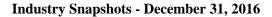


## NAIC Financial Regulatory Services P&C, Title, Life/A&H, Fraternal, and Health Industry Snapshots for the Period Ended December 31, 2016

Below are the December 31, 2016 Industry Financial Snapshots for the Property/Casualty, Title, Life/A&H, Fraternal, and Health Industries. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

	Property &	Casualty				
(In Millions)	<u>Chg.</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>201</u> 2
<u>Operations</u>						
Net Premiums Written	2.2%	\$535,584	\$524,008	\$506,659	\$486,461	\$465,743
Net Premiums Earned	2.9%	\$530,832	\$515,838	\$497,933	\$476,794	\$457,906
Net Losses Incurred	8.5%	\$321,874	\$296,748	\$284,935	\$263,576	\$283,985
Loss Expenses Incurred	1.1%	\$61,589	\$60,932	\$58,706	\$56,952	\$56,552
Other Underwriting Expenses	1.5%	\$147,949	\$145,755	\$139,848	\$136,587	\$130,809
Net Underwriting Gain/(Loss)	NM	(\$1,791)	\$11,452	\$14,657	\$20,127	(\$13,762)
Loss Ratio	2.9 pts	72.2%	69.3%	69.0%	67.2%	74.4%
Expense Ratio	(0.2) pts	27.8%	28.0%	27.6%	28.0%	28.2%
Dividend Ratio	(0.1) pts	0.6%	0.7%	0.7%	0.7%	0.6%
Combined Ratio	2.7 pts	100.7%	98.0%	97.3%	95.9%	103.2%
Net Cash from Operations	17.6%	\$55,910	\$58,925	\$49,944	\$57,626	\$38,720
Liquidity Ratio	0.8 pts	79.2%	78.6%	77.8%	77.8%	81.6%
Investment Income						
Net Investment Income Earned	(4.3%)	\$45,219	\$47,228	\$46,401	\$46,594	\$48,041
Investment Yield	(0.2) pts	3.00%	3.18%	3.17%	3.34%	3.61%
Net Realized Gain/(Loss)	(16.8%)	\$8,557	\$10,285	\$12,006	\$18,823	\$9,032
<u>Capital and Surplus</u>						
Net Income	(25.3%)	\$42,490	\$56,884	\$56,439	\$69,725	\$36,486
Unrealized Gain/(Loss)	96.8%	(\$893)	(\$27,774)	(\$1,388)	\$22,607	\$3,737
Policyholders' Surplus	3.6%	\$731,321	\$705,940	\$706,741	\$686,148	\$615,823
Return on Surplus	2.0 pts	6.1%	4.1%	7.9%	14.2%	6.7%

Note: Figures reflect filings received as of March 15, 2017, and may change due to additional filings or amendments.





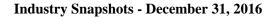
	Title					
(In Millions)	<u>Chg.</u>	<u>2016</u>	<u>2015</u>	2014	<u>2013</u>	2012
Direct Premiums Written	8.7%	\$14,133	\$13,003	\$11,197	\$12,606	\$11,277
Direct Ops.	0.9%	\$1,517	\$1,503	\$1,263	\$1,328	\$1,319
Non-Aff. Agency Ops.	11.2%	\$8,808	\$7,919	\$6,821	\$7,786	\$6,662
Aff. Agency Ops.	7.2%	\$3,838	\$3,581	\$3,113	\$3,492	\$3,296
Title Premiums Earned	9.3%	\$13,976	\$12,787	\$11,389	\$12,490	\$11,227
Loss & LAE Incurred	2.3%	\$687	\$672	\$742	\$825	\$849
Operating Exp Incurred	9.8%	\$13,357	\$12,163	\$10,659	\$11,919	\$10,871
Net Operating Gain/(Loss)	4.6%	\$870	\$831	\$799	\$686	\$503
Loss Ratio	(0.4)-pts	4.9%	5.3%	6.5%	6.6%	7.6%
Expense Ratio	0.7-pts	94.6%	93.9%	95.7%	94.9%	96.7%
Combined Ratio	0.4-pts	99.5%	99.1%	102.2%	101.5%	104.3%
Net Inv. Income Earned	(15.4)%	\$276	\$326	\$261	\$274	\$321
Net Realized Gain/(Loss)	1,647.2%	\$162	\$9	\$1	\$26	\$36
Net Inv. Gain (Loss)	30.5%	\$438	\$336	\$262	\$299	\$356
Net Income	10.3%	\$961	\$871	\$855	\$769	\$721
Net Unrealized Gain/(Loss)	NM	\$83	\$(158)	\$(46)	\$119	\$176
Net Cash from Operations	4.0%	\$1,081	\$1,039	\$698	\$706	\$842

Note: Figures reflect filings received as of March 15, 2017, and may change due to additional filings or amendments.



	Health E	ntities				
(In Millions, Except PMPM)	Chg.	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	2012
Operations						
Direct Written Premium	7.4%	\$637,075	\$593,403	\$533,083	\$459,274	\$443,537
Net Earned Premium	7.3%	\$630,472	\$587,374	\$526,852	\$450,737	\$433,211
Net Investment Income Earned	(4.9)%	\$3,092	\$3,250	\$3,229	\$3,152	\$3,154
Underwriting Gain/(Loss)	54.7%	\$9,957	\$6,438	\$6,618	\$9,637	\$11,675
Net Income/(Loss)	90.8%	\$7,007	\$3,672	\$5,661	\$9,978	\$11,744
Total Hospital & Medical Exp	7.0%	\$540,893	\$505,506	\$450,823	\$389,206	\$371,947
Loss Ratio	(0.2) Pts.	85.4%	85.6%	85.3%	85.8%	85.7%
Admin Expense Ratio	(0.3) Pts.	13.0%	13.3%	13.5%	12.1%	11.8%
Combined Ratio	(0.5) Pts.	98.4%	98.9%	98.8%	97.9%	97.3%
Profit Margin	0.5 Pts.	1.1%	0.6%	1.1%	2.2%	2.7%
Net Premium PMPM	3.7%	\$240	\$232	\$221	\$212	\$205
Claims PMPM	3.5%	\$206	\$199	\$189	\$183	\$177
Cash Flow from Operations	89.2%	\$12,489	\$6,600	\$6,273	\$8,120	\$13,203
Enrollment	2.3%	218	213	204	178	177
Capital and Surplus						
Capital & Surplus	6.2%	\$122,719	\$115,561	\$112,193	\$111,140	\$103,041
Assets						
Net Invested Assets	6.9%	\$189,461	\$177,180	\$169,991	\$163,439	\$155,331
Net Admitted Assets	5.9%	\$268,175	\$253,277	\$238,913	\$214,328	\$201,801
Net Inv Inc & Realized Gain/(Loss)	(2.0)%	\$4,081	\$4,165	\$4,832	\$4,479	\$4,417
Investment Yield	(0.2) Pts.	1.7%	1.9%	1.9%	2.0%	2.1%

Note: Aggregate results include only health entities who file annual statements with the NAIC.



Life and Accident & Health Entities							
(In Millions)	Chg.	<u>2016</u>	2015	<u>2014</u>	2013	2012	
<b>Operations</b>							
Direct Written Premium	(1.9)%	\$799,736	\$814,973	\$777,387	\$771,097	\$818,600	
Life Direct Written Premium	(1.4)%	\$171,298	\$173,683	\$166,876	\$165,063	\$174,040	
A&H Direct Written Premium	3.4%	\$177,932	\$172,047	\$168,296	\$182,768	\$179,603	
Annuities	(10.4)%	\$231,809	\$258,667	\$255,380	\$242,992	\$267,004	
Other Considerations	3.8%	\$78,236	\$75,346	\$70,472	\$77,073	\$90,286	
Deposits	3.6%	\$140,461	\$135,544	\$116,362	\$103,201	\$107,667	
Assumed Premium	(12.0)%	\$129,412	\$147,016	\$81,971	\$99,458	\$89,723	
Ceded Premium	(2.0)%	\$186,859	\$190,703	\$103,227	\$199,010	\$151,105	
Net Earned Premium	(6.2)%	\$600,907	\$640,535	\$647,587	\$580,738	\$642,945	
Net Investment Income	(4.0)%	\$160,381	\$167,066	\$169,254	\$165,027	\$164,063	
Benefits	0.0%	\$262,564	\$262,555	\$249,921	\$265,506	\$255,689	
Commissions & General Expenses	14.1%	\$132,636	\$116,203	\$111,409	\$114,342	\$112,216	
Operating Income	(0.4)%	\$39,038	\$39,184	\$33,865	\$52,772	\$47,539	
Realized Gains/(Losses)	(243.5)%	(\$11,956)	(\$3,481)	(\$1,304)	(\$12,026)	(\$9,448	
Net Income/(Loss)	(24.1)%	\$27,082	\$35,703	\$32,561	\$40,746	\$38,09	
Net Cash From Operations	11.5%	\$179,248	\$160,779	\$133,279	\$141,241	\$130,485	
Number of Filers	(7.4)%	690	745	763	771	787	
Capital and Surplus							
Unrealized Gains/(Losses)	291.6%	\$19,455	(\$10,153)	\$22,871	(\$4,335)	\$5,025	
Capital and Surplus	1.9%	\$374,154	\$367,045	\$352,206	\$329,417	\$323,409	
Stockholder Dividends	13.2%	(\$37,465)	(\$33,100)	(\$39,057)	(\$31,002)	(\$22,164	
ROE	(2.5)pts.	7.2%	9.7%	9.2%	12.4%	11.8%	
<u>Assets</u>							
Cash & Invested Assets	(0.1)%	\$3,709,954	\$3,712,271	\$3,636,175	\$3,481,351	\$3,401,885	
Net Admitted Assets (excl. Sep. Accts.)	0.4%	\$3,956,573	\$3,941,964	\$3,858,472	\$3,678,302	\$3,587,718	
Separate Account Assets	(0.3)%	\$2,406,289	\$2,413,058	\$2,423,542	\$2,328,906	\$2,053,201	
Total Net Admitted Assets	0.1%	\$6,362,859	\$6,355,025	\$6,282,014	\$6,007,208	\$5,640,919	
Net Investment Yield	(0.2) pts.	4.3%	4.5%	4.8%	4.8%	4.9%	
ROA	(0.2) pts.	0.7%	0.9%	0.9%	1.1%	1.1%	

Note: Adjustments to exclude affiliated amounts were made where appropriate.

& The CENTER for INSURANCE POLICY and RESEARCH

National Association of Insurance Commissioners

-

Note: Figures reflect filings received as of March 2, 2017, and may change due to additional filings or amendments.

Note: The changes in assumed and ceded premium were primarily due to two transactions.



National Association of Insurance Commissioners

	Fraternal S	Societies				
(In Millions)	Chg.	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	2012
<b>Operations</b>						
Direct Written Premium	2.1%	\$11,852	\$11,603	\$11,206	\$11,024	\$11,218
Life Direct Written Premium	5.5%	\$4,256	\$4,034	\$3,996	\$4,030	\$4,238
A&H Direct Written Premium	0.0%	\$623	\$623	\$631	\$652	\$670
Annuities	11.1%	\$6,973	\$6,278	\$5,955	\$5,590	\$5,560
Other Considerations	(56.2)%	\$1	\$2	\$0	\$2	\$2
Deposits	16.6%	\$777	\$667	\$623	\$751	\$747
Ceded Premium	179.7%	\$972	\$347	\$339	\$355	\$383
Net Earned Premium	(4.6)%	\$10,105	\$10,590	\$10,247	\$9,919	\$10,086
Net Investment Income	0.4%	\$5,758	\$5,737	\$5,595	\$5,430	\$5,387
Benefits	2.3%	\$11,898	\$11,634	\$11,087	\$10,600	\$11,272
Commissions & General Expenses	3.1%	\$2,417	\$2,344	\$2,244	\$2,253	\$2,218
Operating Income (before refunds to members)	(10.8)%	\$1,546	\$1,733	\$1,643	\$1,613	\$1,478
Refunds to Members	(4.8)%	\$661	\$695	\$640	\$633	\$662
Realized Gains/(Losses)	(41.3)%	\$39	\$67	\$143	\$87	(\$12)
Net Income/(Loss)	(16.4)%	\$924	\$1,105	\$1,146	\$1,068	\$804
Net Cash From Operations	(5.6)%	\$4,134	\$4,380	\$4,114	\$3,860	\$4,721
Number of Filers	(2.6)%	76	78	78	78	79
<u>Surplus</u>						
Unrealized Gains/(Losses)	133.8%	\$111	(\$328)	\$118	\$397	\$151
Surplus	7.8%	\$14,522	\$13,469	\$12,560	\$11,828	\$9,838
Assets						
Cash & Invested Assets	4.3%	\$129,633	\$124,305	\$119,284	\$114,711	\$111,727
Net Admitted Assets (excl. Sep. Accts.)	4.2%	\$131,070	\$125,741	\$120,696	\$116,071	\$113,056
Separate Account Assets	11.3%	\$27,584	\$24,793	\$23,794	\$21,007	\$16,580
Total Net Admitted Assets	5.4%	\$158,654	\$150,534	\$144,490	\$137,078	\$129,637
Net Investment Yield	(0.2) pts.	4.5%	4.7%	4.8%	4.8%	5.0%
ROA	(0.2) pts.	0.7%	0.9%	1.0%	0.9%	0.7%

Note: Figures reflect filings received as of March 2, 2017, and may change due to additional filings or amendments.