

Financial Regulatory Services Department - Financial Analysis & Examination Unit
P&C, Title, Life, Fraternal and Health Industry Snapshots
For the Period Ended September 30, 2018

Below are the September 30, 2018 Industry Financial Snapshots for the Property/Casualty, Title, Life, Fraternal, and Health Industries. The Snapshots were produced from data filed with the NAIC as of November 19, 2018. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

Property & Casualty

(In Millions)	Chg.	3Q 2018	3Q 2017	3Q 2016	3Q 2015	3Q 2014
Net Premiums Written	10.8%	\$474,071	\$427,679	\$410,984	\$400,872	\$388,698
Net Premiums Earned	8.9%	\$448,143	\$411,622	\$397,683	\$384,023	\$369,789
Net Losses Incurred	(1.4)%	\$266,304	\$270,001	\$238,038	\$221,060	\$214,425
Loss Expenses Incurred	(0.8)%	\$48,051	\$48,453	\$46,686	\$44,441	\$44,408
Other Underwriting Expenses	11.5%	\$126,983	\$113,866	\$112,186	\$109,302	\$104,879
Net Underwriting Gain/(Loss)	NM	\$6,177	(\$21,235)	\$119	\$8,555	\$5,488
Loss Ratio	(7.22)-pts	70.15%	77.37%	71.60%	69.14%	69.99%
Expense Ratio	0.16-pts	26.79%	26.62%	27.30%	27.27%	26.98%
Dividend Ratio	(0.04)-pts	0.49%	0.53%	0.50%	0.48%	0.52%
Combined Ratio	(7.10)-pts	97.42%	104.52%	99.40%	96.89%	97.49%
Net Investment Income Earned	15.1%	\$44,183	\$38,374	\$36,162	\$37,127	\$37,723
Net Realized Gain	(31.0)%	\$9,682	\$14,037	\$6,796	\$9,283	\$9,425
Net Investment Gain	2.8%	\$53,865	\$52,411	\$42,958	\$46,409	\$47,148
Investment Yield (Annualized)	0.29-pts	3.53%	3.25%	3.22%	3.34%	3.45%
Net Income	122.5%	\$52,703	\$23,685	\$34,249	\$46,392	\$41,232
Return on Revenue	5.39-pts	10.50%	5.10%	7.77%	10.78%	9.89%
Net Unrealized Gain/(Loss)	(37.9)%	\$13,818	\$22,251	\$8,339	(\$18,958)	\$14,180
Net Cash from Operations	73.9%	\$70,157	\$40,338	\$46,881	\$46,002	\$45,422

NM = Not Meaningful

Industry Snapshots – September 30, 2018

	Title					
(In Millions)	Chg.	3Q 2018	3Q 2017	3Q 2016	3Q 2015	3Q 2014
Direct Premiums Written	1.7%	\$10,978	\$10,797	\$10,018	\$9,566	\$8,144
Direct Ops.	5.8%	\$1,332	\$1,259	\$1,089	\$1,069	\$878
Non-Aff. Agency Ops.	0.9%	\$6,842	\$6,781	\$6,266	\$5,808	\$4,980
Aff. Agency Ops.	1.7%	\$2,804	\$2,757	\$2,663	\$2,690	\$2,285
Premiums Earned	2.2%	\$10,895	\$10,661	\$9,891	\$9,369	\$8,170
Loss & LAE Incurred	1.5%	\$464	\$457	\$460	\$487	\$572
Operating Exp Incurred	1.1%	\$10,534	\$10,425	\$9,456	\$9,000	\$7,803
Net Operating Gain/(Loss)	26.2%	\$790	\$626	\$647	\$547	\$397
Net Inv. Income Earned	(4.3)%	\$239	\$250	\$197	\$195	\$193
Net Realized Gain/(Loss)	224.4%	\$41	\$13	\$165	\$16	\$(3)
Net Inv. Gain (Loss)	6.8%	\$281	\$263	\$362	\$211	\$190
Net Income	65.0%	\$1,001	\$607	\$742	\$544	\$436
Net Unrealized Gain/(Loss)	NM	\$(16)	\$86	\$68	\$(57)	\$89
Loss Ratio	0.0-pts	4.3%	4.3%	4.6%	5.2%	7.0%
Expense Ratio	(1.1)-pts	96.7%	97.8%	95.6%	96.1%	95.6%
Combined Ratio	(1.1)-pts	101.0%	102.1%	100.3%	101.3%	102.5%
Net Cash from Operations	19.2%	\$903	\$757	\$628	\$667	\$413

NM = Not Meaningful

Life, Accident & Health

(In Millions)	Chg	3Q 2018	3Q 2017	3Q 2016	3Q 2015	3Q 2014
Direct Written Premium and Deposits	4.7%	\$660,985	\$631,331	\$616,690	\$595,251	\$574,443
Life Direct Written Premium	(0.9)%	\$133,220	\$134,443	\$129,673	\$126,803	\$122,602
A&H Direct Written Premium	1.9%	\$147,093	\$144,293	\$135,247	\$128,291	\$125,713
Annuities	10.7%	\$195,237	\$176,336	\$187,232	\$190,243	\$186,858
Deposits & Other DPW	5.2%	\$185,436	\$176,259	\$164,537	\$149,914	\$139,270
Net Earned Premium	1.4%	\$445,865	\$439,848	\$473,558	\$474,698	\$481,504
Net Investment Income	2.9%	\$142,524	\$138,507	\$137,340	\$131,158	\$133,914
General Expenses	2.3%	\$48,813	\$47,725	\$45,321	\$44,037	\$43,060
Operating Income	(7.1)%	\$42,442	\$45,689	\$27,311	\$30,652	\$37,615
Realized Gains/(Losses)	(58.5)%	\$(6,692)	\$(4,223)	\$(6,008)	\$896	\$(313)
Net Income/(Loss)	(13.8)%	\$35,750	\$41,466	\$21,303	\$31,548	\$37,302
ROA (Annualized)	0.4 pts	0.7%	0.9%	0.5%	0.7%	0.9%
Unreal. Gains/(Losses)	0.1%	\$5,752	\$5,747	\$(11,391)	\$(3,183)	\$5,204
Net Investment Yield (Annualized)	(0.2) pts	4.9%	5.1%	5.2%	5.2%	5.4%
	9-mo. Chg	3Q 2018	YE 2017	YE 2016	YE 2015	YE 2014
Capital & Surplus	2.0%	\$401,129	\$393,169	\$380,799	\$367,045	\$350,438

Note: Adjustments to exclude affiliated amounts were made where appropriate.

Industry Snapshots – September 30, 2018

Health Entities

(In Millions)	Chg.	3Q 2018	3Q 2017	3Q 2016	3Q 2015	3Q 2014
Direct Written Premium	6.0%	\$534,880	\$504,786	\$478,062	\$442,808	\$396,862
Net Earned Premium	5.8%	\$529,027	\$500,060	\$474,058	\$439,000	\$392,475
Net Investment Income Earned	34.7%	\$4,108	\$3,049	\$2,567	\$2,503	\$2,896
Underwriting Gain/(Loss)	1.1%	\$19,128	\$18,917	\$8,231	\$6,881	\$6,589
Net Income/(Loss)	32.6%	\$20,796	\$15,686	\$5,190	\$4,523	\$5,943
Total Hospital & Medical Exp.	4.3%	\$443,211	\$425,058	\$403,843	\$375,018	\$334,059
Loss Ratio	(1.5) pts	83.3%	84.8%	85.0%	84.9%	84.8%
Administrative Expenses	21.5%	\$69,614	\$57,286	\$62,897	\$59,884	\$53,525
Administrative Expense Ratio	1.7 pts	13.1%	11.4%	13.3%	13.6%	13.6%
Combined Ratio	0.2 pts	96.4%	96.2%	98.3%	98.4%	98.3%
Profit Margin	0.8 pts	3.9%	3.1%	1.1%	1.0%	1.5%
Enrollment	0.9%	225	223	219	212	204
Premium PMPM	4.6%	\$262	\$250	\$243	\$233	\$220
Claims PMPM	2.8%	\$219	\$213	\$207	\$198	\$188
Cash Flow From Operations	(51.9)%	\$18,486	\$38,436	\$21,872	\$2,962	\$10,410
	9-mo. Chg.					
Capital & Surplus	11.3%	\$142,351	\$126,039	\$109,726	\$102,719	\$104,153

Note: Aggregate results include only health entities who file quarterly statements with the NAIC.

Fraternal Societies

(In Millions)	Chg	3Q 2018	3Q 2017	3Q 2016	3Q 2015	3Q 2014
Total Direct Written Premium	(0.5)%	\$8,266	\$8,306	\$8,948	\$8,547	\$8,477
Life Direct Written Premium	1.6%	\$3,338	\$3,287	\$3,170	\$3,002	\$2,987
A&H Direct Written Premium	4.1%	\$493	\$474	\$467	\$464	\$474
Annuities Direct Written Premium	(2.1)%	\$3,981	\$4,065	\$4,716	\$4,598	\$4,551
Deposits & Other DPW	(5.6)%	\$453	\$480	\$595	\$483	\$465
Net Earned Premium	(0.0)%	\$7,491	\$7,491	\$7,754	\$7,808	\$7,751
Net Investment Income	1.9%	\$4,270	\$4,191	\$4,169	\$4,224	\$4,142
Benefits	0.4%	\$9,242	\$9,206	\$8,984	\$8,548	\$8,127
General Expenses	6.9%	\$1,326	\$1,241	\$1,268	\$1,193	\$1,126
Op. Inc. (before refunds to members)	35.1%	\$1,394	\$1,032	\$1,114	\$1,204	\$1,329
Refunds to Members	0.6%	\$503	\$500	\$519	\$473	\$495
Realized Gains/(Losses)	45.9%	\$295	\$202	\$26	\$152	\$129
Net Income/(Loss)	61.6%	\$1,187	\$734	\$621	\$884	\$963
ROA (Annualized)	(0.1) pts	0.9%	1.0%	0.6%	0.6%	0.7%
Investment Yield (Annualized)	(0.1) pts	4.2%	4.3%	4.4%	4.7%	4.8%
	9-mo. Chg.	3Q 2018	YE 2017	YE 2016	YE 2015	YE 2014
Surplus	7.6%	\$16,790	\$15,604	\$14,486	\$13,449	\$12,561

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