

Financial Regulatory Services Department - Financial Analysis & Examination Unit P&C, Title, Life, and Health Industry Snapshots For the Period Ended March 31, 2021

Below are the March 31, 2021 Industry Financial Snapshots for the Property/Casualty, Title, Life, and Health Industries. The Snapshots were produced from data filed with the NAIC as of May 18, 2021. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

| Property & Casualty | | | | | | | | |
|-------------------------------|------------|----------------|----------------|----------------|----------------|----------------|--|--|
| (In Millions) | Chg. | <u>1Q 2021</u> | <u>1Q 2020</u> | <u>1Q 2019</u> | <u>1Q 2018</u> | <u>1Q 2017</u> | | |
| Net Premiums Written | 15.4% | \$192,232 | \$166,569 | \$156,742 | \$159,154 | \$139,047 | | |
| Net Premiums Earned | (0.1)% | \$159,539 | \$159,710 | \$151,738 | \$145,426 | \$133,114 | | |
| Net Losses Incurred | 2.7% | \$93,187 | \$90,775 | \$87,035 | \$82,437 | \$79,601 | | |
| Loss Expenses Incurred | 2.1% | \$16,594 | \$16,256 | \$16,338 | \$15,644 | \$15,266 | | |
| Other Underwriting Expenses | (1.4)% | \$44,824 | \$45,456 | \$42,023 | \$42,400 | \$37,736 | | |
| Net Underwriting Gain/(Loss) | (32.5)% | \$4,732 | \$7,008 | \$6,000 | \$4,827 | \$287 | | |
| Net Income | 10.2% | \$20,938 | \$19,005 | \$18,834 | \$18,212 | \$8,828 | | |
| Loss Ratio | 1.8-pts | 68.8% | 67.0% | 68.1% | 67.4% | 71.3% | | |
| Expense Ratio | (4.0)-pts | 23.3% | 27.3% | 26.8% | 26.6% | 27.1% | | |
| Dividend Ratio | 0.4-pts | 1.0% | 0.5% | 0.6% | 0.6% | 0.6% | | |
| Combined Ratio | (1.8)-pts | 93.1% | 94.8% | 95.5% | 94.7% | 99.0% | | |
| Net Unrealized Gain/(Loss) | NM | \$17,331 | (\$100,335) | \$34,985 | (\$10,743) | \$10,705 | | |
| Net Investment Income Earned | (3.6)% | \$13,755 | \$14,264 | \$14,143 | \$12,957 | \$12,572 | | |
| Investment Yield (Annualized) | (0.40)-pts | 2.85% | 3.25% | 3.40% | 3.17% | 3.24% | | |
| Net Realized Gain/(Loss) | 332.7% | \$5,383 | \$1,244 | \$1,694 | \$3,685 | \$2,705 | | |
| Return on Revenue | 0.9-pts | 11.7% | 10.8% | 11.2% | 11.2% | 5.9% | | |
| Net Cash from Operations | 91.1% | \$29,492 | \$15,437 | \$15,601 | \$15,237 | \$945 | | |

NM = Not Meaningful

Industry Snapshots - March 31, 2021

| Title | | | | | | |
|------------------------------|-----------|----------------|----------------|----------------|----------------|----------------|
| (In Millions) | Chg. | <u>1Q 2021</u> | <u>1Q 2020</u> | <u>1Q 2019</u> | <u>1Q 2018</u> | <u>1Q 2017</u> |
| Direct Premiums Written | 44.0% | \$5,659 | \$3,930 | \$3,059 | \$3,219 | \$3,209 |
| Direct Operations | 26.8% | \$557 | \$439 | \$357 | \$378 | \$371 |
| Non-Aff. Agency Operations | 46.6% | \$3,707 | \$2,528 | \$1,960 | \$2,038 | \$2,079 |
| Affiliated Agency Operations | 44.9% | \$1,395 | \$962 | \$742 | \$804 | \$759 |
| Title Premiums Earned | 42.5% | \$5,540 | \$3,889 | \$3,064 | \$3,208 | \$3,176 |
| Loss & LAE Incurred | (10.1)% | \$128 | \$142 | \$128 | \$142 | \$126 |
| Operating Expense Incurred | 39.7% | \$5,324 | \$3,810 | \$3,022 | \$3,138 | \$3,099 |
| Net Operating Gain/(Loss) | 107.6% | \$539 | \$259 | \$169 | \$177 | \$191 |
| Loss Ratio | (1.4)-pts | 2.3% | 3.7% | 4.2% | 4.4% | 4.0% |
| Expense Ratio | (1.9)-pts | 96.1% | 98.0% | 98.7% | 97.9% | 97.6% |
| Combined Ratio | (3.3)-pts | 98.4% | 101.7% | 102.8% | 102.3% | 101.6% |
| Net Inv. Income Earned | (28.7)% | \$88 | \$123 | \$108 | \$85 | \$97 |
| Net Realized Gain/(Loss) | 19.7% | \$17 | \$14 | \$19 | \$13 | \$(4) |
| Net Investment Gain/(Loss) | (23.7)% | \$105 | \$137 | \$127 | \$98 | \$93 |
| Net Income | 47.5% | \$520 | \$353 | \$249 | \$237 | \$202 |
| Net Unrealized Gain/(Loss) | NM | \$196 | (\$504) | \$163 | (\$41) | \$74 |
| Net Cash from Operations | 145.7% | \$568 | \$231 | \$33 | \$123 | \$146 |
| NIM-NI (M · C I | | | | | | |

NM=Not Meaningful

Life and Accident & Health Insurers

| (In Millions) | <u>Change</u> | <u>1Q_2021</u> | <u>1Q 2020</u> | <u>1Q 2019</u> | <u>1Q 2018</u> | <u>1Q 2017</u> |
|-------------------------------|---------------|----------------|----------------|------------------|----------------|----------------|
| Direct Written Premium | (0.5)% | \$269,936 | \$271,278 | \$231,934 | \$223,765 | \$211,193 |
| Life Direct Written Premium | 6.0% | \$50,280 | \$47,421 | \$46,082 | \$45,862 | \$45,606 |
| A&H Direct Written Premium | 0.9% | \$53,153 | \$52,685 | \$50,694 | \$52,598 | \$48,520 |
| Annuities | 3.0% | \$75,534 | \$73,308 | \$70,56 0 | \$58,902 | \$59,402 |
| Deposits & Other DPW | (7.0)% | \$90,969 | \$97,863 | \$64,598 | \$66,403 | \$57,665 |
| Net Earned Premium | (5.5)% | \$173,561 | \$183,730 | \$168,320 | \$134,071 | \$158,774 |
| Net Investment Income | (12.0)% | \$46,925 | \$53,330 | \$46,296 | \$46,882 | \$47,178 |
| General Expenses | (0.0)% | \$16,797 | \$16,805 | \$16,834 | \$16,931 | \$16,398 |
| Operating Income | 159.8% | \$24,594 | (\$41,106) | \$20,545 | \$10,303 | \$14,980 |
| Realized Gains/(Losses) | (156.0)% | (\$10,521) | \$18,774 | (\$3,432) | (\$6,350) | (\$4,389) |
| Net Income/(Loss) | 163.0% | \$14,073 | (\$22,332) | \$17,126 | \$3,954 | \$10,591 |
| ROA (Annualized) | 1.9 pts | 0.7% | (1.2)% | 0.9% | 0.2% | 0.6% |
| Unrealized Gains/(Losses) | (125.5)% | (\$6,941) | \$27,173 | \$4,862 | (\$659) | \$1,042 |
| Investment Yield (Annualized) | (0.7) pts | 3.9% | 4.6% | 4.2% | 4.4% | 4.6% |

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| Health Entities | | | | | | | |
|-------------------------------|---------------|------------------|----------------|----------------|-----------------|----------------|--|
| (In Millions) | <u>Change</u> | <u>1Q 2021</u> | <u>1Q 2020</u> | <u>1Q 2019</u> | <u>1Q 2018</u> | <u>1Q 2017</u> | |
| Direct Written Premium | 5.8% | \$217,946 | \$206,003 | \$189,254 | \$179,380 | \$168,166 | |
| Net Earned Premium | 6.5% | \$216,131 | \$202,847 | \$186,109 | \$178,030 | \$166,757 | |
| Net Investment Income Earned | (10.1)% | \$1,245 | \$1,385 | \$1,417 | \$1,078 | \$905 | |
| Underwriting Gain/(Loss) | 1,376.4% | \$10,191 | (\$798) | \$8,980 | \$1,26 0 | \$6,592 | |
| Net Income/(Loss) | 13,392.4% | \$10,083 | (\$76) | \$9,448 | \$1,775 | \$5,377 | |
| Total Hospital & Medical Exp. | 6.4% | \$181,925 | \$171,031 | \$157,183 | \$146,950 | \$140,938 | |
| Loss Ratio | 0.4 pts | 84.0% | 83.6% | 84.0% | 82.3% | 84.4% | |
| Administrative Expenses | (28.5)% | \$24,61 0 | \$34,423 | \$21,080 | \$30,441 | \$19,369 | |
| Administrative Expense Ratio | (5.4) pts | 11.4% | 16.8% | 11.3% | 17.1% | 11.6% | |
| Combined Ratio | (5.1) pts | 95.3% | 100.4% | 95.2% | 99.3% | 96.0% | |
| Profit Margin | 4.6 pts | 4.6% | (0.0)% | 5.0% | 1.0% | 3.2% | |
| Enrollment | 3.8% | 246 | 237 | 230 | 226 | 222 | |
| Premium PMPM | 2.1% | \$292 | \$286 | \$273 | \$262 | \$249 | |
| Claims PMPM | 2.6% | \$247 | \$240 | \$230 | \$217 | \$211 | |
| Cash Flow From Operations | 46.1% | \$10,859 | \$7,431 | \$9,794 | \$30,098 | \$23,068 | |

Note: Aggregate results include only health entities who file quarterly statements with the NAIC.