

Financial Regulatory Services Department - Financial Analysis & Examination Unit
P&C, Title, Life, Fraternal and Health Industry Snapshots
For the Period Ended March 31, 2019

Below are the March 31, 2019 Industry Financial Snapshots for the Property/Casualty, Title, Life, Fraternal, and Health Industries. The Snapshots were produced from data filed with the NAIC as of May 20, 2019. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

| | Property & Casualty | | | | | |
|-------------------------------|--------------------------------|----------------|----------------|----------------|----------------|----------------|
| <i>(In Millions)</i> | Chg. | 1Q 2019 | 1Q 2018 | 1Q 2017 | 1Q 2016 | 1Q 2015 |
| Net Premiums Written | (1.8)% | \$156,215 | \$159,155 | \$139,049 | \$132,855 | \$129,298 |
| Net Premiums Earned | 4.2% | \$151,506 | \$145,427 | \$133,115 | \$128,811 | \$124,626 |
| Net Losses Incurred | 5.4% | \$86,867 | \$82,439 | \$79,602 | \$73,344 | \$69,528 |
| Loss Expenses Incurred | 4.2% | \$16,306 | \$15,644 | \$15,266 | \$15,359 | \$14,323 |
| Other Underwriting Expenses | (1.1)% | \$41,947 | \$42,401 | \$37,736 | \$36,666 | \$35,644 |
| Net Underwriting Gain/(Loss) | 25.2% | \$6,042 | \$4,827 | \$287 | \$3,196 | \$4,876 |
| Net Income | 3.3% | \$18,822 | \$18,212 | \$8,828 | \$12,562 | \$19,093 |
| Loss Ratio | 0.7-pts | 68.1% | 67.4% | 71.3% | 68.9% | 67.3% |
| Expense Ratio | 0.2-pts | 26.9% | 26.6% | 27.1% | 27.6% | 27.6% |
| Dividend Ratio | (0.0)-pts | 0.6% | 0.6% | 0.6% | 0.8% | 0.7% |
| Combined Ratio | 0.8-pts | 95.5% | 94.7% | 99.0% | 97.2% | 95.5% |
| Net Unrealized Gain/(Loss) | NM | \$34,909 | (\$10,744) | \$10,705 | (\$332) | (\$3,745) |
| Net Investment Income Earned | 9.0% | \$14,127 | \$12,957 | \$12,572 | \$11,890 | \$12,278 |
| Investment Yield (Annualized) | 0.24-pts | 3.40% | 3.17% | 3.24% | 3.19% | 3.30% |
| Net Realized Gain/(Loss) | (55.1)% | \$1,654 | \$3,685 | \$2,705 | \$2,493 | \$4,919 |
| Return on Revenue | 0.0-pts | 11.3% | 11.2% | 5.9% | 8.8% | 13.5% |
| Net Cash from Operations | 1.9% | \$15,522 | \$15,238 | \$946 | \$12,864 | \$9,139 |

NM = Not Meaningful

Industry Snapshots – March 31, 2019

| | Title | | | | | |
|------------------------------|--------------|----------------|----------------|----------------|----------------|----------------|
| <i>(In Millions)</i> | Chg. | 1Q 2019 | 1Q 2018 | 1Q 2017 | 1Q 2016 | 1Q 2015 |
| Direct Premiums Written | (5.0)% | \$3,059 | \$3,219 | \$3,209 | \$2,958 | \$2,674 |
| Direct Operations | (5.4)% | \$357 | \$378 | \$371 | \$316 | \$313 |
| Non-Aff. Agency Operations | (3.8)% | \$1,960 | \$2,038 | \$2,079 | \$1,882 | \$1,611 |
| Affiliated Agency Operations | (7.7)% | \$742 | \$804 | \$759 | \$760 | \$749 |
| Title Premiums Earned | (4.5)% | \$3,064 | \$3,208 | \$3,176 | \$2,932 | \$2,627 |
| Loss & LAE Incurred | (10.3)% | \$128 | \$142 | \$126 | \$127 | \$161 |
| Operating Expense Incurred | (3.7)% | \$3,022 | \$3,138 | \$3,099 | \$2,854 | \$2,578 |
| Net Operating Gain/(Loss) | (5.0)% | \$169 | \$177 | \$191 | \$149 | \$86 |
| Loss Ratio | (0.3)-pts | 4.2% | 4.4% | 4.0% | 4.3% | 6.1% |
| Expense Ratio | 0.8-pts | 98.7% | 97.9% | 97.6% | 97.4% | 98.2% |
| Combined Ratio | 0.5-pts | 102.8% | 102.3% | 101.6% | 101.7% | 104.3% |
| Net Inv. Income Earned | 27.1% | \$108 | \$85 | \$97 | \$52 | \$59 |
| Net Realized Gain/(Loss) | 41.2% | \$19 | \$13 | \$(4) | \$155 | \$1 |
| Net Investment Gain/(Loss) | 29.1% | \$127 | \$98 | \$93 | \$207 | \$60 |
| Net Income | 5.2% | \$249 | \$237 | \$202 | \$291 | \$114 |
| Net Unrealized Gain/(Loss) | NM | \$163 | \$(41) | \$74 | \$(3) | \$16 |
| Net Cash from Operations | (73.2)% | \$33 | \$123 | \$146 | \$55 | \$(8) |

NM=Not Meaningful

Life, Accident & Health and Fraternal Insurers

| (In Millions) | Change | 1Q 2019 | 1Q 2018 | 1Q 2017 | 1Q 2016 | 1Q 2015 |
|-------------------------------|-------------------|----------------|----------------|----------------|----------------|----------------|
| Direct Written Premium | 3.6% | \$231,748 | \$223,765 | \$211,193 | \$204,471 | \$194,912 |
| Life Direct Written Premium | 0.3% | \$46,021 | \$45,862 | \$45,606 | \$45,394 | \$42,688 |
| A&H Direct Written Premium | (3.8)% | \$50,594 | \$52,598 | \$48,520 | \$43,816 | \$42,615 |
| Annuities | 19.8% | \$70,536 | \$58,902 | \$59,402 | \$64,701 | \$59,859 |
| Deposits & Other DPW | (2.7)% | \$64,596 | \$66,403 | \$57,665 | \$50,561 | \$49,749 |
| Net Earned Premium | 25.4% | \$168,141 | \$134,071 | \$158,774 | \$158,804 | \$151,149 |
| Net Investment Income | (1.4)% | \$46,245 | \$46,882 | \$47,178 | \$44,849 | \$43,601 |
| General Expenses | (0.6)% | \$16,834 | \$16,931 | \$16,398 | \$15,506 | \$14,904 |
| Operating Income | 99.4% | \$20,545 | \$10,303 | \$14,980 | \$5,761 | \$11,033 |
| Realized Gains/(Losses) | 46.0% | (\$3,432) | (\$6,350) | (\$4,389) | (\$458) | \$3,086 |
| Net Income/(Loss) | 332.8% | \$17,114 | \$3,954 | \$10,591 | \$5,303 | \$14,119 |
| ROA (Annualized) | (0.4) pts | 0.9% | 0.2% | 0.6% | 0.3% | 0.9% |
| Unrealized Gains/(Losses) | 836.5% | \$4,853 | (\$659) | \$1,042 | \$2,634 | \$3,536 |
| Investment Yield (Annualized) | (0.4) pts | 4.2% | 4.4% | 4.6% | 4.6% | 4.8% |
| | 3-mo. Chg. | | | | | |
| Capital & Surplus | 2.6% | \$409,689 | \$381,044 | \$359,165 | \$336,382 | \$328,565 |

Health Entities

| (In Millions) | Chg. | 1Q 2019 | 1Q 2018 | 1Q 2017 | 1Q 2016 | 1Q 2015 |
|-------------------------------|-------------|----------------|----------------|----------------|----------------|----------------|
| Direct Written Premium | 5.2% | \$188,666 | \$179,380 | \$168,166 | \$157,976 | \$146,429 |
| Net Earned Premium | 4.2% | \$185,535 | \$178,030 | \$166,757 | \$156,499 | \$145,054 |
| Net Investment Income Earned | 31.3% | \$1,415 | \$1,078 | \$905 | \$805 | \$762 |
| Underwriting Gain/(Loss) | 612.9% | \$8,979 | \$1,260 | \$6,592 | (\$1,982) | (\$1,416) |
| Net Income/(Loss) | 432.0% | \$9,446 | \$1,775 | \$5,377 | (\$3,311) | (\$2,561) |
| Total Hospital & Medical Exp. | 6.6% | \$156,692 | \$146,950 | \$140,938 | \$132,574 | \$121,778 |
| Loss Ratio | 1.7 pts | 84.0% | 82.3% | 84.4% | 84.4% | 83.6% |
| Administrative Expenses | (31.0)% | \$20,997 | \$30,441 | \$19,369 | \$26,501 | \$25,422 |
| Administrative Expense Ratio | (5.9) pts | 11.2% | 17.1% | 11.6% | 16.9% | 17.5% |
| Combined Ratio | (4.1) pts | 95.2% | 99.3% | 96.0% | 101.3% | 101.0% |
| Profit Margin | 4.0 pts | 5.0% | 1.0% | 3.2% | (2.1)% | (1.8)% |
| Enrollment | 1.4% | 230 | 226 | 222 | 220 | 213 |
| Premium PMPM | 3.9% | \$273 | \$262 | \$249 | \$239 | \$230 |
| Claims PMPM | 6.2% | \$230 | \$217 | \$211 | \$203 | \$193 |
| Cash Flow From Operations | (67.4)% | \$9,812 | \$30,098 | \$23,068 | \$4,212 | \$3,566 |

Note: Aggregate results include only health entities who file quarterly statements with the NAIC.