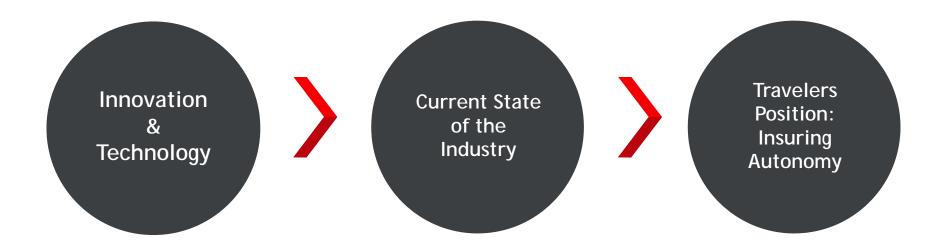
Insuring Autonomy

Michael Klein, EVP & President, Personal Insurance

December 18, 2019



AGENDA



INSURANCE ENABLES INNOVATION



1999



TECHNOLOGY CONTINUES TO PROGRESS

Waymo's Progress on AVs Seems Reminiscent of Wright Brothers' Innovation

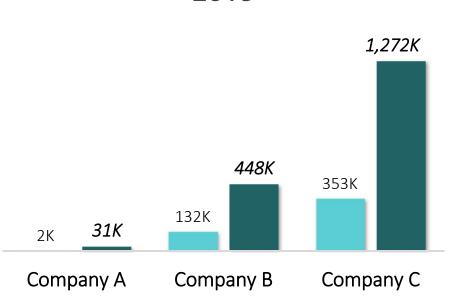
Daimler Starts Pilot Testing of Self-Driving Mercedes S-class Taxis

Lyft Is Another Step Closer to Driverless Ridesharing

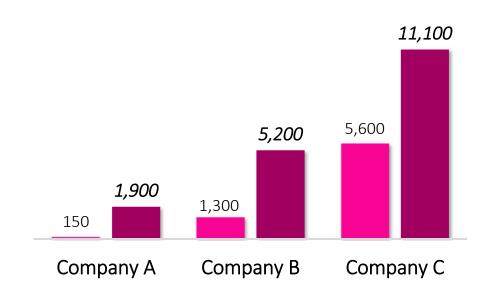
Volkswagon Creates Autonomy Division for Self-Driving Cars Real Autonomous Cars Hit The Road In Arizona



Miles Driven on Public Roads 2018

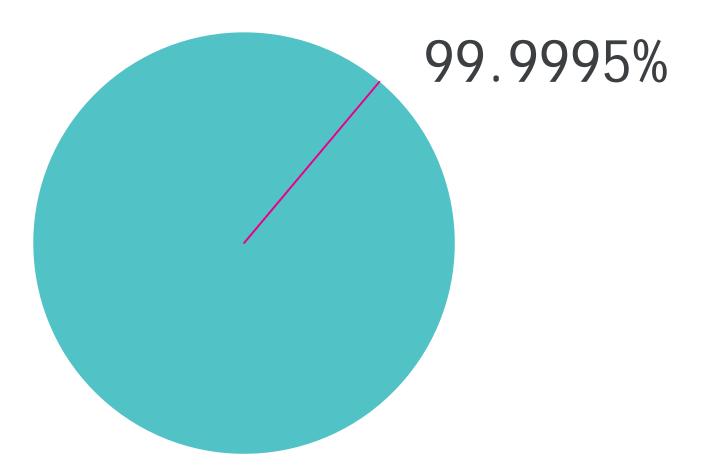


Miles Per 1 Disengagement 2018













7x



UNCERTAINTY IMPEDES PROGRESS

Apple Co-Founder Gives Up
On Self Driving Cars

Experts Say We're Decades Away From Fully-Autonomous Cars

Three in Four Americans Remain
Afraid of Fully Self-Driving Vehicles

Barriers to Autonomy











Connectivity & Communication

 Vehicles need to be able to connect and communicate with other vehicles, roadways, pedestrians, and passengers

Technology

• Solutions to complexities like bad weather and unique road conditions

Regulation

- Standardized regulations for vehicle safety
- Appropriate insurance mechanism to compensate drivers after a collision

Infrastructure

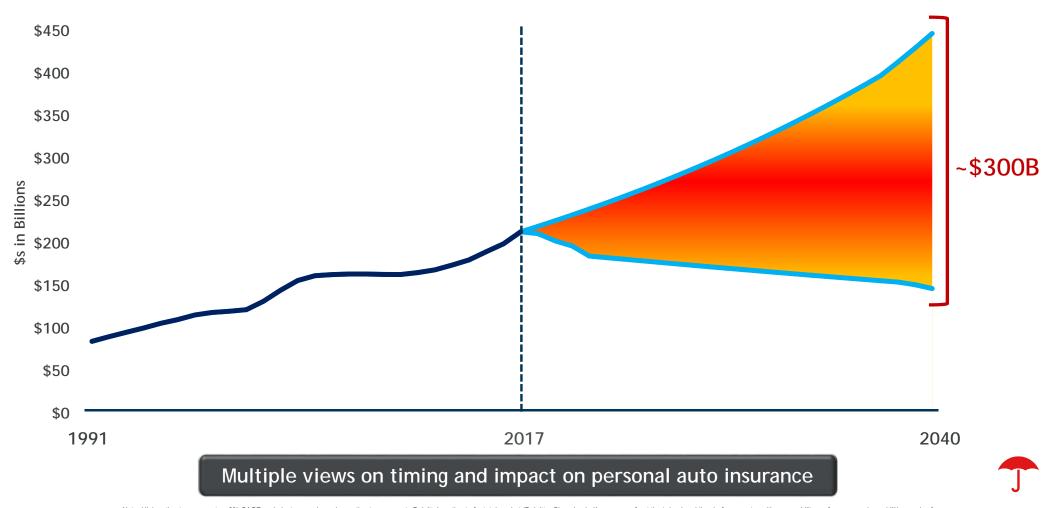
• Roads, signs, and signals must be in appropriate condition

Consumer Receptivity

• Consumer acceptance of AVs and trustworthiness of the technology



PREDICTIONS VARY WIDELY



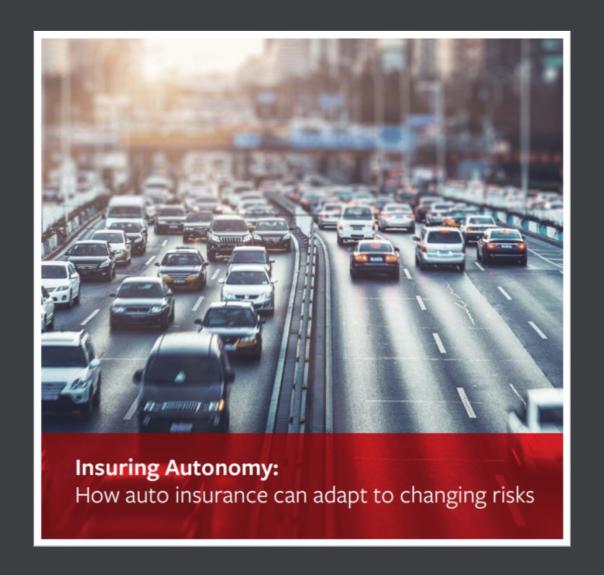
Note: High estimate represents a 3% CAGR on industry premiums; low estimate represents Deloitte's estimate for total market (Deloitte, CloserLook, "Insurers confront the 'when' and 'how' of uneven transition as mobility preferences and capabilities evolve."

AUTONOMOUS VEHICLE LEGISLATION BY STATE



Provides important context as the technology progresses









- The current auto insurance structure can and will serve society's needs in an AV world
- It is the most effective way to compensate accident victims
- Owners should remain responsible for insurance, and sufficient limits should be available at the vehicle level
- Any AV legal or regulatory structure put forth must include insurance-specific policies
- Standardization of data governance and cybersecurity requirements must be addressed
- The insurance industry must be represented in policymaking and stakeholder forums





- Autonomy will progress
- Safety continues to be paramount
- Consumer education is critical for acceptance and adoption
- None of this will happen overnight
- Auto insurance will continue to play a central role

We have an opportunity to inform the dialogue in a changing environment



THANK YOU





