

# Regulator Training Paths

## Market Regulation

### PHASE 1 Introduction

- Introduction to the Insurance Industry and its Regulation

### PHASE 2 Overview of the Insurance Industry

- Foundations of Insurance Regulation (APIR)
- Regulation of Insurance Products (APIR)

### PHASE 3 Market Regulation for Intermediate Regulators

- Market Analysis Techniques (PIR)
- Market Conduct Examinations (PIR)
- Core Legal (PIR)

### PHASE 4 Areas of Specialization

- Basic Fraud (PIR)
- Consumer Assistance (PIR)
- Producer Licensing: Integrating Policy with Process (PIR)

## Rate and Forms

### PHASE 1 Introduction

- Introduction to the Insurance Industry and its Regulation

### PHASE 2 Overview of the Insurance Industry

- Foundations of Insurance Regulation (APIR)
- Regulation of Insurance Products (APIR)

### PHASE 3 Market Regulation for Intermediate Regulators

- Market Conduct Examinations (PIR)

### PHASE 4 Areas of Specialization

- Best Practices in Company Licensing
- SERFF

# Regulator Training Paths

## Consumer Services/Market Analysis

### PHASE 1 Introduction

- Introduction to the Insurance Industry and its Regulation

### PHASE 2 Overview of the Insurance Industry

- Foundations of Insurance Regulation (APIR)
- Regulation of Insurance Products (APIR)

### PHASE 3 Market Regulation for Intermediate Regulators

- Market Analysis Techniques (PIR)
- Market Conduct Examinations (PIR)

### PHASE 4 Areas of Specialization

- Basic Fraud Investigations (PIR)
- Consumer Assistance (PIR)
- Best Practices in Company Licensing

## Producer Licensing

### PHASE 1 Introduction

- Introduction to the Insurance Industry and its Regulation

### PHASE 2 Overview of the Insurance Industry

- Foundations of Insurance Regulation (APIR)
- Regulation of Insurance Products (APIR)

### PHASE 3 Market Regulation for Intermediate Regulators

- Market Conduct Examinations (PIR)

### PHASE 4 Areas of Specialization

- Best Practices in Company Licensing
- Producer Licensing (PIR)