	X	0.2100	=
(136)	Group Insurance C-2 Risk	LR025 Life Insurance Column (2) Lines (20) and (21)	Х	0.2100	=
(136b)	Longevity C-2 Risk	LR025-A Longevity Risk Column (2) Line (5)	X	0.2100	=
(137)	Disability and Long-Term Care Health	LR024 Health Claim Reserves Column (4) Line (9) + Line (15)	X	0.2100	=
	Claim Reserves				
(138)	Premium Stabilization Credit	LR026 Premium Stabilization Reserves Column (2) Line (10)	Х	0.0000	=
(139)	Total C-2 Risk	L(133) + L(134) + L(137) + L(138) + Greatest of [Guardrail Factor * (L(135)+L(136)), Guardrail Factor *			
		L(136b), Square Root of [ (L(135) + L(136))2 + L(136b)2 + 2 * (TBD Correlation Factor) * (L(135) + L(136))			
		* L(136b) ]]			
(140)	Interest Rate Risk	LR027 Interest Rate Risk Column (3) Line (36)	Х	0.2100	=
(141)	Health Credit Risk	LR028 Health Credit Risk Column (2) Line (7)	X	0.0000	=
(142)	Market Risk	LR027 Interest Rate Risk Column (3) Line (37)	X	0.2100	=
(143)	Business Risk	LR029 Business Risk Column (2) Line (40)	X	0.2100	=
(144)	Health Administrative Expenses	LR029 Business Risk Column (2) Line (57)	X	0.0000	=
(145)	Total Tax Effect	Lines $(109) + (120) + (132) + (139) + (140) + (141) + (142) + (143) + (144)$			

† Denotes lines that are deducted from the total rather than added.

Denotes items that must be manually entered on the filing software.

#### BONDS

#### LR002

#### Basis of Factors

The bond factors are based on cash flow modeling using historically adjusted default rates for each bond category. For each of 2,000 trials, annual economic conditions were generated for the 10-year modeling period. Each bond of a 400-bond portfolio was annually tested for default (based on a "roll of the dice") where the default probability varies by designation category and that year's economic environment. When a default takes place, the actual loss considers the expected principal loss by category, the time until the sale actually occurs and the assumed tax consequences.

Actual surplus needs are reduced by incorporating anticipated annual contributions to the asset valuation reserve (AVR) as offsetting cash flow. Required surplus for a given trial is calculated as the amount of initial surplus funds needed so that the accumulation with interest of this initial amount and subsequent cash flows will not become negative at any point throughout the modeling period. The factors chosen for the proposed formula produce a level of surplus at least as much as needed in 92 percent of the trials by category and a 96 percent level for the entire bond portfolio.

The factor for NAIC 6 bonds recognizes that the book/adjusted carrying value of these bonds reflects a loss of value upon default by being marked to market.

Specific Instructions for Application of the Formula

#### Lines (1) through (7)

The book/adjusted carrying value of all bonds and related fixed-income investments should be reported in Column (1). The bonds are split into seven different risk classifications. For long-term bonds, these classifications are found on Lines 1 through 7 of the Asset Valuation Reserve Default Component, Page 30 of the annual statement.

#### <u>Line (8)</u>

The total should equal long-term bonds and other fixed-income instruments reported on Page 2, Column 3, Line 1 plus Schedule DL Part 1, Column 6, Line 7099999-minus Schedule D, Part 1A, Section 1, Column 7, Line 7.7 of the annual statement.

#### Lines (9) through (15)

The book/adjusted carrying value of all bonds and related fixed-income investments should be reported in Column (1). The bonds are split into seven different risk classifications. For short-term bonds, these classifications are found on Lines 18 through 24 of the Asset Valuation Reserve Default Component, Page 30 of the annual statement.

#### Line (16)

The total should equal short-term bonds reported on Schedule DA, Part 1, Line 8399999 plus Schedule DL Part 1, Column 6, Line 8999999 plus LR012 Miscellaneous Assets Column (1) Line (2.2).

#### Line (22)

Class 1 bonds (highest quality) issued by a U.S. government agency that are not backed by the full faith and credit of the U.S. government should be reported on this line. The loanbacked securities of the Federal National Mortgage Association (FNMA) and the Federal Home Loan Mortgage Corporation (FHLMC) would be examples of the securities reported on this line. Line (22) should not be larger than the sum of Lines (2) and (10). Exempt obligations should not be included on this line.

#### Line (24)

Bonds should be aggregated by issuer (the first six digits of the CUSIP number can be used). Exempt U.S. government bonds and bonds reported on Line (22) are not counted in determining the size factor. The RBC for those bonds will not be included in the base to which the size factor is applied. If this field is left blank, the maximum size factor adjustment of 2.52.40-will be used.

#### Line (25)

The size factor reflects the higher risk of a bond portfolio that contains relatively fewer bonds. The overall factor decreases as the portfolio size increases. Portfolios with more than 1,300 issuers will receive a discount. The size factor is based on the weighted number of issuers. (The calculation shown below will not appear on the RBC filing software but will be calculated automatically.)

		<u>(a)</u>				<u>(b)</u>
<u>Line (25)</u>	Source	Number of Issuers				Weighted Issuers
First 50	Company Records		<u>X</u>	<u>2.40</u>	Ξ	
Next <b>50</b>	Company Records		X	1.53	=	
Next 100	Company Records		X	0.85	Ξ	
Next 300	<b>Company Records</b>		XX	0.8.5	=	
Over <b>500</b>	Company Records		X	0.82	=	
Total Number of Issuers from Line (23)					_	
Total Weighted Issuers						
Size Factor = Total Weighted Issuers divided by	Total Number of Issuers					
		<del>(a)</del>				<del>(b)</del>
Line (25)	Source	Number of Issuers				Weighted Issuers
First 50	Company Records		X	2.5	=	
Next 50	Company Records		X	$\frac{1.3}{1.3}$	=	
Next 300	Company Records		X	1.0	_	
Over 400	Company Records		X	<del>0.9</del>	_	
Total Number of Issuers from Line (23)	company records		21	0.7	_	
Total Number of issuers from Line (23)						

**Total Weighted Issuers** 

Size Factor = Total Weighted Issuers divided by Total Number of Issuers

#### ASSET CONCENTRATION FACTOR LR010

#### Basis of Factors

The purpose of the concentration factor is to reflect the additional risk of high concentrations in single exposures (represented by an individual issuer of a security or a holder of a mortgage, etc.) The concentration factor doubles the risk-based capital pre-tax factor (with a maximum of 45 percent pre-tax) of the 10 largest asset exposures excluding various low-risk categories or categories that already have a maximum factor. Since the risk-based capital of the assets included in the concentration factor has already been counted once in the basic formula, the asset concentration factor only serves to add in the additional risk-based capital required. The calculation is completed on a consolidated basis; however, the concentration factor is reduced by amounts already included in the concentration factors of subsidiaries to avoid double-counting.

#### Specific Instructions for Application of the Formula

The 10 largest asset exposures should be developed by consolidating the assets of the parent with the assets of the company's insurance and investment subsidiaries. The concentration factor component on any asset already reflected in the subsidiary's RBC for the concentration factor should be deducted from Column (4). This consolidation process affects higher tiered companies only. Companies on the lowest tier of the organizational chart will prepare the asset concentration on a "stand alone" basis.

The 10 largest exposures should exclude the following: affiliated and non-affiliated common stock, affiliated preferred stock, home office properties, policy loans, bonds for which AVR and RBC are zero, NAIC 1 bonds, NAIC 1 unaffiliated preferred stock, NAIC 1 Hybrids, CM 1 Commercial and Farm Mortgages and any other asset categories with RBC factors less than 0.8 percent post-tax (this includes residential mortgages in good standing, insured or guaranteed mortgages, and cash and short-term investments).

In determining the assets subject to the concentration factor for both C-10 and C-1cs, the ceding company should exclude any asset whose performance inures primarily (>50 percent) to one reinsurer under modified coinsurance or funds withheld arrangements. The reinsurer should include 100 percent of such asset. Any asset where no one reinsurer receives more than 50 percent of its performance should remain with the ceding company.

Assets should be aggregated by issuer before determining the 10 largest exposures. Aggregations should be done separately for bonds and preferred stock (the first six digits of the CUSIP number can be used as a starting point) (please note that the same issuer may have more than one unique series of the first six digits of the CUSIP), mortgages and real estate. Securities held within Schedule BA partnerships should be aggregated by issuer as if the securities are held directly. Likewise, where joint venture real estate is mortgaged by the insurer, both the mortgage and the joint venture real estate should be considered as part of a single exposure. Tenant exposure is not included. For bonds and unaffiliated preferred stock, aggregations should be done first for classes 2 through 6. After the 10 largest issuer exposures are chosen, any NAIC 1 bonds, NAIC 1 unaffiliated preferred stock or NAIC 1 hybrids from any of these issuers should be included before doubling the risk-based capital. For some companies, following the above steps may generate less than 10 "issuer" exposures.

Replicated assets other than synthetically created indices should be included in the asset concentration calculation in the same manner as other assets.

The book/adjusted carrying value of each asset is listed in Column (2).

The RBC factor will correspond to the risk-based capital category of the asset reported previously in the formula before application of the size factor for bonds. The RBC filing software automatically allows for an overall 45 percent RBC cap.

#### Lines (17) through (22)

The Asset Concentration RBC Requirement for a particular property plus the Real Estate RBC Requirement for a particular property cannot exceed the book/adjusted carrying value of the property. Any properties exceeding the book/adjusted carrying value must be adjusted down to the book/adjusted carrying value in Column (6) of the Asset Concentration.

Line (18), Column (4) is calculated as Line (17), Column (2) multiplied by 0.2300 plus Line (18), Column (2) multiplied by 0.2000, but not greater than Line (17), Column (2). Line (20), Column (4) is calculated as Line (19), Column (2) multiplied by 0.1500 plus Line (20), Column (2) multiplied by 0.1200, but not greater than Line (19), Column (2). Line (22), Column (4) is calculated as Line (21), Column (2) multiplied by 0.2300 plus Line (22), Column (2) multiplied by 0.2000, but not greater than Line (21), Column (2).

#### Lines (23) through (54)

The Asset Concentration RBC Requirement for a particular mortgage plus the LR004 Mortgages RBC Requirement or LR009 Schedule BA Mortgages RBC Requirement for a particular mortgage cannot exceed 45 percent of the book/adjusted carrying value of the mortgage. Any mortgages exceeding 45 percent of the book/adjusted carrying value must be adjusted down in Column (6) of the Asset Concentration.

Line (32), Column (4) is calculated as the greater of 0.1800 multiplied by [(Line (31) plus Line (32)] less Line (32) or Line (31) multiplied by the appropriate factor for the CM class to which the loan is assigned.

Line (34), Column (4) is calculated as the greater of 0.0140 multiplied by [(Line (33) plus Line (34)] less Line (34) or Line (33) multiplied by 0.0068.

Line (36), Column (4) is calculated as the greater of 0.1800 multiplied by [(Line (35) plus Line (36)] less Line (36) or Line (35) multiplied by the appropriate factor for the CM class to which the loan is assigned.

Line (38), Column (4) is calculated as the greater of 0.2200 multiplied by [(Line (37) plus Line (38)] less Line (38) or Line (37) multiplied by the appropriate factor for the CM class to which the loan is assigned.

Line (40), Column (4) is calculated as the greater of 0.0270 multiplied by [(Line (39) plus Line (40)] less Line (40) or Line (39) multiplied by 0.0068.

Line (42), Column (4) is calculated as the greater of 0.2200 multiplied by [(Line (41) plus Line (42)] less Line (42) or Line (41) multiplied by the appropriate factor for the CM class to which the loan is assigned.

Line (43), Column (4) is calculated as Line (43) multiplied by the appropriate factor for the CM class to which the loan is assigned.

Line (52), Column (4) is calculated as the greater of 0.1800 multiplied by [(Line (51) plus Line (52)] less Line (52) or Line (51) multiplied by the appropriate factor for the CM class to which the loan is assigned.

Line (54), Column (4) is calculated as the greater of 0.2200 multiplied by [(Line (53) plus Line (54)] less Line (54) or Line (53) multiplied by the appropriate factor for the CM class to which the loan is assigned.

#### HEDGED ASSET BOND AND COMMON STOCK SCHEDULES

LR014 and LR015

(Instructions related to intermediate hedges are in italics.)

#### Hedging

The concept of hedging credit, equity and other risks is widely accepted and understood among insurers and their regulators. In order for regulators to distinguish between insurers that have effectively reduced their risks from those insurers that have not, the risk based capital computation should be sensitive to such differences. Increasing or decreasing exposure to different asset classes in relation to a benchmark asset allocation tailored to meet the long term obligations to policy owners is critical to successfully managing an insurance company. Hedging is the process of using derivative instruments to most efficiently limit risk associated with a particular asset in a manner consistent with the insurer's long term objectives. The relative advantage of using cash market transactions versus derivative market transactions depends upon market conditions.

The NAIC model investment laws and regulations establish specific constraints on the use of derivatives. Governance of derivative use starts with approved and documented authorities from the insurer's Board of Directors to management. These authorities are coordinated with and enhanced by limits established by the insurer's domiciliary state.

Hedging strategies currently employed by insurers range from straightforward relationships between the hedged asset and the derivative instrument (the hedge) to more complex relationships. The purpose of this section of the RBC calculation is to measure and reflect in RBC the risk reduction achieved by an insurer's use of the most straightforward types of hedges involving credit default and equity C-1 risks.

To avoid the possible double counting of RBC credits, excluded from this section are any RBC credits arising from hedges that are part of the Clearly Defined Hedging Strategy (CDHS) required for C-3 cash flow testing or other risk mitigation techniques (e.g. reinsurance) which produce reduced levels of RBC by operation of other parts of the RBC formula.

#### RBC and Measuring the Risk Reduced by Hedging

To measure the risks reduced by hedging and reflect the effects in RBC it is important to understand the characteristics and purpose of the hedge. A portfolio manager seeking to hedge a particular asset or portfolio risk must determine if the derivative instruments available will do a suitable job of risk mitigation.

Default risk - A portfolio manager may determine that the default risk of a particular debt security which matures in 8 years needs to be hedged because of a near term credit concern which may resolve before the debt matures. A credit default swap (CDS) would be the most effective hedging instrument. In some circumstances the manager may purchase a CDS with 8 years to maturity which fully mitigates the default risk and shall result in an RBC credit which fully offsets the C-1 default risk charge on the debt security. However, seeking the most liquid and cost efficient market for the purchase of such an instrument may lead to the purchase of a 5 year CDS which the manager plans to renew (roll) as the credit circumstances evolve in the coming years. In this case there is a 3 year maturity mismatch between the debt security and the hedging instrument. To account for the difference between insurers that have hedged the debt security to full maturity versus those with a mismatched position, the determination of the RBC credit shall be made in accordance with the following formula which limits the results to a fraction of the C-1 charge for the hedged asset.

RBC Credit As % of C1 Asset Charge = 
$$Min\left(1, \frac{Time \text{ to Maturity of CDS}}{Time \text{ to Maturity of Bond}}\right) \times (94\% - 10\%) + 10\%$$

This accounts for mismatched maturities and provides a regulatory margin of safety within a range of 94%-10% of the C-1 asset charge.

There may also be circumstances where default risk is reduced by hedging specific portfolios using a basket or index-based derivative (e.g. CDX family of derivatives) with the same or very similar components as the portfolio. For these hedges the risk reduction shall be measured based on the number of issuers common to both the insurer's portfolio and the index/basket CDS. A minimum of 50% overlap of the derivative instrument notional amount and the book/adjusted carrying value of the hedged bonds shall be required to qualify for any RBC credit. Additionally, if the insurer hedges an index, each bond must be listed (e.g. if the insurer acquires a CDX that hedges 125 names equally, then the insurer must list all 125 names on the schedule), regardless if the insurer owns all the bonds in the index.

As RBC is currently measured and reported annually and to an extent provides a regulator with an indicator of capital sufficiency for the near term future; default risk protection as provided by CDS (based on a specific security or an index of securities) shall have more than 1 year remaining to maturity in order to receive any RBC credit, provided that the remaining maturity of the hedged debt security or average maturity of the hedged portfolio is greater than 1 year. When both the default risk protection and the hedged debt security have less than one year to maturity, full RBC credit shall be allowed provided that the maturity of the protection is later than the maturity of the debt security; otherwise no RBC credit is allowed.

Equity market risk - A portfolio manager may determine that the market risk of holding a particular common stock needs to be reduced. Because an outright sale at that point in time might be disadvantageous to the insurer and/or policy owners, a short futures contract may be purchased to eliminate the current market risk by establishing a sale price in the future. The C-1 RBC equity risk credit shall be limited to 94%.

There may also be circumstances where equity market risk is reduced by hedging equity portfolios using derivatives based on equity market indices (e.g. S&P 500 futures contracts). Unless the equity portfolio is exactly matched to the index, the hedge will not provide precise one-to-one protection from fluctuations in value. The insurer must list all positions in the equity index individually (e.g. all 500 common stocks that are part of the S&P 500), regardless if the insurer owns all the stocks in the index.

Definitions and Instructions for the Spreadsheet Computation of Risk Reduction

(Numeric references represent spreadsheet columns)

Bonds

- (1) Description Reported on Schedule DB.
- (2) Notional Amount Amount reported on Schedule DB.

(3) Relationship Type of the Hedging Instrument and Hedged Asset. There are two categories; Basic and Intermediate relationships. Basic relationship = Single issuer credit default swap on a single issuer name to hedge the credit risk of a specific hedged asset. Intermediate relationship = A portfolio of insurer assets paired with a basket or index based hedging instrument with the same or very similar components as the portfolio. For intermediate relationships, a minimum of 50% overlap of the derivative instrument notional amount and the book adjusted carrying value of the hedged bonds shall be required to qualify for any RBC credit.

(4) Maturity Date - Date reported on Schedule DB.

(5) Description - Bond description found in Schedule D. For intermediate relationships, each bond must be listed (e. g. if the insurer acquires a credit default index that hedges 125 names equally, then the insurer must list all 125 names on the schedule.)

(6) CUSIP Identification - Bond unique identifier found in Schedule D.

(7) Book Adjusted Carrying Value - Value found on Schedule D.

(8) Overlap with Insurer's Bond Portfolio – The portion of Column (2) Notional Amount of the Hedging Instrument that hedges Column (7) Book Adjusted Carrying Value. This amount cannot exceed Column (7) Book Adjusted Carrying Value.

(9) Maturity Date - The date is found in Schedule D.

(10) NAIC Designation - Designation found in Schedule D. Necessary to determine correct RBC Factor for the Bonds.

(11) RBC Factor - Factor based on Column (10) NAIC Designation and NAIC C-1 RBC factors table.

(12) Gross RBC Charge – This is the C-1 RBC charge based on holdings at the end of the year. Calculation: Columns (7) Book Adjusted Carrying Value multiplied by (11) RBC Factor.

(13) RBC Credit for Hedging Instruments – If Column (8) Overlap with Insurer's Bond Portfolio is zero; the RBC Credit would also be zero. The Hedging Instrument must have more than 1 year remaining to maturity in order to receive any RBC credit provided that the remaining time to maturity of the Hedged Asset - Bonds is greater than 1 year. If both the Hedging Instrument and the Hedged Asset - Bonds maturity dates are less than 1 year, the maximum RBC credit determined using the formula below shall be allowed provided that the maturity of the hedging instrument is equal to or later than the maturity of the bond. Calculation is Column (8) Overlap with Insurer's Bond Portfolio multiplied by RBC Credit as % of C-1 Asset Charge formula (formula listed below) multiplied by Column (11) RBC Factor.

RBC Credit as % of C1 Asset Charge = 
$$Min\left(1, \frac{Time \text{ to Maturity of Hedging Instrument}}{Time \text{ to Maturity of Bond}}\right) \times (94\% - 10\%) + 10\%$$

Time to Maturity of Hedging Instrument divided by Time to Maturity of Bond cannot exceed 1.

(14) Net RBC Charge – Column (12) Gross RBC Charge minus (13) RBC Credit for Hedging Instruments.

Common Stocks

(1) Description - Reported on Schedule DB.

(2) Notional Amount - Amount reported on Schedule DB.

(3) Relationship Type of the Hedging Instrument and Hedged Asset. There are two categories; Basic relationships or Intermediate relationships. Basic relationship = Single name equity Hedging Instrument paired with a specific common stock. Intermediate relationship = A portfolio of common stocks paired with a basket or index based Hedging Instrument with the same or very similar components as the portfolio. For intermediate relationships, a minimum of 50% overlap of the derivative instrument notional amount and the book adjusted carrying value of the hedged common stocks shall be required to qualify for any RBC credit.

(4) Description - Common Stock description found in Schedule D Part 2 Section 2. For intermediate relationships, each common stock must be listed (e. g. if the insurer acquires a short futures contract that hedges the S&P 500, then the insurer must list all 500 stocks on the schedule).

(5) CUSIP Identification - Common Stock unique identifier found in Schedule D Part 2 Section 2.

(6) Book Adjusted Carrying Value - Value found on Schedule D Part 2 Section 2.

(7) Overlap with Insurer's Stock Portfolio – The portion of Column (2) Notional Amount of the Hedging Instrument that hedges Column (6) Book/Adjusted Carrying Value. This amount cannot exceed the Column (6) Book Adjusted Carrying Value.

(8) RBC Factor - Factor based on NAIC C-1 RBC factors table.

(9) Gross RBC Charge - The C-1 RBC charge based on holdings at the end of the year. Calculation: Columns (6) Book Adjusted Carrying Value multiplied by (8) RBC Factor.

(10) RBC Credit for Hedging Instruments - RBC credit for equity market risk reduction is limited to 94% of the C-1 Asset charge. Calculation: Column (7) Overlap with Insurer's Stock Portfolio multiplied by (8) RBC Factor multiplied by 94%.

(11) Net RBC Charge - Column (9) Gross RBC Charge minus (10) RBC Credit for Hedging Instruments.

### Factors Table As determined by the NAIC

0.00000         1       0.00158         1.A       0.00158         1.B       0.00271         1.C       0.00419         1.D       0.00523         1.E       0.00657         1.F       0.00816         1.G       0.0116         2.A       0.01261         2.B       0.01523         2.C       0.02168         3.A       0.03151         3.B       0.04537         3.C       0.06017         4.A       0.07386         4.B       0.09535         4.C       0.12428         5.A       0.16942         5.B       0.23798         5.C       0.30000         6       0.30000	NAIC Designation	Factor							
1.A0.001581.B0.002711.C0.004191.D0.005231.E0.006571.F0.008161.G0.010162.A0.012612.B0.015232.C0.021683.A0.031513.B0.045373.C0.060174.A0.073864.B0.095354.C0.124285.A0.169425.B0.237985.C0.3000060.30000FactorOther Unaffiliated Public Common Stock0.0440Federal Home Loan Bank Common Stock0.030000.3000*-* - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a		0.00000							
1.B $0.00271$ 1.C $0.00419$ 1.D $0.00523$ 1.E $0.00657$ 1.F $0.00816$ 1.G $0.01016$ 2.A $0.01261$ 2.B $0.01523$ 2.C $0.02168$ 3.A $0.03151$ 3.B $0.04537$ 3.C $0.06017$ 4.A $0.07386$ 4.B $0.09535$ 4.C $0.12428$ 5.A $0.16942$ 5.B $0.23798$ 5.C $0.30000$ 6 $0.30000$ Common Stock TypeFactorOther Unaffiliated Public Common Stock0.0110 $0.0040$ Federal Home Loan Bank Common Stock $0.0110$ Unaffiliated Private Common Stock $0.30000$ i $-30$ percent adjusted up or down by the weighted average betal for the publicly traded common stock portfolio subject to a	1	0.00158							
1.C       0.00419         1.D       0.00523         1.E       0.00657         1.F       0.00816         1.G       0.01016         2.A       0.01261         2.B       0.01523         2.C       0.02168         3.A       0.03151         3.B       0.04537         3.C       0.06017         4.A       0.07386         4.B       0.09535         4.C       0.12428         5.A       0.16942         5.B       0.23798         5.C       0.30000         6       0.30000    Common Stock Type          Factor    Other Unaffiliated Public Common Stock 0.04500 † Money Market Mutual Funds 0.04500          Voney Market Mutual Funds       0.0040         Federal Home Loan Bank Common Stock       0.0110         Unaffiliated Private Common Stock       0.30000	<b>1.A</b>	0.00158							
1.D       0.00523         1.E       0.00657         1.F       0.00816         1.G       0.01016         2.A       0.01261         2.B       0.01523         2.C       0.02168         3.A       0.03151         3.B       0.04537         3.C       0.06017         4.A       0.07386         4.B       0.09535         4.C       0.12428         5.A       0.16942         5.B       0.23798         5.C       0.30000         6       0.30000    Common Stock Type          Factor    Other Unaffiliated Public Common Stock 0.04500 Money Market Mutual Funds 0.04500          Vinorey Market Mutual Funds       0.0040         Federal Home Loan Bank Common Stock       0.0110         Unaffiliated Private Common Stock       0.0110         Unaffiliated Private Common Stock       0.3000	1.B	0.00271							
I.E0.006571.F0.008161.G0.010162.A0.012612.B0.015232.C0.021683.A0.031513.B0.045373.C0.060174.A0.073864.B0.095354.C0.124285.A0.169425.B0.237985.C0.3000060.30000Common Stock TypeFactorOther Unaffiliated Public Common Stock0.4500 †Money Market Mutual Funds0.0040Federal Home Loan Bank Common Stock0.0110Unaffiliated Private Common Stock0.3000 $f - 30$ percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	1.C	0.00419							
1.F $0.00816$ 1.G $0.01016$ 2.A $0.01261$ 2.B $0.01523$ 2.C $0.02168$ 3.A $0.03151$ 3.B $0.04537$ 3.C $0.06017$ 4.A $0.07386$ 4.B $0.09535$ 4.C $0.12428$ 5.A $0.16942$ 5.B $0.23798$ 5.C $0.30000$ 6 $0.30000$ 7Money Market Mutual Funds $0.04500$ 7Money Market Mutual Funds $0.0040$ Federal Home Loan Bank Common Stock $0.0110$ Unaffiliated Private Common Stock $0.3000$ $f - 30$ percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	1.D	0.00523							
1.G0.010162.A0.012612.B0.015232.C0.021683.A0.031513.B0.045373.C0.060174.A0.073864.B0.095354.C0.124285.A0.169425.B0.237985.C0.3000060.30000FactorOther Unaffiliated Public Common Stock0.0040 $\uparrow$ Federal Home Loan Bank Common Stock0.0110Unaffiliated Private Common Stock0.3000 $\uparrow$ - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	<b>1.E</b>	0.00657							
2.A       0.01261         2.B       0.01523         2.C       0.02168         3.A       0.03151         3.B       0.04537         3.C       0.06017         4.A       0.07386         4.B       0.09535         4.C       0.12428         5.A       0.16942         5.B       0.23798         5.C       0.30000         6       0.30000    Common Stock Type          Factor    Other Unaffiliated Public Common Stock 0.04500 † Money Market Mutual Funds 0.00400 Federal Home Loan Bank Common Stock 0.0110 Unaffiliated Private Common Stock 0.3000 i - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject t o a	<b>1.F</b>	0.00816							
2.B0.015232.C0.021683.A0.031513.B0.045373.C0.060174.A0.073864.B0.095354.C0.124285.A0.169425.B0.237985.C0.3000060.30000FactorOther Unaffiliated Public Common Stock0.0040 $\uparrow$ Federal Home Loan Bank Common Stock0.0110Unaffiliated Private Common Stock0.3000 $\uparrow$ - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	1.G	0.01016							
2.C0.021683.A0.031513.B0.045373.C0.060174.A0.073864.B0.095354.C0.124285.A0.169425.B0.237985.C0.3000060.30000FactorOther Unaffiliated Public Common Stock0.0040 $\uparrow$ Federal Home Loan Bank Common Stock0.0110Unaffiliated Private Common Stock0.3000 $\uparrow$ - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	<b>2.</b> A	0.01261							
3.A $0.03151$ 3.B $0.04537$ 3.C $0.06017$ 4.A $0.07386$ 4.B $0.09535$ 4.C $0.12428$ 5.A $0.16942$ 5.B $0.23798$ 5.C $0.30000$ 6 $0.30000$ FactorOther Unaffiliated Public Common Stock0.0040 $\uparrow$ Federal Home Loan Bank Common Stock $0.0110$ Unaffiliated Private Common Stock $0.3000$ $\uparrow$ - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	2.B	0.01523							
3.B $0.04537$ 3.C $0.06017$ 4.A $0.07386$ 4.B $0.09535$ 4.C $0.12428$ 5.A $0.16942$ 5.B $0.23798$ 5.C $0.30000$ 6 $0.30000$ 6 $0.30000$ FactorOther Unaffiliated Public Common Stock0.04500 $\dagger$ Money Market Mutual Funds $0.04500$ $\uparrow$ Money Market Mutual Funds $0.00400$ Federal Home Loan Bank Common Stock $0.01100$ Unaffiliated Private Common Stock $0.300000000000000000000000000000000000$	<b>2.</b> C	0.02168							
3.C $0.06017$ 4.A $0.07386$ 4.B $0.09535$ 4.C $0.12428$ 5.A $0.16942$ 5.B $0.23798$ 5.C $0.30000$ 6 $0.30000$ 6 $0.30000$ FactorOther Unaffiliated Public Common Stock0.0040 $0.0040$ Federal Home Loan Bank Common Stock $0.0110$ Unaffiliated Private Common Stock $0.3000$ $f - 30$ percent adjusted up or down by the weighted average betal for the publicly traded common stock portfolio subject to a	<b>3.A</b>	0.03151							
4.A0.073864.B0.095354.C0.124285.A0.169425.B0.237985.C0.3000060.30000FactorOther Unaffiliated Public Common Stock0.0040 $\uparrow$ Federal Home Loan Bank Common Stock0.0110Unaffiliated Private Common Stock0.3000 $\uparrow$ - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	3.B	0.04537							
4.B0.095354.C0.124285.A0.169425.B0.237985.C0.3000060.3000060.30000FactorOther Unaffiliated Public Common Stock0.04500 $\dagger$ Money Market Mutual Funds0.0040Federal Home Loan Bank Common Stock0.0110Unaffiliated Private Common Stock0.3000 $f - 30$ percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	<b>3.</b> C	0.06017							
4.C0.124285.A0.169425.B0.237985.C0.3000060.3000060.30000FactorOther Unaffiliated Public Common Stock0.04500 $\dagger$ Money Market Mutual Funds0.0040Federal Home Loan Bank Common Stock0.0110Unaffiliated Private Common Stock0.3000 $f - 30$ percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	<b>4.A</b>	0.07386							
5.A       0.16942         5.B       0.23798         5.C       0.30000         6       0.30000         Factor         Other Unaffiliated Public Common Stock         0 ther Unaffiliated Public Common Stock       0.4500         Money Market Mutual Funds       0.0040         Federal Home Loan Bank Common Stock       0.0110         Unaffiliated Private Common Stock       0.3000         †       - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject	4.B	0.09535							
5.B       0.23798         5.C       0.30000         6       0.30000         Factor         Other Unaffiliated Public Common Stock       0.4500         Money Market Mutual Funds       0.0040         Federal Home Loan Bank Common Stock       0.0110         Unaffiliated Private Common Stock       0.3000         † - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	<b>4.</b> C	0.12428							
5.C       0.30000         6       0.30000         Common Stock Type       Factor         Other Unaffiliated Public Common Stock       0.4500       †         Money Market Mutual Funds       0.0040       †         Federal Home Loan Bank Common Stock       0.0110       10         Unaffiliated Private Common Stock       0.3000       10         † - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject       to a	5.A	0.16942							
6       0.30000         Common Stock Type       Factor         Other Unaffiliated Public Common Stock       0.4500       †         Money Market Mutual Funds       0.0040       †         Federal Home Loan Bank Common Stock       0.0110       10         Unaffiliated Private Common Stock       0.3000       10         † - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a       0	5.B	0.23798							
Common Stock TypeFactorOther Unaffiliated Public Common Stock0.4500†Money Market Mutual Funds0.0040Federal Home Loan Bank Common Stock0.0110Unaffiliated Private Common Stock0.3000† - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	5.C	0.30000							
Other Unaffiliated Public Common Stock0.4500†Money Market Mutual Funds0.0040Federal Home Loan Bank Common Stock0.0110Unaffiliated Private Common Stock0.3000† - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	6	0.30000							
Other Unaffiliated Public Common Stock0.4500†Money Market Mutual Funds0.0040Federal Home Loan Bank Common Stock0.0110Unaffiliated Private Common Stock0.3000† - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a			<b>_</b> .						
Money Market Mutual Funds 0.0040 Federal Home Loan Bank Common Stock 0.0110 Unaffiliated Private Common Stock 0.3000 † - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a		C: 1		•					
Federal Home Loan Bank Common Stock       0.0110         Unaffiliated Private Common Stock       0.3000         † - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a		n Stock		Ť					
Unaffiliated Private Common Stock 0.3000 † - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a	J	G. 1							
<ul> <li>+ - 30 percent adjusted up or down by the weighted average beta for the publicly traded common stock portfolio subject to a</li> </ul>									
for the publicly traded common stock portfolio subject to a	Unattiliated Private Common Sto	ck	0.3000						
for the publicly traded common stock portfolio subject to a									
	-	-		to a					

#### **OFF-BALANCE SHEET COLLATERAL**

(Including any Schedule DL, Part 1 Assets not Included in the Asset Valuation Reserve)

LR018

#### Basis of Factors

Security lending programs are required to maintain collateral. Some entities post the collateral supporting security lending programs on their financial statements, and incur C-1 risk charges on those assets. Other entities have collateral that is not recorded on their financial statements. While not recorded on the financial statements of the company, such collateral has risks that are not otherwise captured in the RBC formula.

Annual Statement Schedule DL, Part 1, Securities Lending Collateral Assets reported on the balance sheet (Assets Page, Line 10) should be included on the schedule with the Off-Balance Sheet Collateral if they are not already reflected in the Asset Valuation Reserve and are reflected in another portion of the Life RBC formula.

The collateral in these accounts is maintained by a third-party (typically a bank or other agent). The collateral agent maintains on behalf of the company detail asset listings of the collateral assets, and this data is the source for preparation of this schedule. The company should maintain such asset listings, at a minimum CUSIP, market value, book/carrying value, and maturity date. The asset risk charges are derived from existing RBC factors for bonds, preferred and common stocks, other invested assets, and invested assets not otherwise classified (aggregate write-ins).

Specific Instructions for Application of the Formula

Off-balance sheet collateral included in General Interrogatories, Part 1, Lines 24.05 and 24.06 of the annual statement should agree with Line (19).

Lines (1) through (8) – Bonds Bond factors are described on page LR002 Bonds.

Line (9) through (15) – Preferred Stocks Preferred stock factors are described on page LR005 Unaffiliated Preferred and Common Stock.

<u>Line (16) – Common Stock</u> Common stock factors are described on page LR005 Unaffiliated Preferred and Common Stock.

Line (17) – Schedule BA – Other Invested Assets Other invested assets factors are described on page LR008 Other Long Term Assets.

Line (18) – Aggregate Write-ins for Other Invested Assets

Aggregate write-ins for other invested assets factors are described on page LR012 Miscellaneous Assets.

# MOODY'S ANALYTICS



Preliminary Proposed Updates to RBC C1 Bond Factors For Discussion with Life Risk-Based Capital (E) Working Group

April 22, 2021

Moody's (NYSE:MCO) is a global integrated risk assessment firm that empowers organizations to make better decisions. Its data, analytical solutions and insights help decision-makers identify opportunities and manage the risks of doing business with others. We believe that greater transparency, more informed decisions, and fair access to information open the door to shared progress. With over 11,400 employees in more than 40 countries, Moody's combines an international presence with local expertise and more than a century of experience in financial markets. Learn more at <u>moodys.com/about</u>.

Moody's Corporation is comprised of two separate companies: Moody's Investors Service (MIS) and Moody's Analytics (MA).

Moody's Investors Service (MIS) provides investors with a comprehensive view of global debt markets through credit ratings and research. Moody's Analytics (MA) provides data, analytics, and insights to equip leaders of financial, non-financial, and government organizations with effective tools to understand a range of risks.

Throughout this document, "MIS rating" refers to a MIS credit rating. And while references to MIS are made, the views and opinions in this document are solely of MA.

### Scope

What We're Doing

Proposing RBC C1 bond factors using data and methodologies that better reflect economic risks to better assess insolvency risk and help identify potentially weakly capitalized life insurers; the C1 factors should not incentivize poor business decisions that can adversely impact solvency.

- Methodologies and data rely entirely on public sources that are accessible and reproducible by NAIC and industry
- Articulated limitations
- NAIC to use at its discretion in setting the final C1 factors, although MA cautions isolated modifications to modeling features and parameters without considerations of the interconnected elements of the C1 modeling framework and limitations
- While the ACLI, the industry, the NAIC, and commissioners have been engaged extensively, the views are solely those of MA and based on an objective assessment of supporting documentation, and data and modeling approaches that in MA's experience viewed as best practice

#### **Proposing C1 factors that**

- Better represent the historical experience of life insurers' holdings
- More accurately reflect empirically observed default correlations and issuer diversification benefits

#### Challenges:

- C1 factors are cardinal, and a function of MA's default rates estimated using MIS corporate default rates that reflect the historical experience of life insurance corporate holdings for each MIS rating, which are opinions of ordinal, horizon-free credit risk, rather than cardinal
- C1 factors are static while risks and spreads change over time, across ratings and asset classes, resulting in a potential misalignment between the C1 factors and the underlying risks of varied holdings in insurers' portfolios.
- Applied to range of credit assets, based on their NAIC designations (i.e., the second lowest nationally recognized statistical rating organization (NRSRO) rating) with statistical properties that can be different from those estimated using MIS corporate default rates

#### References

Heuristic

Criteria

Performance

How We're Doing It

#### Past presentation to the Life Risk-Based Capital (E) Working Group

- Assessment of Proposed Revisions to the RBC C1 Bond Factors (February 2021)
- <u>MA's Update on Proposed C1 Bond Factors</u> (March 2021)
- MA's Preliminary Proposed Updates to RBC C1 Bond Factors (April 15, 2021)

# Agenda

- 1. Overview of Impactful Targeted Improvements
- 2. Economic State Model and the MA Proposed Correlation Model
- 3. Default Rates
- 4. Risk Premium
- 5. Discount Rate and Tax Rate
- 6. Recap



## Overview of Impactful Targeted Improvements

## MA's Proposed C1 Factors

Targeted improvements with largest impact

100.0% 25.0% 20.0% Holdings 10.0% Factors 15.0% Corporate | δ 10.0% 1.0% 5.0% 0.1% 0.0% Corporate Holdings (right-hand axis) ····· Current Factors Academy Proposed Factors MA Proposed Factors

C1 Base Factors (log scale) and Corporate Holdings

**Economic state model**, initially outside scope, limitations sufficiently material that MA recommends replacement

- Economic state model understates default correlations and overstates diversification across issuers relative to that observed empirically, resulting in:
  - C1 base factors that potentially understate credit losses
  - PAFs that are overly punitive (lenient) to portfolios with a smaller (larger) number of issuers
- Economic Scalars result in counterfactual increases and decreases to the C1 base factors across the NAIC designation categories. They lead to an overall flattening of high yield C1 base factors relative to investment grade, and under certain parameterizations C1 base factors that are nonmonotonic.
- » MA proposed correlation model is calibrated to default correlations and diversification across issuers observed empirically. Resulting C1 base factors are more conservative and differentiated across MIS ratings compared with economic state model.

**Corporate default rate term structures** estimated to historical experience of life company holdings

- » Life company holdings differ from overall issuance; e.g., life company holdings have less weight on financial institutions that tend to issue shorter term debt.
- » MA proposed default rates tend to have a steeper slope (more differentiated across MIS ratings) than those proposed by the Academy, with differentiation more closely aligning with benchmarks.

**Risk Premium** set at expected loss plus 0.5 standard deviation recognizing variation in industry reserving standards and to closer align with PBR and reserving standards generally aiming to cover moderately adverse conditions. A higher Risk Premium lowers the C1 base factors and mildly increases the cross-sectional variation (or slope) and should be set to better identify of weakly capitalized firms identify and mitigate risk shifting incentives with new bond purchases.

**Discount Rate & Tax rate** set at 3.47% (2000-2020 window) and 21% under guidance of NAIC during the Life Risk-Based Capital (E) Working Group meeting on April 22, 2021. While an alternative window start date can be justified, the discount rate enters the RBC C1 framework as a single static rate and not as impactful as some other targeted improvements, reinforced by updated tax rate offset. Potentially important term structure dynamics that interplay with credit risk are not captured within the current framework.





## Economic State Model and the MA Proposed Correlation Model

## **Economic State Model Initially Outside Scope**

### Two material limitations

Economic state model is calibrated to default rates across contraction and expansion states, but it implies default correlations of ~0% for IG issuers, overstating diversification across issuers relative to that observed empirically, resulting in:

- C1 base factors that potentially understate credit losses **>>**
- PAFs that are overly punitive (lenient) to portfolios with a smaller (larger) number of issuers **》**

Economic Scalars, that are applied to the default rate term structure in each simulated state (expansion and contraction) exhibit counterfactual increases and decreases across the NAIC designation categories.

- They lead to an overall flattening of C1 base factors for high yield relative to those of investment grade **》**
- Contraction Economic Scalars average 2.56 for investment grade and 1.75 for high yield (1) >
- Under certain parameterizations C1 base factors are non-monotonic, e.g., contraction scalar going from 1.9421 (Ba3) to 1.4958 (B1) (2). **》**

Economic Scalars	Aaa	Aa1	Aa2	Aa3	A1	A2	A3	Baa1	Baa2	Baa3	Ba1	Ba2	Ba3	B1	B2	<b>B</b> 3	Caa1	Caa2	Caa3
Continued Expansion	NA	NA	NA	NA	NA	NA	NA	0.7381	0.7380	0.7392	0.8189	0.8192	(2) 0.8189	0.8617	0.8620	0.8617	0.8549	0.8542	0.8536
Expansion	0.7365	0.7342	0.7361	0.7334	0.7309	0.7290	0.7300	1.1301	1.1299	1.1318	0.8381	0.8384	0.8381	1.1901	1.1905	1.1901	0.9100	0.9093	0.9087
Contraction	2.7495	2.7409	2.7482	2.7378	2.7287	2.7214	2.7252	2.1479	2.1475	2.1511	1.9422	1.9429	1.9421	1.4958	1.4964	1.4958	1.8042	1.8028	1.8016
Continued Contraction	NA	NA	NA	NA	NA	NA	NA	3.2231	3.2224	3.2279	2.9728	2.9738	2.9727	2.2114	2.2122	2.2114	2.2388	2.2371	2.2356
MOODY'S A	NALYTIC	CS											Propos	ed Upda	ates to f	the RBC	C1 Boi	nd Fact	ors

8 Proposed Updates to the RBC C1 Bond Factors

## **MA Proposed Correlation Model**

Calibrated to default correlations observed empirically

### The Academy's 10-year simulation model was adapted

- » Default rate Economic Scalars set to 1 (this effectively disables the economic state model)
- » Default correlations calibrated to empirically observed default correlations and issuer diversification benefits

### Several benchmarks for default correlation

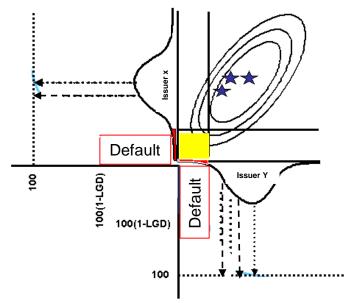
- » Joint default events
- » CDS implied
- » MIS ratings implied
- » Equity market and financial statement

### MA proposed correlation model results in

- » C1 base factors that reflect empirical default correlations and are more conservative and more differentiated across MIS ratings than those implied by the economic state model; and
- PAFs that more accurately reflect issuer diversification benefits, and that are less punitive (lenient) to portfolios with a smaller (larger) number of holdings, relative to those from Academy's proposal

MA proposed correlation model is calibrated to reflect empirically observed joint default events across MIS rating categories

- In each period the likelihood of issuer x and y defaulting is determined by their default rates as depicted by the visualized distribution in red
- The likelihood of a joint default, captured through a single factor model, is depicted in yellow and determined by the joint distribution represented by concentric circles
- The model is continuous and not tied to 2 (or
  4) discrete economic states, and generally results in higher 96 percentile loss



## **Proposed C1 Base Factors**

Incremental effects of replacing the economic state model with MA's proposed correlation model

- » MA's proposed correlation model generally increases C1 base factors
- As part of the economic state model, Economic Scalars lead to overall flattening of high yield C1 base factors relative to investment grade. MA's proposed correlation model
  - increases high yield factors by 28%
  - Increases investment grade factors by 24%
- (2) Economic Scalars lead to non-monotonic C1 base factors under some parameterizations, e.g., 4.952% for Ba3 to 4.920% for B1
- (3) Economic Scalars lead to more differentiation (22%) between A3 and Baa1 C1 base factors, compared to the correlation model (11%)

MIS Rating	Current Factors	Academy's Proposed Factors [March 2021]	MA's Preliminary Proposed Base Factors with Economic State Model & Academy's Default Rates	MA's Preliminary Proposed Base Factors with Correlation Model & Academy's Default Rates
Aaa	0.390%	0.290%	(1) 0.254%	0.289%
Aa1	0.390%	0.420%	0.373%	0.412%
Aa2	0.390%	0.550%	0.476%	0.550%
Aa3	0.390%	0.700%	0.593%	0.715%
A1	0.390%	0.840%	0.694%	0.896%
A2	0.390%	1.020%	0.817%	1.046%
A3	0.390%	1.190%	(3) 0.921%	1.254%
Baa1	1.260%	1.370%	1.128%	1.388%
Baa2	1.260%	1.630%	1.287%	1.633%
Baa3	1.260%	1.940%	1.542%	1.956%
Ba1	4.460%	3.650%	(1) 2.848%	3.955%
Ba2	4.460%	4.660%	3.739%	4.840%
Ba3	4.460%	5.970%	(2) 4.952%	5.995%
B1	9.700%	6.150%	4.920%	7.854%
B2	9.700%	8.320%	6.614%	9.901%
B3	9.700%	11.480%	9.319%	12.679%
Caa1	22.310%	16.830%	13.364%	16.044%
Caa2	22.310%	22.800%	18.788%	19.870%
Caa3	22.310%	33.860%	31.359%	28.933%

## Proposed PAF – MA's Findings

Implications of MA's proposed correlation model

- » PAFs calibrated to the economic state model overstate issuer diversification benefits.
- » MA's proposed correlation model is calibrated to default correlations and issuer diversification benefits observed empirically.

Thresholds*	Current*	Academy Proposed [March 2021]	MA Preliminary Proposed PAF
(Up to) 10	2.50	7.50	5.87
(Next) 90	1.83	1.75	1.53
(Next) 100	1.00	0.90	0.85
(Next) 300	0.97	0.85	0.85
(Above) 500	0.90	0.75	0.82

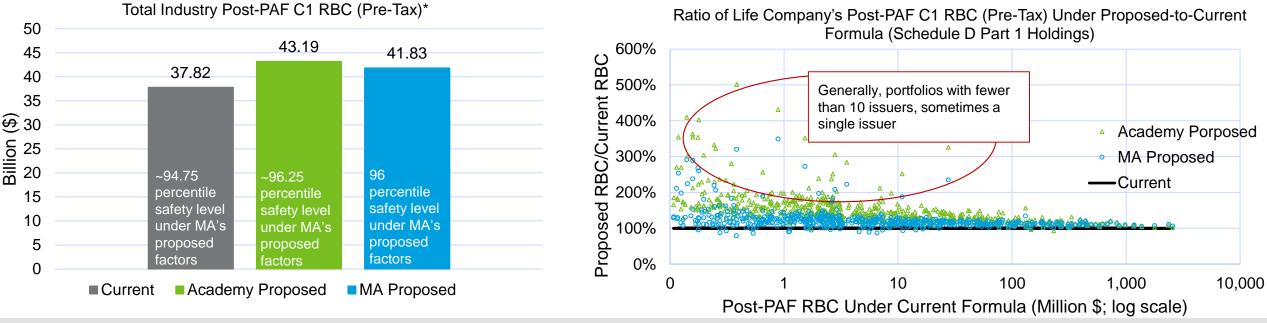
\*Current PAF converted to Academy's proposed thresholds for better comparison.

#### MOODY'S ANALYTICS

### **MA's Proposed Factors**

### Impact on Post-PAF C1 RBC

- » Resulting RBC under MA's proposal are generally more conservative than under the current formula, with an increase across life companies of different sizes.
- » Under the Academy's proposal, a disproportionate share of the C1 RBC increase is attributed to life companies with portfolios that have a small and medium number of issuers, driven largely by the economic state model implying more issuer diversification benefits (i.e., lower default correlations).



MOODY'S ANALYTICS



## **Default Rates**

### MA Proposed 10-Year Cumulative Default Rates

More closely reflect historical experience of life companies' corporate holdings

Raw default rates and benchmarks are subject to data challenges:

- Non-monotonicity (1)
- Few defaults in upper end of MIS ratings spectrum (2). 3 Aaa defaults in the US since 1970; 2 were debatable and experienced near full recovery (Texaco and Getty Oil).

Historical experience of life companies' corporate holdings differs from overall issuance (3), the resulting default rates tend to have a steeper slope (more differentiated across MIS ratings) than those proposed by the Academy.

MA proposed baseline default rates combine empirical data, anchoring, and smoothing to address data paucity and ensure conformity to economic logic.

- **Anchoring:** 
  - 10-year cumulative default rates for Aa2, A2, Baa2, Ba2, B2, Caa are anchored to Aa, A, Baa, Ba, B, Ca sector-weighted US corporate CDRs at 1- and 10-year, with curvature adjustment.
- Interpolation:
  - Other alphanumeric ratings were interpolated geometrically between anchored ratings.

			MIS Annual Default Study ( <u>2021)</u>		MA Empirical Results Based or MIS Historical Data		
MIS Rating	Proposed by Academy	MIS <u>IDR</u> <u>Rating</u> Symbols and	Global Sample	Global Sample	US Sample (Sector weighted)	MA Specification	
		<u>Definitions</u>	Aaa-B3 (1983-2020)	Coarse MIS Ratings	Coarse MIS ratings		
			Caa1-Caa3 (1998-2020)	(1983-2020)	Value		
Aaa	0.226%	0.010%	<b>(2)</b> 0.127%	0.127%	0.503%	0.079%	
Aa1	0.430%	0.100%	0.201%	(3)	0.6020/	0.203%	
Aa2	0.723%	0.200%	0.833%	0.729%	0.602%	0.519%	
Aa3	1.144%	0.400%	0.907%			0.763%	
A1	1.710%	0.700%	1.584%	2.065% 1.751%		1.122%	
A2	2.347%	1.200%	(1) <sup>2.339%</sup>	2.005%	1.751%	1.650%	
A3	3.052%	1.800%	2.211%			2.272%	
Baa1	3.855%	2.600%	2.261%	2.26204	4.40204	3.129%	
Baa2	4.827%	3.600%	3.059%	3.362%	4.482%	4.309%	
Baa3	6.076%	6.100%	5.059%			6.850%	
Ba1	14.226%	9.400%			10.0700/	10.889%	
Ba2	18.472%	13.500%	12.219%	14.943%	18.679%	17.310%	
Ba3	24.342%	17.660%	23.090%			22.191%	
B1	32.298%	22.200%	28.593%	241240/		28.448%	
B2	42.574%	27.200%	33.436%	34.134%	38.536%	36.471%	
B3	54.703%	34.900%	41.262%			44.981%	
Caa1	66.851%	47.700%	44.220%			55.478%	
Caa2	75.403%	65.000%	54.609%	50.219%	51.363%	68.424%	
Caa3	75.750%	80.700%	64.710%			84.391%	

15

## Holdings Composition Differ from Overall Issuance

### Aligning parameters with Historical Experience

- Institutional features drive life insurers towards holdings with characteristics different from overall issuance
- » Certain sectors are more suitable for life insurers across the ratings scale
  - Financial sector issued debt tends to exhibit shorter duration (3.9 average remaining maturity), with insurers holding longer dated financial sectors issues (11.1 average remaining maturity) (1)
  - Insurers hold a varying proportion of debt across the rating scale (2)
- » Relevant in the estimation of
  - Default rates
  - LGD

	U.S. U		U.S. Inc	dustrial		U.S. Fir	S. Financial	
MIS Rating	Sector as a Percentage of Life Corporate Holdings	Proportion of Corporate Issuers Attributed to Sector	Sector Percentag Corpc Holdi	e of Life orate	Proportion of Corporate Issuers Attributed to Sector	Percen Co	ctor as a itage of Life irporate oldings	Proportion of Corporate Issuers Attributed to Sector
Aaa	0.5%	5.9%	93.2	2%	42.9%		5.3%	51.2%
Aa	6.2%	8.3%	73.3	3%	36.5%	( <b>2)</b> 2	0.5%	55.2%
А	26.5%	17.8%	49.9	9%	46.0%	2	3.6%	36.2%
Baa	9.6%	21.2%	71.4%		58.1%	1	9.0%	20.7%
Ва	5.0%	5.9%	86.4%		81.5%	8	8.6%	12.6%
В	0.1%	1.0%	96.9	9%	92.8%	3	3.0%	6.2%
Caa	0.1%	0.6%	96.1	1%	95.6%		3.8%	3.9%
Са	0.0%	1.1%	100.0%		90.4%	0.0%		8.5%
Overall	14.9%	10.4%	65.3	3%	68.1%	(1) 19	9. 8%	21.5%
U.S. Corporate S		age Time to Maturity rers' US corporate ho (notional weighted	oldings		ge Time to Maturity JS corporate issues	ı for		rtion of Issuers uted to Sector
Financial	ا ( <b>1)</b>	11.1	3.9			21.5%		
Industria	l	12.8	7.7			68.1%		
Utility		15.9			11.0			10.4%

# **Proposed C1 Base Factors**

Incremental effects of MA proposed default rates

- Default rate term structures representing experience of life insurance holdings tend to be more differentiated across MIS ratings than Academy proposed, and closer aligned to benchmarks
- The resulting C1 base factors under MA's proposed default rates are generally more differentiated across the Aa3 to Baa3 range
- » The ratio of the Baa3 factor to the Aa3 factor is
  - 2.7 under MA's proposal with the Academy's default rates
  - 4.1 under MA's proposal
- The Academy's proposed default rates result in C1 base factors being approximately 15% larger on average than under MA's proposed default rates.

MIS Rating	Current Factors	MA's Preliminary Proposed Base Factors with Academy's Default Rates	MA's Preliminary Proposed Base Factors
Aaa	0.390%	0.289%	0.158%
Aa1	0.390%	0.412%	0.271%
Aa2	0.390%	0.550%	0.419%
Aa3	0.390%	0.715% 🔺	0.523%
A1	0.390%	0.896%	0.657%
A2	0.390%	1.046%	0.816%
A3	0.390%	1.254% 2.7	1.016% 4.1X
Baa1	1.260%	1.388%	1.261%
Baa2	1.260%	1.633%	1.523%
Baa3	1.260%	1.956%	2.168%
Ba1	4.460%	3.955%	3.151%
Ba2	4.460%	4.840%	4.537%
Ba3	4.460%	5.995%	6.017%
B1	9.700%	7.854%	7.386%
B2	9.700%	9.901%	9.535%
B3	9.700%	12.679%	12.428%
Caa1	22.310%	16.044%	16.942%
Caa2	22.310%	19.870%	23.798%
Caa3	22.310%	28.933%	32.975%

Attachment E



# **Risk Premium**

# **Risk Premium Updates**

## Aligning with reserves

- » C1 RBC is the minimum required capital above statutory reserves to buffer against a tail loss
  - Risk Premium acts as an offset to C1 RBC; it is the part of statutory reserves provisioned against default loss
- » Variation in industry reserving standards
  - Both VM-20 and VM-21 explicitly require that reserves cover CTE 70, or approximately 88th percentile, default loss
  - VM-20 only applies to new life products after 2017. Most existing policies follow industry reserving standards that are commonly understood to cover moderately adverse conditions.
- » Recognizing variation in industry reserving standards and to closer align with PBR and reserving standards generally aim to cover moderately adverse conditions, Risk Premium is proposed to be set at expected loss plus 0.5 standard deviation
  - A higher Risk Premium lowers the C1 base factors and mildly increases their differentiation across MIS ratings and should better identify weakly capitalized firms and mitigate risk shifting incentives with new bond purchases
  - On average, as we decrease (increase) the risk premium by 0.5 standard deviation from MA's proposed level, the C1 base factors increase (decrease) around 20% for investment grade and around 15% for high yield factors
- » A transition to expected loss plus one standard deviation once
  - VM-20 become more widely applicable
  - VM-22 is formally updated and widely applicable



# Discount Rate and Tax Rate

#### Attachment E

# **Discount and Tax Rate**

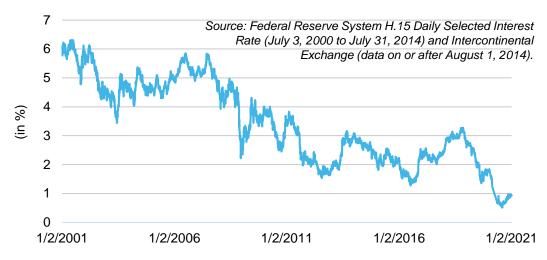
Possible candidates

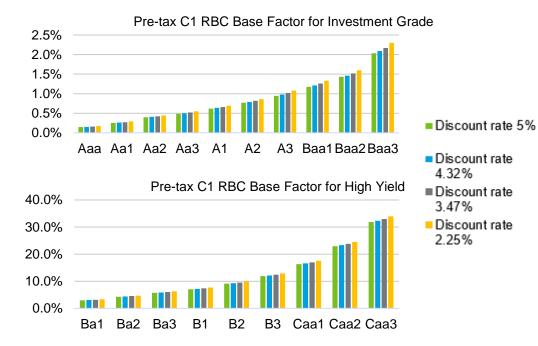
### Tax rate was updated from 35% to 21%

**Discount rate** 

- » Used to calculate the net present value of projected cash flows.
- » MA recognizes the need to parameterize the discount rate with a longterm perspective of long-term interest rates, and the desire for this parameter to be relatively stable while also allowing a closer reflection of the current, low-rate, environment
  - 2000–2020 (<u>3.47%</u>) used in developing MA proposed C1 base factors under guidance of NAIC during the Life Risk-Based Capital (E) Working Group meeting on April 22, 2021
- » Compared with the discount rate of 3.47%
  - 1993–2013 used by the Academy (5%) decreases C1 base factors by
    - > 6-7% for investment grade
    - > 3-6% for high-yield
  - 1993–2020 (4.32%) decreases C1 base factors by
    - > 2-6% for investment grade
    - > 2-3% for high-yield
  - 2010-2020 (2.25%) increases C1 base factors by
    - > 5-7% for investment grade
    - > 3-5% for high-yield







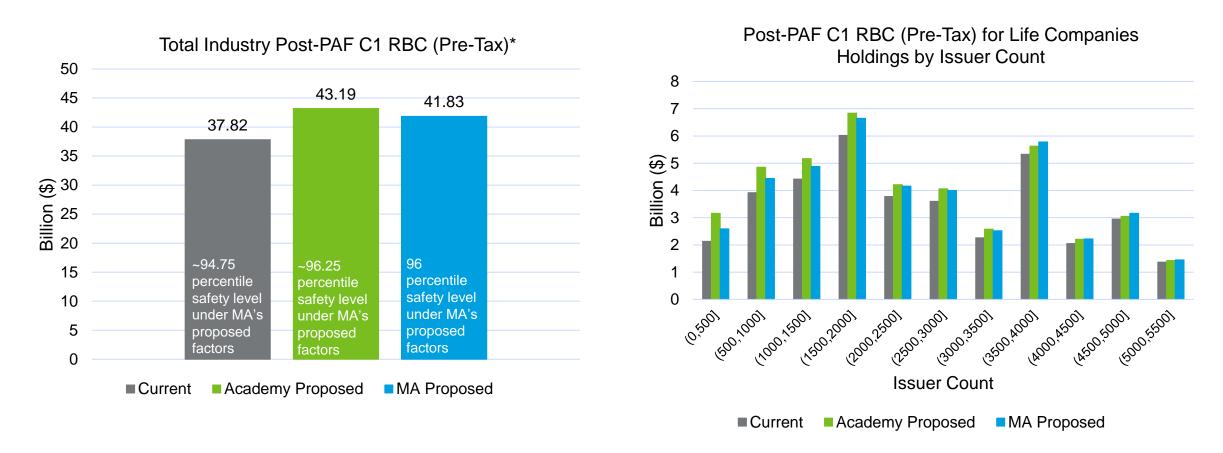
Attachment E



# Recap

# Post-PAF C1 RBC Industry Impact – Complete Portfolio Holdings

Post-PAF RBC proposed by MA is higher than the current level



\*Data on ~94% life companies in US that have reported, which includes over 99% of the industry BACV as of 03/19/2021

# Summary of MA Proposed C1 Factors and their Impact

Data better represents historical experience of life insurers' holdings; methodologies better capture issuer diversification C1 base factors & PAFs more accurately reflect empirically observed default rates, default correlations, & diversification More accurate C1 base factors and PAFs; better aligned with insolvency risk; reduced risk-shifting incentives

#### » Impact on post-PAF C1 RBC

- Higher post-PAF RBC, on average, across the life industry compared to current formula
- Larger post-PAF RBC increase compared to current formula, on average, for insurers with small and medium number of issuers, but much less so than that under Academy's proposal

### » Limitations of economic state model and their impact on accuracy of C1 base factors & PAFs

- The economic state model overstates diversification across issuers relative to that observed empirically, resulting in
  - > Understatement of credit losses in C1 base factors, all else equal
  - > PAFs that are overly punitive (lenient) to portfolios with a smaller (larger) number of issuers
- Economic Scalars, which are part of the economic state model under the Academy's proposal, result in counterfactual increases and decreases to the C1 base factors across the NAIC designation categories. They lead to an overall flattening of high yield C1 base factors relative to investment grade, and under certain parameterizations C1 base factors that are non-monotonic.

### » Impact of replacing the economic state model with MA proposed correlation model

- MA proposed correlation model more accurately reflects empirically observed default correlations and issuer diversification benefits, and that addresses all
  aforesaid limitations of the economic state model. As a result:
  - > MA proposed C1 base factors are more conservative and more differentiated across NAIC designation categories than those implied by the economic state model.
  - > MA proposed PAFs more accurately reflect issuer diversification benefits and are less punitive (lenient) to portfolios with a small (larger) number of issuers, relative to those from the Academy's proposal.

## Moody's analytics



Amnon Levy Managing Director, Portfolio and Balance Sheet Research +1 (415) 874-6279 Amnon.Levy@moodys.com

Akshay Gupta Assistant Director, Portfolio and Balance Sheet Research <u>Akshay.Gupta@moodys.com</u>

Kamal Kumar Director, Portfolio and Balance Sheet Research Kamal.Kumar@moodys.com Pierre Xu Director, Portfolio and Balance Sheet Research +1 (415) 874-6290 Pierre.Xu@moodys.com

Libor Pospisil Director, Portfolio and Balance Sheet Research Libor.Pospisil@moodys.com Andy Zhang Assistant Director, Portfolio and Balance Sheet Research +1 (415) 874-6035 Andy.Zhang@moodys.com

Mark Li Assistant Director, Portfolio and Balance Sheet Research Mark.Li@moodys.com

moodysanalytics.com

© 2021 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE. INC. AND/OR ITS CREDIT RATINGS AFFILIATES ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES. CREDIT COMMITMENTS. OR DEBT OR DEBT-LIKE SECURITIES. AND MATERIALS, PRODUCTS, SERVICES AND INFORMATION PUBLISHED BY MOODY'S (COLLECTIVELY, "PUBLICATIONS") MAY INCLUDE SUCH CURRENT OPINIONS. MOODY'S INVESTORS SERVICE DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT OR IMPAIRMENT. SEE MOODY'S RATING SYMBOLS AND DEFINITIONS PUBLICATION FOR INFORMATION ON THE TYPES OF CONTRACTUAL FINANCIAL OBLIGATIONS ADDRESSED BY MOODY'S INVESTORS SERVICE CREDIT RATINGS. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY, CREDIT RATINGS, NON-CREDIT ASSESSMENTS ("ASSESSMENTS"), AND OTHER OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT, MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S ANALYTICS, INC, AND/OR ITS AFFILIATES, MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES, MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS DO NOT COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS. ASSESSMENTS AND OTHER OPINIONS AND PUBLISHES ITS PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE,

MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS, AND PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS AND INAPPROPRIATE FOR RETAIL INVESTORS TO USE MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS OR PUBLICATIONS WHEN MAKING AN INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT.

MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS ARE NOT INTENDED FOR USE BY ANY PERSON AS A BENCHMARK AS THAT TERM IS DEFINED FOR REGULATORY PURPOSES AND MUST NOT BE USED IN ANY WAY THAT COULD RESULT IN THEM BEING CONSIDERED A BENCHMARK.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing its Publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY CREDIT RATING, ASSESSMENT, OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody's Investors Service, Inc. have, prior to assignment of any credit rating, agreed to pay to Moody's Investors Service, Inc. for credit ratings opinions and services rendered by it fees ranging from \$1,000 to approximately \$2,700,000. MCO and Moody's investors Service also maintain policies and procedures to address the independence of Moody's Investors Service area from \$1,000 to approximately \$2,700,000. MCO and Moody's Investors Service and procedures to address the independence of Moody's Investors Service credit ratings and credit rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold credit ratings from Moody's Investors Service and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at <u>www.moodys.com</u> under the heading "Investor Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

Additional terms for Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 338569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail investors.

Additional terms for Japan only: Moody's Japan K.K. ("MJKK") is a wholly-owned credit rating agency subsidiary of Moody's Group Japan G.K., which is wholly-owned by Moody's Overseas Holdings Inc., a wholly-owned subsidiary of MCO. Moody's SF Japan K.K. ("MSFJ") is a wholly-owned credit rating agency subsidiary of MJKK. MSFJ is not a Nationally Recognized Statistical Rating Organization ("NRSRO"). Therefore, credit ratings assigned by MSFJ are Non-NRSRO Credit Ratings. Non-NRSRO Credit Ratings are assigned by an entity that is not a NRSRO and, consequently, the rated obligation will not qualify for certain types of treatment under U.S. laws. MJKK and MSFJ are credit rating agencies registered with the Japan Financial Services Agency and their registration numbers are FSA Commissioner (Ratings). No. 2 and 3 respectively.

MJKK or MSFJ (as applicable) hereby disclose that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MJKK or MSFJ (as applicable) have, prior to assignment of any credit rating, agreed to pay to MJKK or MSFJ (as applicable) for credit ratings opinions and services rendered by it fees ranging from JPY125,000 to approximately JPY250,000,000.

MJKK and MSFJ also maintain policies and procedures to address Japanese regulatory requirements.

# MOODY'S ANALYTICS



MA C1 Factors with Risk Premium (RP) Sensitivity Analysis and Override of Portfolio Adjustment Factors (PAFs) For Discussion with Life Risk-Based Capital (E) Working Group



Moody's (NYSE:MCO) is a global integrated risk assessment firm that empowers organizations to make better decisions. Its data, analytical solutions and insights help decision-makers identify opportunities and manage the risks of doing business with others. We believe that greater transparency, more informed decisions, and fair access to information open the door to shared progress. With over 11,400 employees in more than 40 countries, Moody's combines an international presence with local expertise and more than a century of experience in financial markets. Learn more at moodys.com/about.

Moody's Corporation is comprised of two separate companies: Moody's Investors Service (MIS) and Moody's Analytics (MA).

Moody's Investors Service (MIS) provides investors with a comprehensive view of global debt markets through credit ratings and research. Moody's Analytics (MA) provides data, analytics, and insights to equip leaders of financial, non-financial, and government organizations with effective tools to understand a range of risks.

Throughout this document, "MIS rating" refers to a MIS credit rating. And while references to MIS are made, <u>the views and opinions in this document are solely of MA.</u>

3

# Requested Sensitivity Analysis of MA C1 Factors

As requested by Life Risk-Based Capital (E) Working Group on May 20, 2021

- 1. Sensitivity analysis of MA C1 factors with Risk Premium changed from expected loss plus 0.5 standard deviation to 60<sup>th</sup> percentile while maintaining other MA targeted modifications
  - Increases and flattens the base factors. The factors are less differentiated across NAIC designations, resulting in lower rated credit becoming more attractive on a relative basis
  - Base factors increase by ~21% for investment grade NAIC designations, and ~11% for high yield
  - The increase in Post-PAF C1 RBC range from 9% (for portfolios with lower NAIC rated issuers) to 37% (for portfolios with higher NAIC rated issuers)
- 2. Analysis of post-PAF RBC with portfolio adjustment factor (PAF) overridden for portfolios with fewer than 50 issuers (106 life portfolios; Book Adjusted Carrying Values range from \$79K to \$877M)
  - MA PAF-override post-PAF C1 RBC is, in general, higher than under the current formula, and the increase continues to be relatively evenly distributed across life companies of different sizes
  - To facilitate comparison, the Academy's PAF-override post-PAF C1 RBC is analyzed, and is found to remain disproportionately higher for small and medium sized life portfolios

For articulation of defined scope and performance criteria associated with methodology, data, and limitations associated with MA C1 factors, see '<u>Moody's Analytics' Report on Proposed Bond Factor Revisions</u>' MOODY'S ANALYTICS Risk Premium Sensitivity Analysis and PAF-Override, June 2021

# Overview of Risk Premium (Recap)

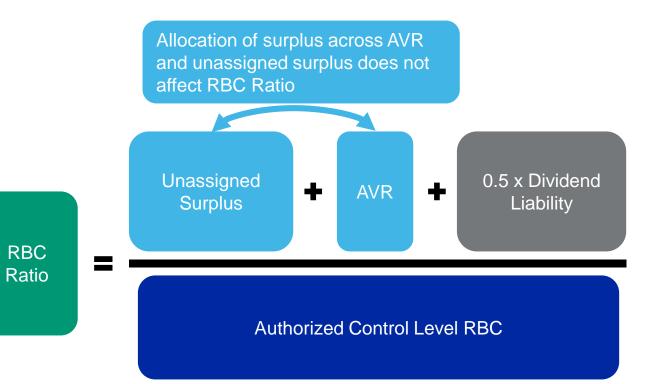
One of several interconnected modifications with largest impact to MA C1 factors

- » MA understands C1 RBC is the minimum required capital above statutory reserves to buffer against a tail loss
  - Risk Premium acts as an offset to C1 RBC
- » Variation in industry reserving standards
  - VM-20 and VM-21 explicitly require that reserves cover CTE 70, or approximately 88th percentile, default loss, without
    accounting for any assets backing Asset Valuation Reserve (AVR)
  - VM-20 applies to new life products after 2017; with increasing coverage for new bond purchases
  - New reserve standards such as VM-22 are also expected to follow the same framework and cover CTE 70 default loss
  - Existing policies follow industry reserving standards, which generally aim to cover moderately adverse conditions; AVR used in Cash Flow Testing (CFT) of these reserves is excluded from Total Adjusted Capital (TAC), and thus functions as additional CFT reserves rather than available capital
- » MA's Risk Premium
  - Together with several other interconnected modifications, MA's Risk Premium was set at expected loss plus 0.5 standard deviation recognizing variation in industry reserving standards and to closer align with PBR and other reserving standards generally aimed to cover moderately adverse conditions

# Aligning C1 Factors with AVR (Recap)

The Academy raised concerns related to Risk Premium and AVR consistency

- » AVR is an allocation of surplus to smooth the cyclicality of credit default events
- Allocation of surplus across AVR and unassigned surplus does not affect RBC Ratio
- » AVR does not enter the Academy or MA's C1 formula
- While historically the basic contribution of AVR has been set to be the same as Risk Premium, the alignment between AVR and Risk Premium is not relevant to the RBC framework, whose purpose is to help identify potentially weakly capitalized companies



# C1 Base Factors

Sensitivity analysis with Risk Premium set at 60<sup>th</sup> percentile

- With the Risk Premium set at the 60<sup>th</sup> percentile, base factors increase across the board
- The factors are less differentiated across NAIC designations, resulting in lower rated credit being more attractive on a relative basis
- » Factors increase by around 21% for investment grade NAIC designations, and around 11% for high yield

MIS Rating	Current Base Factors	Academy Proposed Base Factors	MA Base Factors	MA Base Factors with Risk Premium at 60 <sup>th</sup> Percentile
Aaa	0.390%	0.290%	0.158%	0.204%
Aa1	0.390%	0.420%	0.271%	0.334%
Aa2	0.390%	0.550%	0.419%	0.501%
Aa3	0.390%	0.700%	0.523% 🗲 20	0.623%
A1	0.390%	0.840%	0.657%	0.787%
A2	0.390%	1.020%	0.816%	0.976%
A3	0.390%	1.190%	1.016%	1.217%
Baa1	1.260%	1.370%	1.261%	1.505%
Baa2	1.260%	1.630%	1.523%	1.782%
Baa3	1.260%	1.940%	2.168%	2.562%
Ba1	4.460%	3.650%	3.151%	3.692%
Ba2	4.460%	4.660%	4.537%	5.160%
Ba3	4.460%	5.970%	6.017% +11	.1% + 6.858%
B1	9.700%	6.150%	7.386%	8.404%
B2	9.700%	8.320%	9.535%	10.692%
B3	9.700%	11.480%	12.428%	13.637%
Caa1	22.310%	16.830%	16.942%	18.328%
Caa2	22.310%	22.800%	23.798%	25.209%
Caa3	22.310%	33.860%	32.975%	34.720%

## PAF-Override for Portfolios with Fewer than 50 Issuers

Assigned the PAF level of a portfolio with 50 issuers

### PAFs in step function form

# of Issuers in the Portfolio	Current	Academy		MA				
				Risk Premium at Expected Loss Plus 0.5 Std Dev		Risk Premium at 60%ile		
	PAF	PAF	PAF Override	PAF	PAF Override	PAF	PAF Override	
Up to 10	2.50	7.50	2.90	5.87	2.40	6.24	2.43	
Next 40	2.50	1.75	2.90	1.53	2.40	1.48	2.43	
Next 50	1.30	1.75	1.75	1.53	1.53	1.48	1.48	
Next 100	1.00	0.90	0.90	0.85	0.85	0.86	0.86	
Next 300	0.97	0.85	0.85	0.85	0.85	0.86	0.86	
Over 500	0.90	0.75	0.75	0.82	0.82	0.83	0.83	

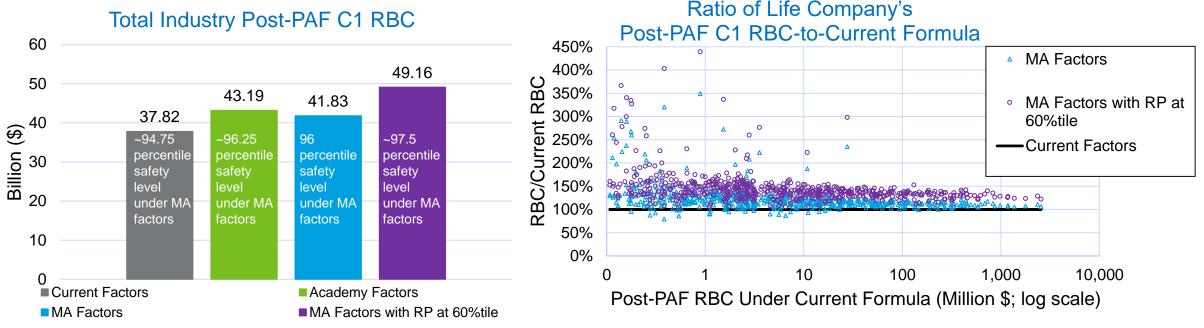
### PAFs in final form

# of	Current	Academy		МА			
Issuers in the				Risk Premium at Expected Loss Plus 0.5 Std Dev		Risk Premium at 60%ile	
Portfolio -	PAF	PAF	PAF Override	PAF	PAF Override	PAF	PAF Override
10	2.50	7.50	2.90	5.87	2.40	6.24	2.43
50	2.50	2.90	2.90	2.40	2.40	2.43	2.43
100	1.90	2.33	2.33	1.96	1.96	1.96	1.96
300	1.30	1.36	1.36	1.22	1.22	1.23	1.23
500	1.16	1.16	1.16	1.07	1.07	1.08	1.08
1000	1.03	0.95	0.95	0.95	0.95	0.95	0.95
2000	0.97	0.85	0.85	0.88	0.88	0.89	0.89
3000	0.94	0.82	0.82	0.86	0.86	0.87	0.87

# Sensitivity Analysis with Risk Premium set at 60<sup>th</sup> percentile

### Without PAF-override

- Total industry post-PAF C1 RBC increases from \$41.83B to \$49.16B when MA formula's Risk Premium is set at 60<sup>th</sup> percentile
- The increase in Post-PAF C1 RBC ranges from 9% (for portfolios with lower NAIC rated issuers) to 37% **》** (for portfolios with higher NAIC rated issuers)



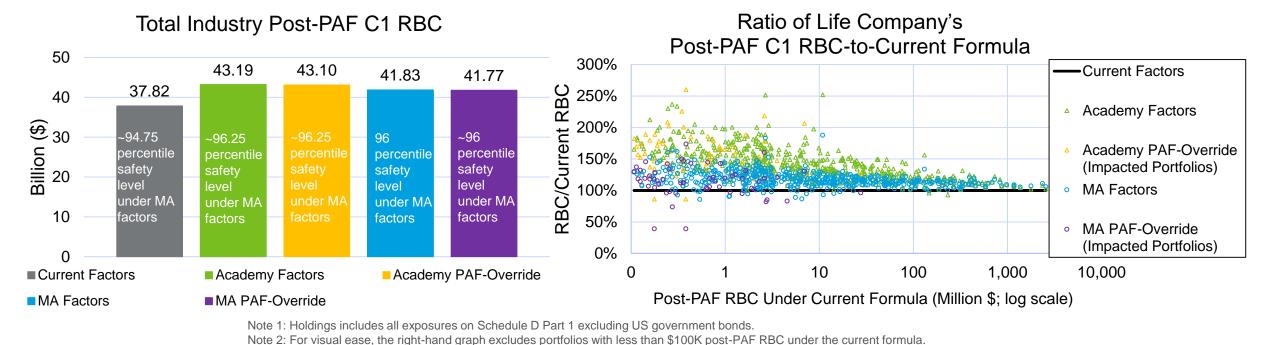
Total Industry Post-PAF C1 RBC

Note 1: Holdings includes all exposures on Schedule D Part 1 excluding US government bonds. Note 2: For visual ease, the right-hand graph excludes portfolios with less than \$100K post-PAF RBC under the current formula.

## Impact of PAF-Override for Portfolios with fewer than 50 Issuers

While keeping MA's Risk Premium set at expected loss plus 0.5 standard deviation

- » PAF-override decreases Post-PAF RBC for 106 portfolios with fewer than 50 issuers; Book Adjusted Carrying Values ranges from \$79K to \$877M
- » Total industry PAF-override post-PAF C1 RBC impact is limited under the MA and Academy factors
- » MA PAF-override post-PAF C1 RBC is, in general, higher than under the current formula; the increase continues to be relatively evenly distributed across life companies of different sizes
- » To facilitate comparison of the two proposals, the Academy's PAF-override post-PAF C1 RBC is analyzed and found to be, in general, higher than under the current formula; the analysis continues to show the disproportionate increase for small and medium sized life portfolios



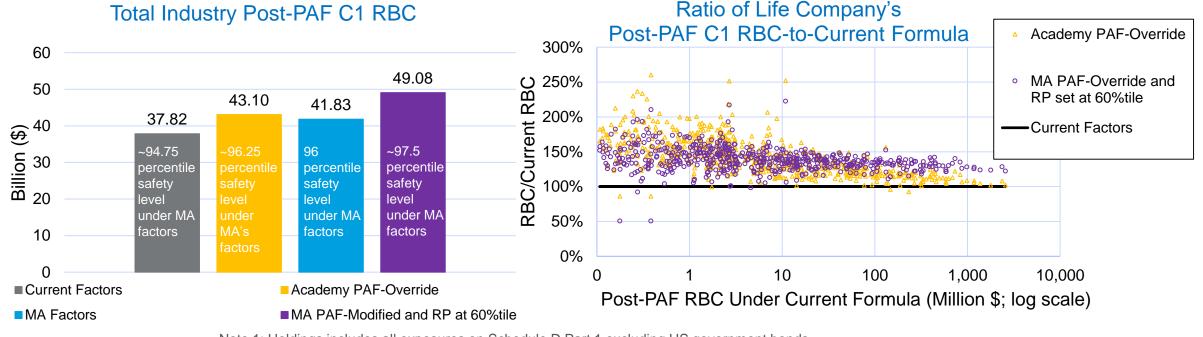
MOODY'S ANALYTICS

Risk Premium Sensitivity Analysis and PAF-Override, June 2021 9

# **Combined Impact**

## With Risk Premium set at the 60<sup>th</sup> percentile and PAF-override

- » MA formula with Risk Premium and PAF-override set at the 60<sup>th</sup> percentile results in post-PAF C1 RBC that is, in general, meaningfully higher than under the current formula, and relatively evenly distributed across life companies of different sizes
- To facilitate comparison of the two proposals, the Academy's PAF-override post-PAF C1 RBC is analyzed and found to be higher than under the current formula and the increase remains disproportionately larger for small and medium sized life portfolios



Note 1: Holdings includes all exposures on Schedule D Part 1 excluding US government bonds. Note 2: For visual ease, the right-hand graph excludes portfolios with less than \$100K post-PAF RBC under the current formula.

Risk Premium Sensitivity Analysis and PAF-Override, June 202110

## MOODY'S analytics



Amnon Levy Managing Director, Portfolio and Balance Sheet Research +1 (415) 874-6279 Amnon.Levy@moodys.com

Akshay Gupta Assistant Director, Portfolio and Balance Sheet Research Akshay.Gupta@moodys.com

Kamal Kumar Director, Portfolio and Balance Sheet Research Kamal.Kumar@moodys.com **Pierre Xu** Director, Portfolio and Balance Sheet Research +1 (415) 874-6290 <u>Pierre Xu@moodys.com</u>

Libor Pospisil Director, Portfolio and Balance Sheet Research Libor.Pospisil@moodys.com Andy Zhang Assistant Director, Portfolio and Balance Sheet Research +1 (415) 874-6035 Andy.Zhang@moodys.com

Mark Li Assistant Director, Portfolio and Balance Sheet Research Mark.Li@moodys.com

moodysanalytics.com

© 2021 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE. INC. AND/OR ITS CREDIT RATINGS AFFILIATES ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES. CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND MATERIALS, PRODUCTS, SERVICES AND INFORMATION PUBLISHED BY MOODY'S (COLLECTIVELY, "PUBLICATIONS") MAY INCLUDE SUCH CURRENT OPINIONS. MOODY'S INVESTORS SERVICE DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT OR IMPAIRMENT. SEE MOODY'S RATING SYMBOLS AND DEFINITIONS PUBLICATION FOR INFORMATION ON THE TYPES OF CONTRACTUAL FINANCIAL OBLIGATIONS ADDRESSED BY MOODY'S INVESTORS SERVICE CREDIT RATINGS. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK. INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK. MARKET VALUE RISK. OR PRICE VOLATILITY. CREDIT RATINGS. NON-CREDIT ASSESSMENTS ("ASSESSMENTS"), AND OTHER OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT, MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S ANALYTICS, INC, AND/OR ITS AFFILIATES, MOODY'S CREDIT RATINGS. ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES, MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS DO NOT COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS. ASSESSMENTS AND OTHER OPINIONS AND PUBLISHES ITS PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS, AND PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS AND INAPPROPRIATE FOR RETAIL INVESTORS TO USE MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS OR PUBLICATIONS WHEN MAKING AN INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT.

MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS ARE NOT INTENDED FOR USE BY ANY PERSON AS A BENCHMARK AS THAT TERM IS DEFINED FOR REGULATORY PURPOSES AND MUST NOT BE USED IN ANY WAY THAT COULD RESULT IN THEM BEING CONSIDERED A BENCHMARK.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing its Publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY CREDIT RATING, ASSESSMENT, OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody's Investors Service, Inc. have, prior to assignment of any credit rating, agreed to pay to Moody's Investors Service, Inc. for credit ratings opinions and services rendered by it fees ranging from \$1,000 to approximately \$2,700,000. MCO and Moody's investors Service also maintain policies and procedures to address the independence of Moody's Investors Service credit ratings and credit rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold credit ratings from Moody's Investors Service and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at <u>www.moodys.com</u> under the heading "Investor Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

Additional terms for Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 3383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail investors.

Additional terms for Japan only: Moody's Japan K.K. ("MJKK") is a wholly-owned credit rating agency subsidiary of Moody's Group Japan G.K., which is wholly-owned by Moody's Overseas Holdings Inc., a wholly-owned subsidiary of MCO. Moody's SF Japan K.K. ("MSFJ") is a wholly-owned credit rating agency subsidiary of MJKK. MSFJ is not a Nationally Recognized Statistical Rating Organization ("NRSRO"). Therefore, credit rating assigned by MSFJ are Non-NRSRO Credit Ratings. Non-NRSRO Credit Ratings are assigned by an entity that is not a NRSRO and, consequently, the rated obligation will not qualify for certain types of treatment under U.S. laws. MJKK and MSFJ are credit rating agencies registered with the Japan Financial Services Agency and their registration numbers are FSA Commissioner (Ratings). No. 2 and 3 respectively.

MJKK or MSFJ (as applicable) hereby disclose that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MJKK or MSFJ (as applicable) have, prior to assignment of any credit rating, agreed to pay to MJKK or MSFJ (as applicable) for credit ratings opinions and services rendered by it fees ranging from JPY125,000 to approximately JPY250,000,000.

MJKK and MSFJ also maintain policies and procedures to address Japanese regulatory requirements.